

Freeform Search

Database:	US Pre-Grant Publication Full-Text Database US Patents Full-Text Database US OCR Full-Text Database EPO Abstracts Database JPO Abstracts Database Derwent World Patents Index IBM Technical Disclosure Bulletins
Term:	L4 WITH (suggest\$4 or recommend\$3 or recommendation or offer\$3)
Display:	<input type="text" value="10"/> Documents in <u>Display Format:</u> <input type="text" value=""/> Starting with Number <input type="text" value="1"/>
Generate: <input type="radio"/> Hit List <input checked="" type="radio"/> Hit Count <input type="radio"/> Side by Side <input type="radio"/> Image	

Search

Clear

Interrupt

Search History

DATE: Thursday, August 31, 2006 [Purge Queries](#) [Printable Copy](#) [Create Case](#)

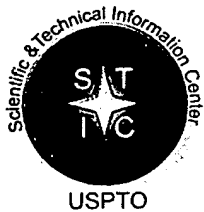
<u>Set Name</u>	<u>Query</u>	<u>Hit Count</u>	<u>Set Name result set</u>
side by side			
<i>DB=EPAB,JPAB,DWPL,TDBD; PLUR=YES; OP=OR</i>			
<u>L5</u>	L4 WITH (suggest\$4 or recommend\$3 or recommendation or offer\$3)	14	<u>L5</u>
<u>L4</u>	(ticket or reservation or (hotel ADJ room) or (travel NEAR7 (product or item or merchandise or accomodation))) WITH (upgrad\$3 or prefer\$4 or profitable or desirable or alternative)	243	<u>L4</u>
<i>DB=PGPB,USPT,USOC; PLUR=YES; OP=OR</i>			
<u>L3</u>	L2 WITH (suggest\$4 or recommend\$3 or recommendation or offer\$3)	183	<u>L3</u>
<u>L2</u>	(ticket or reservation or (hotel ADJ room) or (travel NEAR7 (product or item or merchandise or accomodation))) WITH (upgrad\$3 or prefer\$4 or profitable or desirable or alternative)	3683	<u>L2</u>
<u>L1</u>	705/26.ccls. or 705/27.ccls. or 705/5.ccls. or 705/6.ccls.	6639	<u>L1</u>

END OF SEARCH HISTORY

NDR

8/31/2006

Searched through, HWL & DATE



STIC Search Results Feedback Form

EIC 3600

Questions about the scope or the results of the search? Contact *the EIC searcher or contact:*

Karen Lehman, EIC 3600 Team Leader
2-3496, Knox 4B68

Voluntary Results Feedback Form

➤ I am an examiner in Workgroup: Example: 3620 (optional)

➤ Relevant prior art **found**, search results used as follows:

- ☐ 102 rejection
- ☐ 103 rejection
- ☐ Cited as being of interest.
- ☐ Helped examiner better understand the invention.
- ☐ Helped examiner better understand the state of the art in their technology.

Types of relevant prior art found:

- ☐ Foreign Patent(s)
- ☐ Non-Patent Literature
(journal articles, conference proceedings, new product announcements etc.)

➤ Relevant prior art **not found**:

- ☐ Results verified the lack of relevant prior art (helped determine patentability).
- ☐ Results were not useful in determining patentability or understanding the invention.

Comments:

Drop off or send completed forms to EIC3600 Knox 4B68



Set	Items	Description
S1	2577	AU=(WALKER, J? OR WALKER J? OR JAY(2N)WALKER) OR BY=(JAY(2-N)WALKER)
S2	3	AU=(URBAHN, M? OR URBAHN M? OR (MAXIMILLIAN OR MAX) (2N)URBAHN) OR BY=((MAXIMILLIAN OR MAX) (2N)URBAHN)
S3	330	AU=(TEDESCO, D? OR TEDESCO D? OR (DANIEL OR DAN) (2N)TEDESCO) OR BY=((DANIEL OR DAN) (2N)TEDESCO)
S4	80	AU=(BEMER, K? OR BEMER K? OR KEITH(2N)BEMER) OR BY=(KEITH(-2N)BEMER)
S5	3	S1 AND S2 AND S3 AND S4
S6	3	S5 AND IC=G06F?

File 350:Derwent WPIX 1963-2006/UD=200655
(c) 2006 The Thomson Corporation

File 344:Chinese Patents Abs Jan 1985-2006/Jan
(c) 2006 European Patent Office

File 347:JAPIO Dec 1976-2005/Dec(Updated 060404)
(c) 2006 JPO & JAPIO

File 348:EUROPEAN PATENTS 1978-2006/ 200635
(c) 2006 European Patent Office

File 349:PCT FULLTEXT 1979-2006/UB=20060824UT=20060817

10/070.073

EIC Search Results

6/5/1 (Item 1 from file: 350)
 DIALOG(R)File 350:Derwent WPIX
 (c) 2006 The Thomson Corporation. All rts. reserv.

0010833610 - Drawing available

WPI ACC NO: 2001-451235/

XRPX Acc No: N2001-334132

Flight ticket selling method involves selecting alternate airline ticket which provides greater value to seller than preferred airline ticket based on submitted travel inquiry data

Patent Assignee: PRICELINE.COM INC (PRIC-N)

Inventor: **BEMER K ; TEDESCO D E ; URBAHN M O ; WALKER J S**

Patent Family (2 patents, 92 countries)

Patent			Application			
Number	Kind	Date	Number	Kind	Date	Update
WO 2001016844	A1	20010308	WO 2000US23912	A	20000830	200148 B
AU 200073395	A	20010326	AU 200073395	A	20000830	200148 E

Priority Applications (no., kind, date): US 1999151659 P 19990831

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
WO 2001016844	A1	EN	75	13	

National Designated States,Original: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Regional Designated States,Original: AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200073395 A EN Based on OPI patent WO 2001016844

Alerting Abstract WO A1

NOVELTY - A requester submits travel inquiry data such as flight number, origin and destination, travel dates and times, desired class, etc., to the revenue management system (RMS). The RMS selects a preferred airline ticket and an alternate airline ticket based on the received travel inquiry data. The alternate airline ticket provides greater value to the seller if sold than the preferred airline ticket.

DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- 1.Ticket offering system;
- 2.Ticket offering software;
- 3.Programmed computer for offering ticket

USE - For ticket reservation system of airlines.

ADVANTAGE - Since the leisure travelers are encouraged to change their travel time or flight to maintain convenience of business, and travelers who can afford more expensive fares. Thereby the airlines can increase the revenue.

DESCRIPTION OF DRAWINGS - The figure shows the flow chart for the airline ticket selling method.

Title Terms/Index Terms/Additional Words: FLIGHT; TICKET; SELL; METHOD; SELECT; ALTERNATE; AIRLINE; GREATER; VALUE; PREFER; BASED; SUBMIT; TRAVEL ; ENQUIRY; DATA

Class Codes

International Classification (Main): **G06F-017/60**

File Segment: EPI;
DWPI Class: T01
Manual Codes (EPI/S-X): T01-H07C5E; T01-J05A; T01-S03

6/5/2 (Item 1 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
(c) 2006 European Patent Office. All rts. reserv.

01275097

SYSTEM AND METHOD FOR FACILITATING THE SALE OF A TRAVEL PRODUCT
SYSTEME ET PROCEDE FACILITANT LA VENTE D'UN PRODUIT DE VOYAGE
PATENT ASSIGNEE:

Priceline.Com Incorporated, (2802252), 800 Connecticut Avenue, Norwalk,
CT 06854, (US), (Applicant designated States: all)

INVENTOR:

WALKER , Jay S., 124 Spectacle Lane, Ridgefield, CT 06877, (US)
URBAHN , Maximillian O., 279 Rosebrook Road, New Canaan, CT 06840,
(US)
TEDESCO , Daniel E., Apt. 6, 192 Park Street, New Canaan, CT 06840,
(US)
BEMER , Keith , 225 East 95th Street, Apt. 34B, New York, NY 10128,
(US)

PATENT (CC, No, Kind, Date):

WO 2001016844 010308

APPLICATION (CC, No, Date): EP 2000961443 000830; WO 2000US23912 000830

PRIORITY (CC, No, Date): US 151659 P 990831

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI;
LU; MC; NL

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS (V7): **G06F-017/60**CITED PATENTS (WO A): US 4775936 A ; US 5021953 A ; US 5270921 A ; JP
6075982 A ; US 5652867 A ; US 5897620 A ; US 5918209 A ; US 5933813 A ;
US 6085164 A

LEGAL STATUS (Type, Pub Date, Kind, Text):

Application: 010502 A1 International application. (Art. 158(1))

Application: 010502 A1 International application entering European
phase

Application: 021113 A1 International application. (Art. 158(1))

Appl Changed: 021113 A1 International application not entering European
phase

Withdrawal: 021113 A1 Date application deemed withdrawn: 20020403

LANGUAGE (Publication,Procedural,Application): English; English; English

6/5/3 (Item 1 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) . All rts. reserv.

00783296 **Image available**

SYSTEM AND METHOD FOR FACILITATING THE SALE OF A TRAVEL PRODUCT
SYSTEME ET PROCEDE FACILITANT LA VENTE D'UN PRODUIT DE VOYAGE

Patent Applicant/Assignee:

PRICELINE COM INCORPORATED, 800 Connecticut Avenue, Norwalk, CT 06854, US
, US (Residence), US (Nationality), (For all designated states except:
US)

Patent Applicant/Inventor:

WALKER Jay S., 124 Spectacle Lane, Ridgefield, CT 06877, US, US
(Residence), US (Nationality), (Designated only for: US)

URBAHN Maximillian O, 279 Rosebrook Road, New Canaan, CT 06840, US,
US (Residence), US (Nationality), (Designated only for: US)
TEDESCO Daniel E, Apt. 6, 192 Park Street, New Canaan, CT 06840, US,
US (Residence), US (Nationality), (Designated only for: US)
BEMER Keith , 225 East 95th Street, Apt. 34B, New York, NY 10128, US,
US (Residence), US (Nationality), (Designated only for: US)

Legal Representative:

ANDRES John (agent), Priceline.com Incorporated, 800 Connecticut Avenue,
Norwalk, CT 06854, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200116844 A1 20010308 (WO 0116844)
Application: WO 2000US23912 20000830 (PCT/WO US0023912)
Priority Application: US 99151659 19990831

Designated States:

(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT
LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM
TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Main International Patent Class (v7): **G06F-017/60**

Publication Language: English

Filing Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 13705

English Abstract

A system and method for facilitating the sale of travel products is disclosed. The system receives travel inquiries from requesters for preferred travel products (905). The system in turn selects and offers the requester an alternate travel product which has a greater value to the seller if sold than the requester's preferred travel product (925). Various systems and methods are disclosed for determining whether an alternate travel product has a greater value to the seller if sold than the preferred travel product. Exemplary determinations are based on profit margin and load factor discrepancy between the preferred travel product and the alternate travel product. The system further provides for the selection and offering of a benefit in conjunction with a requester's acceptance of an alternate travel product, and for the selection of the benefit based on the differences between the requester's preferred travel product and the alternate travel product.

French Abstract

L'invention concerne un systeme et un procede facilitant la vente de produits de voyage. Le systeme recoit des demandes de voyage provenant de demandeurs de produits (905) de voyage preferes. Le systeme selectionne et offre ensuite au demandeur un autre produit de voyage qui, s'il est vendu, rapporte au vendeur une valeur superieure que le produit (925) de voyage prefere du demandeur. Divers systemes et procedes decrits permettent de determiner si un autre produit de voyage rapporte au vendeur une valeur superieure s'il est vendu, que le produit de voyage prefere. Des determinations exemplaires sont basees sur l'ecart de la marge beneficiaire/facteurs de charge entre le produit de voyage prefere et l'autre produit de voyage. Le systeme assure en outre la selection et l'offre d'un avantage, conjointement avec l'acceptation du demandeur

concernant un autre produit de voyage, ainsi que la selection de cet avantage sur la base des differences entre le produit de voyage prefere du demandeur et l'autre produit de voyage.

Legal Status (Type, Date, Text)

Publication 20010308 A1 With international search report.

Publication 20010308 A1 Before the expiration of the time limit for amending the claims and to be republished in the event of the receipt of amendments.

Examination 20010802 Request for preliminary examination prior to end of 19th month from priority date

Set	Items	Description
S1	6457	AU=(WALKER, J? OR WALKER J? OR JAY(2N)WALKER) OR BY=(JAY(2-N)WALKER)
S2	0	AU=(URBAHN, M? OR URBAHN M? OR (MAXIMILLIAN OR MAX)(2N)URBAHN) OR BY=((MAXIMILLIAN OR MAX)(2N)URBAHN)
S3	26	AU=(TEDESCO, D? OR TEDESCO D? OR (DANIEL OR DAN)(2N)TEDESCO) OR BY=((DANIEL OR DAN)(2N)TEDESCO)
S4	0	AU=(BEMER, K? OR BEMER K? OR KEITH(2N)BEMER) OR BY=(KEITH(-2N)BEMER)
S5	0	S1 AND S3
S6	6483	S1 OR S3
S7	314	S6 AND (TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR -RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N-)(CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR VACATION()PACKAGE? ?)
S8	294	RD (unique items)
S9	36	S8 AND (PROFITABLE OR VALUABLE OR (GREATER OR LARGER OR BIGGER OR HIGHER)(1W)(VALUE OR PROFIT OR MARGIN OR REVENUE) OR -LUCRATIVE OR BENEFICIAL OR ADVANTAGEOUS OR PRODUCTIVE)
S10	36	RD (unique items)
File	2:INSPEC 1898-2006/Aug W3	(c) 2006 Institution of Electrical Engineers
File	35:Dissertation Abs Online 1861-2006/Jun	(c) 2006 ProQuest Info&Learning
File	65:Inside Conferences 1993-2006/Aug 30	(c) 2006 BLDSC all rts. reserv.
File	99:Wilson Appl. Sci & Tech Abs 1983-2006/Jul	(c) 2006 The HW Wilson Co.
File	474:New York Times Abs 1969-2006/Aug 30	(c) 2006 The New York Times
File	475:Wall Street Journal Abs 1973-2006/Aug 30	(c) 2006 The New York Times
File	583:Gale Group Globalbase(TM) 1986-2002/Dec 13	(c) 2002 The Gale Group
File	15:ABI/Inform(R) 1971-2006/Aug 31	(c) 2006 ProQuest Info&Learning
File	20:Dialog Global Reporter 1997-2006/Aug 31	(c) 2006 Dialog
File	610:Business Wire 1999-2006/Aug 31	(c) 2006 Business Wire.
File	810:Business Wire 1986-1999/Feb 28	(c) 1999 Business Wire
File	476:Financial Times Fulltext 1982-2006/Aug 30	(c) 2006 Financial Times Ltd
File	613:PR Newswire 1999-2006/Aug 31	(c) 2006 PR Newswire Association Inc
File	813:PR Newswire 1987-1999/Apr 30	(c) 1999 PR Newswire Association Inc
File	634:San Jose Mercury Jun 1985-2006/Aug 30	(c) 2006 San Jose Mercury News
File	624:McGraw-Hill Publications 1985-2006/Aug 31	(c) 2006 McGraw-Hill Co. Inc
File	9:Business & Industry(R) Jul/1994-2006/Aug 30	(c) 2006 The Gale Group
File	275:Gale Group Computer DB(TM) 1983-2006/Aug 30	(c) 2006 The Gale Group
File	621:Gale Group New Prod. Annou.(R) 1985-2006/Aug 31	(c) 2006 The Gale Group
File	636:Gale Group Newsletter DB(TM) 1987-2006/Aug 30	(c) 2006 The Gale Group
File	16:Gale Group PROMT(R) 1990-2006/Aug 30	

(c) 2006 The Gale Group
File 160:Gale Group PROMT(R) 1972-1989
(c) 1999 The Gale Group
File 148:Gale Group Trade & Industry DB 1976-2006/Aug 30
(c)2006 The Gale Group
File 256:TecInfoSource 82-2006/Dec
(c) 2006 Info.Sources Inc
File 47:Gale Group Magazine DB(TM) 1959-2006/Aug 31
(c) 2006 The Gale group
File 570:Gale Group MARS(R) 1984-2006/Aug 30
(c) 2006 The Gale Group
File 635:Business Dateline(R) 1985-2006/Aug 31
(c) 2006 ProQuest Info&Learning
File 477:Irish Times 1999-2006/Aug 31
(c) 2006 Irish Times
File 710:Times/Sun.Times(London) Jun 1988-2006/Aug 31
(c) 2006 Times Newspapers
File 711:Independent(London) Sep 1988-2006/Aug 30
(c) 2006 Newspaper Publ. PLC
File 756:Daily/Sunday Telegraph 2000-2006/Aug 31
(c) 2006 Telegraph Group
File 757:Mirror Publications/Independent Newspapers 2000-2006/Aug 31
(c) 2006
File 387:The Denver Post 1994-2006/Aug 30
(c) 2006 Denver Post
File 471:New York Times Fulltext 1980-2006/Aug 31
(c) 2006 The New York Times
File 492:Arizona Repub/Phoenix Gaz 19862002/Jan 06
(c) 2002 Phoenix Newspapers
File 494:St LouisPost-Dispatch 1988-2006/Aug 30
(c) 2006 St Louis Post-Dispatch
File 631:Boston Globe 1980-2006/Aug 30
(c) 2006 Boston Globe
File 633:Phil.Inquirer 1983-2006/Aug 30
(c) 2006 Philadelphia Newspapers Inc
File 638:Newsday/New York Newsday 1987-2006/Aug 29
(c) 2006 Newsday Inc.
File 640:San Francisco Chronicle 1988-2006/Aug 31
(c) 2006 Chronicle Publ. Co.
File 641:Rocky Mountain News Jun 1989-2006/Aug 31
(c) 2006 Scripps Howard News
File 702:Miami Herald 1983-2006/Aug 27
(c) 2006 The Miami Herald Publishing Co.
File 703:USA Today 1989-2006/Aug 30
(c) 2006 USA Today
File 704:(Portland)The Oregonian 1989-2006/Aug 30
(c) 2006 The Oregonian
File 713:Atlanta J/Const. 1989-2006/Aug 31
(c) 2006 Atlanta Newspapers
File 714:(Baltimore) The Sun 1990-2006/Aug 30
(c) 2006 Baltimore Sun
File 715:Christian Sci.Mon. 1989-2006/Aug 31
(c) 2006 Christian Science Monitor
File 725:(Cleveland)Plain Dealer Aug 1991-2006/Aug 30
(c) 2006 The Plain Dealer
File 735:St. Petersburg Times 1989- 2006/Aug 30
(c) 2006 St. Petersburg Times

10/TI,AU,6/1 (Item 1 from file: 15)
DIALOG(R)File 15:(c) 2006 ProQuest Info&Learning. All rts. reserv.

02677537 532773621
Recipe for Wellness
Walker, Jacquie
Jan 2004
WORD COUNT: 1849

10/TI,AU,6/2 (Item 2 from file: 15)
DIALOG(R)File 15:(c) 2006 ProQuest Info&Learning. All rts. reserv.

02539968 286013831
Business-process innovation
Lombardo, Len; Leaver, Sharyn; **Walker, Joshua**
Feb 2003
LENGTH: 5 Pages
WORD COUNT: 2641

10/TI,AU,6/3 (Item 3 from file: 15)
DIALOG(R)File 15:(c) 2006 ProQuest Info&Learning. All rts. reserv.

02483476 220012061
Perspectives: Talent pools: The best and the rest
Walker, James W ; LaRocco, James M
2002
LENGTH: 3 Pages
WORD COUNT: 2577

10/TI,AU,6/4 (Item 4 from file: 15)
DIALOG(R)File 15:(c) 2006 ProQuest Info&Learning. All rts. reserv.

02428668 152415681
Perspectives
Walker, James W
2002
LENGTH: 3 Pages
WORD COUNT: 2216

10/TI,AU,6/5 (Item 5 from file: 15)
DIALOG(R)File 15:(c) 2006 ProQuest Info&Learning. All rts. reserv.

02419873 134944231
Optimising retail networks: A case study of locating Camelot's lottery terminals
Sleight, Peter; Smith, Graham; **Walker, Jonathan**
Jun 2002
LENGTH: 13 Pages
WORD COUNT: 5913

10/TI,AU,6/6 (Item 6 from file: 15)
DIALOG(R)File 15:(c) 2006 ProQuest Info&Learning. All rts. reserv.

02416719 115921993
An exploratory study of a multi-expectation framework for services

Walker, Jim ; Baker, Julie
2000
WORD COUNT: 9008

10/TI,AU,6/7 (Item 7 from file: 15)
DIALOG(R)File 15:(c) 2006 ProQuest Info&Learning. All rts. reserv.

02397524 115721768
Challenging the boundaries of sameness: leadership through valuing difference
Walker, Allan; Walker, John
1998
WORD COUNT: 10175

10/TI,AU,6/8 (Item 8 from file: 15)
DIALOG(R)File 15:(c) 2006 ProQuest Info&Learning. All rts. reserv.

02199802 75508284
The New Deal at Work: Managing the Market-Driven Workforce
Walker, Jim
2001
LENGTH: 1 Pages
WORD COUNT: 721

10/TI,AU,6/9 (Item 9 from file: 15)
DIALOG(R)File 15:(c) 2006 ProQuest Info&Learning. All rts. reserv.

01180444 98-29839
Just the ticket
Walker, Jo-Anne
Feb 16, 1996
LENGTH: 4 Pages
WORD COUNT: 1476

10/TI,AU,6/10 (Item 10 from file: 15)
DIALOG(R)File 15:(c) 2006 ProQuest Info&Learning. All rts. reserv.

01077959 97-27353
Space stalkers
Walker, Jo-Anne
May 26, 1995
LENGTH: 4 Pages
WORD COUNT: 1103

10/TI,AU,6/11 (Item 11 from file: 15)
DIALOG(R)File 15:(c) 2006 ProQuest Info&Learning. All rts. reserv.

01048970 96-98363
10 tips for disability management programs
Walker, Jasen M ; Heile, Gordon; Heffner, Fred
Jun 1995
LENGTH: 4 Pages
WORD COUNT: 1982

10/TI,AU,6/12 (Item 12 from file: 15)
DIALOG(R)File 15:(c) 2006 ProQuest Info&Learning. All rts. reserv.

01025350 96-74743

Force field

Walker, Jo-Anne

Mar 3, 1995

LENGTH: 2 Pages

WORD COUNT: 1107

10/TI,AU,6/13 (Item 13 from file: 15)
DIALOG(R)File 15:(c) 2006 ProQuest Info&Learning. All rts. reserv.

00024859 75-03226

EDUCATING FLORIDA COMMUNICATORS - THE BLOWFISH SYNDROME

WALKER, JEAN

FEB. 1975

10/TI,AU,6/14 (Item 1 from file: 148)
DIALOG(R)File 148:(c)2006 The Gale Group. All rts. reserv.

0019365978 SUPPLIER NUMBER: 143825990 (USE FORMAT 7 OR 9 FOR FULL TEXT)

An MTU of independent means: sale of MTU, including off-highway business of Detroit Diesel, repositions company as a major new player in global engine markets.(INDUSTRY NEWS & ANALYSIS)(Company overview)

Walker, Jonathan

March, 2006

WORD COUNT: 2000 LINE COUNT: 00160

10/TI,AU,6/15 (Item 2 from file: 148)
DIALOG(R)File 148:(c)2006 The Gale Group. All rts. reserv.

15513324 SUPPLIER NUMBER: 93463233 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Talent pools: The best and the rest. (Perspectives).

Walker, James W. ; LaRocco, James M.

Sept, 2002

WORD COUNT: 2714 LINE COUNT: 00233

10/TI,AU,6/16 (Item 3 from file: 148)
DIALOG(R)File 148:(c)2006 The Gale Group. All rts. reserv.

14901663 SUPPLIER NUMBER: 90624980 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Research, knowledge sharing, and you. (Perspectives).

Walker, James W.

June, 2002

WORD COUNT: 2355 LINE COUNT: 00221

10/TI,AU,6/17 (Item 4 from file: 148)
DIALOG(R)File 148:(c)2006 The Gale Group. All rts. reserv.

13750696 SUPPLIER NUMBER: 77036428 (USE FORMAT 7 OR 9 FOR FULL TEXT)

The New Deal at Work: Managing the Market-Driven Workforce.(Brief Article)

Walker, Jim

June, 2001

WORD COUNT: 762 LINE COUNT: 00067

10/TI,AU,6/18 (Item 5 from file: 148)

DIALOG(R)File 148:(c)2006 The Gale Group. All rts. reserv.

13498412 SUPPLIER NUMBER: 75321159 (USE FORMAT 7 OR 9 FOR FULL TEXT)

LONG RUN AGGREGATE SUPPLY VERTICALITY: FACT OR FICTION?**Walker, John F. ; Vatter, Harold G.**

Spring, 2001

WORD COUNT: 5641 LINE COUNT: 00464

10/TI,AU,6/19 (Item 6 from file: 148)

DIALOG(R)File 148:(c)2006 The Gale Group. All rts. reserv.

10483468 SUPPLIER NUMBER: 21166350 (USE FORMAT 7 OR 9 FOR FULL TEXT)

28 steps to the finish. (Karges Furniture Company Inc.)(Company Profile)**Walker, Joan Hustace**

Sept, 1998

WORD COUNT: 1258 LINE COUNT: 00095

10/TI,AU,6/20 (Item 7 from file: 148)

DIALOG(R)File 148:(c)2006 The Gale Group. All rts. reserv.

10483464 SUPPLIER NUMBER: 21166346 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Raw materials update. (resins, pigments, solvents and additives suppliers)**Kirschner, Elisabeth; Ortega, Teresa; Walker, Joan Hustace**

Sept, 1998

WORD COUNT: 3802 LINE COUNT: 00314

10/TI,AU,6/21 (Item 8 from file: 148)

DIALOG(R)File 148:(c)2006 The Gale Group. All rts. reserv.

08039279 SUPPLIER NUMBER: 17284812 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Reed-Solomon coding for forward error correction.**Walker, Jerry D.**

July, 1995

WORD COUNT: 2283 LINE COUNT: 00190

10/TI,AU,6/22 (Item 9 from file: 148)

DIALOG(R)File 148:(c)2006 The Gale Group. All rts. reserv.

07259462 SUPPLIER NUMBER: 15207407 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Optimize control of natural gas plants.**Treiber, S.; Walker, J. ; Tremblay, M. de; Delgadillo, R.L.; Velasquez,****R.N.; Velarde, M.J.G.**

April, 1994

WORD COUNT: 2006 LINE COUNT: 00166

10/TI,AU,6/23 (Item 1 from file: 47)

DIALOG(R)File 47:(c) 2006 The Gale group. All rts. reserv.

06526520 SUPPLIER NUMBER: 98953798 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Is that a computer in your pants? Cyberculture chronicler Howard Rheingold
on smart mobs, smart environments, and smart choices in an age of**

connectivity.
Walker, Jesse
April, 2003
WORD COUNT: 4660 LINE COUNT: 00349

10/TI,AU,6/24 (Item 2 from file: 47)
DIALOG(R)File 47:(c) 2006 The Gale group. All rts. reserv.

06142049 SUPPLIER NUMBER: 77010126 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Beyond Miramax.(indie films and their impact in the industry)(Review)
Walker, Jesse
August, 2001
WORD COUNT: 4103 LINE COUNT: 00311

10/TI,AU,6/25 (Item 3 from file: 47)
DIALOG(R)File 47:(c) 2006 The Gale group. All rts. reserv.

05773255 SUPPLIER NUMBER: 59580153 (USE FORMAT 7 OR 9 FOR FULL TEXT)
COPY CATFIGHT.
WALKER, JESSE
March, 2000
WORD COUNT: 5650 LINE COUNT: 00435

10/TI,AU,6/26 (Item 4 from file: 47)
DIALOG(R)File 47:(c) 2006 The Gale group. All rts. reserv.

05172669 SUPPLIER NUMBER: 20856067 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Jacobean tragedy: the gross misinterpretation of an intellectual icon.
Walker, Jesse
July, 1998
WORD COUNT: 2444 LINE COUNT: 00197

10/TI,AU,6/27 (Item 5 from file: 47)
DIALOG(R)File 47:(c) 2006 The Gale group. All rts. reserv.

05041922 SUPPLIER NUMBER: 20099754 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Creating culture. (the introduction and cultivation of popular culture)
Gillespie, Nick; Freund, Charles Paul; Wasow, Omar; **Walker, Jesse** ;
Turner, Frederick; Shedroff, Nathan; Gioia,Dana; Shepheard, Paul; Bayles,
Martha; Oliver, Charles; Doherty, Brian
Dec, 1997
WORD COUNT: 6790 LINE COUNT: 00533

10/TI,AU,6/28 (Item 6 from file: 47)
DIALOG(R)File 47:(c) 2006 The Gale group. All rts. reserv.

04803097 SUPPLIER NUMBER: 17046758 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Uwatec's Aladdin Air X. (dive computer)(Evaluation)
Walker, Jim
March, 1995
WORD COUNT: 2598 LINE COUNT: 00238

10/TI,AU,6/29 (Item 7 from file: 47)
DIALOG(R)File 47:(c) 2006 The Gale group. All rts. reserv.

04628319 SUPPLIER NUMBER: 18850962 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Independents' day. (use of inexpensive camcorders and digital editing
software to produce cheap films)**
Walker, Jesse
Nov, 1996
WORD COUNT: 2376 LINE COUNT: 00185

10/TI,AU,6/30 (Item 8 from file: 47)
DIALOG(R)File 47:(c) 2006 The Gale group. All rts. reserv.

04337632 SUPPLIER NUMBER: 17492283 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Don't touch that dial. (US v. Stephen Paul Dunifer case)
Walker, Jesse
Oct, 1995
WORD COUNT: 3970 LINE COUNT: 00328

10/TI,AU,6/31 (Item 9 from file: 47)
DIALOG(R)File 47:(c) 2006 The Gale group. All rts. reserv.

02666898 SUPPLIER NUMBER: 03661197 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Cuda system. (evaluation)
Walker, Jim
March, 1985
WORD COUNT: 1673 LINE COUNT: 00120

10/TI,AU,6/32 (Item 10 from file: 47)
DIALOG(R)File 47:(c) 2006 The Gale group. All rts. reserv.

02508120 SUPPLIER NUMBER: 03071324 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**The spectra of streetlights illuminate basic principles of quantum
mechanics**
Walker, Jearl
Jan, 1984
WORD COUNT: 5016 LINE COUNT: 00363

10/TI,AU,6/33 (Item 11 from file: 47)
DIALOG(R)File 47:(c) 2006 The Gale group. All rts. reserv.

02378379 SUPPLIER NUMBER: 02698758 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The amateur scientist.
Walker, Jearl
April, 1983
WORD COUNT: 4961 LINE COUNT: 00353

10/TI,AU,6/34 (Item 12 from file: 47)
DIALOG(R)File 47:(c) 2006 The Gale group. All rts. reserv.

02369980 SUPPLIER NUMBER: 02618053 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Thermal oscillators: systems that seesaw, buzz or howl under the influence
of heat. (column)**
Walker, Jearl
Feb, 1983
WORD COUNT: 4818 LINE COUNT: 00347

10/TI,AU,6/35 (Item 1 from file: 635)
DIALOG(R)File 635:(c) 2006 ProQuest Info&Learning. All rts. reserv.

2665837 771055401
Delta's troubles could affect Paducah, Ky., landing
Walker, Joe
Dec 26, 2004
WORD COUNT: 939

10/TI,AU,6/36 (Item 2 from file: 635)
DIALOG(R)File 635:(c) 2006 ProQuest Info&Learning. All rts. reserv.

2423164 343096781
Western Kentucky Economic Development Experts Battle Bad Economy
Walker, Joe
Jun 2, 2003
WORD COUNT: 1,078

Set	Items	Description
S1	2577	AU=(WALKER, J? OR WALKER J? OR JAY(2N)WALKER) OR BY=(JAY(2-N)WALKER)
S2	3	AU=(URBAHN, M? OR URBAHN M? OR (MAXIMILLIAN OR MAX)(2N)URBAHN) OR BY=((MAXIMILLIAN OR MAX)(2N)URBAHN)
S3	330	AU=(TEDESCO, D? OR TEDESCO D? OR (DANIEL OR DAN)(2N)TEDESCO) OR BY=((DANIEL OR DAN)(2N)TEDESCO)
S4	80	AU=(BEMER, K? OR BEMER K? OR KEITH(2N)BEMER) OR BY=(KEITH(-2N)BEMER)
S5	3	S1 AND S2 AND S3 AND S4
S6	3	S5 AND IC=G06F?
S7	2606	S1 OR S2 OR S3 OR S4
S8	271	S7 AND IC=G06F-017/60
S9	84	S8 AND (TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR -RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N-)(CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR VACATION()PACKAGE? ?)
S10	84	IDPAT (sorted in duplicate/non-duplicate order)
S11	78	IDPAT (primary/non-duplicate records only)
File 350:Derwent WPIX 1963-2006/UD=200655		
(c) 2006 The Thomson Corporation		
File 344:Chinese Patents Abs Jan 1985-2006/Jan		
(c) 2006 European Patent Office		
File 347:JAPIO Dec 1976-2005/Dec(Updated 060404)		
(c) 2006 JPO & JAPIO		
File 348:EUROPEAN PATENTS 1978-2006/ 200635		
(c) 2006 European Patent Office		
File 349:PCT FULLTEXT 1979-2006/UB=20060824UT=20060817		

11/TI,AU,IV,6/1 (Item 1 from file: 350)
DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0014682009

WPI ACC NO: 2005-029593/200503

Transaction card e.g. credit card, selection promoting method, involves finding condition to produce output signal, and activating transducer of card to produce signal based on condition in response to physical change detection

Original Titles:

Method and apparatus for promoting the selection and use of a transaction card

Method and apparatus for promoting the selection and use of a transaction card

METHOD AND APPARATUS FOR PROMOTING THE SELECTION AND USE OF A TRANSACTION CARD

PROCEDE ET DISPOSITIF ENCOURAGEANT LA SELECTION ET L'UTILISATION DE CARTE DE TRANSACTION

Inventor: DOWNS M D; FINCHAM M M; JORASCH J A; SCHNEIER B; TEDESCO R C;
WALKER J S

Title Terms/Index Terms/Additional Words: TRANSACTION; CARD; CREDIT; SELECT ; PROMOTE; METHOD; FINDER; CONDITION; PRODUCE; OUTPUT; SIGNAL; ACTIVATE; TRANSDUCER; BASED; RESPOND; PHYSICAL; CHANGE; DETECT

Original Publication Data by Authority

Inventor name & address:

Walker, Jay S. , Ridgefield, CT, US, Ridgefield, CT, US
Schneier, Bruce, Minneapolis, MN, US, Minneapolis, MN, US
Fincham, Magdalena M., Ridgefield, CT, US, Ridgefield, CT, US
Jorasch, James A., Stamford, CT, US, Stamford, CT, US
Downs, Michael D., Stamford, CT, US, Stamford, CT, US
Tedesco, Robert C., Huntington, CT, US, Huntington, CT, US

Walker, Jay S. , Ridgefield, CT, US, Ridgefield, CT, US
Schneier, Bruce, Minneapolis, MN, US, Minneapolis, MN, US
Fincham, Magdalena M., Ridgefield, CT, US, Ridgefield, CT, US
Jorasch, James A., Stamford, CT, US, Stamford, CT, US
Downs, Michael D., Stamford, CT, US, Stamford, CT, US
Tedesco, Robert C., Huntington, CT, US, Huntington, CT, US

WALKER, Jay, S. , 260 Oscaleta Road, Ridgefield, CT 06877, US, US
SCHNEIER, Bruce, 101 East Minnehaha Parkway, Minneapolis, MN 55419, US, US
FINCHAM, Magdalena, M., 125 Florida Road, Ridgefield, CT 06877, US, US
JORASCH, James, A., 240 East 30th Street, Apartment 35 J, New York, NY 10016, US, US
DOWNS, Michael, D., 94 Southfield Avenue, Stamford, CT 06902, US, US
TEDESCO, Robert, C., 1951 Congress Street, Fairfield, CT 06824, US, US

11/TI,AU,IV,6/2 (Item 2 from file: 350)
DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0013503949

WPI ACC NO: 2003-596502/

Hotel transaction handling method using gaming device, involves communicating information regarding hotel transaction to player through gaming device

Original Titles:

Method and apparatus for managing hotel transactions from a gaming device

Inventor: DOWNS M D; FRIESEN S T; GELMAN G M; JORASCH J A; **TEDESCO D E** ;
WALKER J S

Title Terms/Index Terms/Additional Words: HOTEL; TRANSACTION; HANDLE;
METHOD; GAME; DEVICE; COMMUNICATE; INFORMATION; PLAY; THROUGH

Original Publication Data by Authority

Inventor name & address:

Friesen, Scott T., Stamford, CT, US, Stamford, CT, US

Walker, Jay S. , Ridgefield, CT, US, Ridgefield, CT, US

Jorasch, James A., Stamford, CT, US, Stamford, CT, US

Gelman, Geoffrey M., Stamford, CT, US, Stamford, CT, US

Tedesco, Daniel E. , Huntington, CT, US, Huntington, CT, US

Downs, Michael D., Stamford, CT, US, Stamford, CT, US

11/TI,AU,IV,6/3 (Item 3 from file: 350)

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0013117200

WPI ACC NO: 2003-198892/

Agreement formation method for electronic commerce, involves offering benefit to consumer when consumer enters forward commitment agreement and after receiving consumer acceptance of benefit

Original Titles:

Method and apparatus for offering forward commitment agreements

Inventor: BOOTH L A; FINCHAM M M; GELMAN G M; JORASCH J A; SAMMON R P;
SANTISI S M; **WALKER J S**

Title Terms/Index Terms/Additional Words: AGREE; FORMATION; METHOD;
ELECTRONIC; OFFER; BENEFICIAL; CONSUME; ENTER; FORWARD; AFTER; RECEIVE;
ACCEPT

Original Publication Data by Authority

Inventor name & address:

Walker, Jay S. , Ridgefield, CT, US, Ridgefield, CT, US

Jorasch, James A., Stamford, CT, US, Stamford, CT, US

Sammon, Russell P., San Francisco, CA, US, San Francisco, CA, US

Gelman, Geoffrey M., Stamford, CT, US, Stamford, CT, US

Fincham, Magdalena M., Norwalk, CT, US, Norwalk, CT, US

Booth, Leonardo Ali, New Haven, CT, US, New Haven, CT, US

Santisi, Steven M., Ridgefield, CT, US, Ridgefield, CT, US

11/TI,AU,IV,6/4 (Item 4 from file: 350)

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0012831770

WPI ACC NO: 2002-689866/200274

Customized reward offer processing method for credit card holders, involves determining performance target associated with financial account of credit card holder, to evaluate reward offer

Original Titles:

Method and system for processing customized reward offers.

Inventor: JINDAL S K; **WALKER J S** ; WEIR-JONES T

Title Terms/Index Terms/Additional Words: CUSTOMISATION; REWARD; OFFER;
PROCESS; METHOD; CREDIT; CARD; HOLD; DETERMINE; PERFORMANCE; TARGET;
ASSOCIATE; FINANCIAL; ACCOUNT; EVALUATE

Original Publication Data by Authority

Inventor name & address:

Walker, Jay S. , Ridgefield, CT, US, US

Jindal, Sanjay K., Wilton, CT, US, US

Weir-Jones, Toby, Stamford, CT, US, US

11/TI,AU,IV,6/5 (Item 5 from file: 350)

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0012469270

WPI ACC NO: 2002-415627/

Method for processing a conditional offer to purchase a product by evaluating the likelihood of the offer being accepted by one or more sellers and communicating any variations likely to improve the acceptability to the purchaser

Original Titles:

METHOD AND APPARATUS FOR RECOMMENDING MODIFICATIONS TO UNACCEPTABLE

CONDITIONAL PURCHASE OFFERS (CPOS)

PROCEDE ET APPAREIL PERMETTANT DE RECOMMANDER DES MODIFICATIONS A DES

OFFRES D'ACHAT CONDITIONNELLES INACCEPTABLES

Inventor: **BEMER K** ; MIK M; **TEDESCO D E** ; **WALKER J S**

Title Terms/Index Terms/Additional Words: METHOD; PROCESS; CONDITION; OFFER
; PURCHASE; PRODUCT; EVALUATE; ACCEPT; ONE; MORE; COMMUNICATE; VARIATION;
IMPROVE

Original Publication Data by Authority**Australia**

Publication No. AU 200074712 A (Update 200249 E)

Publication Date: 20020313

Assignee: PRICELINE.COM INC; US (PRIC-N)

Language: EN

Application: AU 200074712 A 20000828 (Local application)

WO 2000US23549 A 20000828 (PCT Application)

Related Publication: WO 2002019202 A (Based on OPI patent)

Inventor name & address:

WALKER, Jay, S. , 124 Spectacle Lane, Ridgefield, CN 06877, US, US

TEDESCO, Daniel, E. , 192 Park Street, Apt. 6, New Canaan, CT 06840, US,
US

MIK, Magdalena, 10 South New Street, Greenwich, CT 06830, US, US

BEMER, Keith , 517 E. 75 Street #2E, New York, NY 10021, US, US

11/TI,AU,IV,6/6 (Item 6 from file: 350)

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0011000108

WPI ACC NO: 2001-625254/200172

Sales transaction method in which product is sold to customer based upon flexible product description provided by customer

Original Titles:

RETAIL SYSTEM FOR SELLING PRODUCTS BASED ON A FLEXIBLE PRODUCT DESCRIPTION
SYSTEME DE VENTE AU DETAIL PERMETTANT DE VENDRE DES PRODUITS SUR LA BASE
D'UNE DESCRIPTION DE PRODUIT FLEXIBLE

Inventor: **BEMER K** ; GOLDEN A P; JORASCH J A; KIM P; MIK M; MUELLER R J;
SAMMON R P; **TEDESCO D E** ; VAN LUCHENE K; **WALKER J S**

Title Terms/Index Terms/Additional Words: SALE; TRANSACTION; METHOD;
PRODUCT; SOLD; CUSTOMER; BASED; FLEXIBLE; DESCRIBE

Original Publication Data by Authority**Australia**

Publication No. AU 200113576 A (Update 200172 E)

Publication Date: 20010530

Assignee: WALKER DIGITAL LLC; US (WALK-N)

Language: EN

Application: AU 200113576 A 20001102 (Local application)

Priority: US 1999165435 P 19991115

US 2000540035 A 20000331

Related Publication: WO 2001037164 A (Based on OPI patent)

Inventor name & address:

WALKER, Jay, S. , 124 Spectacle Lane, Ridgefield, CT 06877, US, US
KIM, Peter, 2975 High Ridge Road, Stamford, CT 06903, US, US
JORASCH, James, A., 25 Forest Street, Apt 5G, Stamford, CT 06901, US, US
MIK, Magdalena, 10 South Street, Greenwich, CT 06830, US, US
TEDESCO, Daniel, E. , 49 Kings Highway North, Westport, CT 06880, US, US
SAMMON, Russell, Pratt, Apartment 2K, 444 Bedford Street, Stamford, CT
06901, US, US
GOLDEN, Andrew, P., Apartment 2A, 444 Bedford Street, New York, NY 10029,
US, US
MUELLER, Raymond, J., 89 Catbrier Road, Weston, CT 06883, US, US
BEMER, Keith , 517 East 75th Street, Apartment 2E, New York, NY 10021, US,
US
VAN LUCHENE, Kathleen, Apartment 4, 17 Ferris Avenue, Norwalk, CT 06854, US
, US

11/TI,AU,IV,6/7 (Item 7 from file: 350)

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0010833610

WPI ACC NO: 2001-451235/

Flight ticket **selling method involves selecting alternate airline**
ticket **which provides greater value to seller than preferred airline**
ticket **based on submitted travel inquiry data**

Original Titles:

SYSTEM AND METHOD FOR FACILITATING THE SALE OF A **TRAVEL PRODUCT**
SYSTEME ET PROCEDE FACILITANT LA VENTE D'UN PRODUIT DE VOYAGE

Inventor: **BEMER K** ; **TEDESCO D E** ; **URBAHN M O** ; **WALKER J S**

Title Terms/Index Terms/Additional Words: **FLIGHT** ; **TICKET** ; SELL; METHOD;

SELECT; ALTERNATE; AIRLINE; GREATER; VALUE; PREFER; BASED; SUBMIT; TRAVEL
; ENQUIRY; DATA

Original Publication Data by Authority**Australia**

Publication No. AU 200073395 A (Update 200148 E)
Publication Date: 20010326
Assignee: PRICELINE.COM INC; US (PRIC-N)
Language: EN
Application: AU 200073395 A 20000830 (Local application)
Priority: US 1999151659 P 19990831
Related Publication: WO 2001016844 A (Based on OPI patent)

Inventor name & address:

WALKER, Jay, S. , 124 Spectacle Lane, Ridgefield, CT 06877, US, US
URBAHN, Maximillian, O. , 279 Rosebrook Road, New Canaan, CT 06840, US, US
TEDESCO, Daniel, E. , Apt. 6, 192 Park Street, New Canaan, CT 06840, US,
US
BEMER, Keith , 225 East 95th Street, Apt. 34B, New York, NY 10128, US, US

11/TI,AU,IV,6/8 (Item 8 from file: 350)

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0010781359

WPI ACC NO: 2001-396319/200142

**Security deposit guarantee issuing system used in auto-lease agreements,
has data processing system that issues certificate and security deposit
guarantee card, based on credit card accounts stored in database**

Original Titles:

System and method for issuing security deposit guarantees based on credit
card accounts.

Inventor: JINDAL S K; **TEDESCO D E** ; **WALKER J S**

Title Terms/Index Terms/Additional Words: SECURE; DEPOSIT; GUARANTEE; ISSUE
; SYSTEM; AUTO; LEASE; DATA; PROCESS; CERTIFY; CARD; BASED; CREDIT;
ACCOUNT; STORAGE; DATABASE

Original Publication Data by Authority**Inventor name & address:**

Walker, Jay S. , Ridgefield, CT, US, US
Jindal, Sanjay K., Wilton, CT, US, US
Tedesco, Daniel E. , Monroe, CT, US, US

11/TI,AU,IV,6/9 (Item 9 from file: 350)

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0010717082

WPI ACC NO: 2001-327975/

**Lottery ticket selling method for customer at point of sale terminal,
involves computing price for lottery ticket and providing lottery ticket
to customer at computed price**

Original Titles:

METHOD AND APPARATUS FOR CONDUCTING A LOTTERY **TICKET** TRANSACTION
PROCEDE ET APPAREIL POUR MENER UNE TRANSACTION AVEC UN BILLET DE LOTERIE
Inventor: JORASCH J A; **TEDESCO D E** ; TULLEY S C; **WALKER J S**

Title Terms/Index Terms/Additional Words: LOTS; **TICKET** ; SELL; METHOD;
CUSTOMER; POINT; SALE; TERMINAL; COMPUTATION; PRICE

Original Publication Data by Authority

Australia

Publication No. AU 200065189 A (Update 200137 E)
Publication Date: 20010410
Assignee: WALKER DIGITAL LLC; US (WALK-N)
Language: EN
Application: AU 200065189 A 20000804 (Local application)
Priority: US 1999390430 A 19990907
Related Publication: WO 2001018759 A (Based on OPI patent)
Original IPC: G07F-17/32(A) G06F-17/60(B) G07G-1/00(B) G07G-1/12(B)
Current IPC: G07F-17/32(A) G06F-17/60(B) G07G-1/00(B) G07G-1/12(B)

Inventor name & address:

WALKER, Jay, S. , 124 Spectacle Lane, Ridgefield, CT 06877, US, US
TULLEY, Stephen, C., 15 River Place, Stamford, CT 06907, US, US
TEDESCO, Daniel, E. , 49 Kings Highway North, Westport, CT 06880, US, US
JORASCH, James, A., Apt. 5G, 25 Forest Street, Stamford, CT 06901, US, US

11/TI,AU,IV,6/10 (Item 10 from file: 350)
DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0010717081

WPI ACC NO: 2001-327973/

**Conditional purchase order processing method for buyer driven system
involves determining subsidy amount for adjusting product price, based on
comparison between price and estimated price floor**

Original Titles:

SYSTEM AND METHOD FOR SUBSIDIZING CONDITIONAL PURCHASE OFFERS (CPOs)
SYSTEME ET PROCEDE DE SUBVENTIONNEMENT D'OFFRES D'ACHATS CONDITIONNELLES
(CPO)

Inventor: **BEMER K** ; **TEDESCO D E** ; VAN LUCHENE A S; **WALKER J S**

Title Terms/Index Terms/Additional Words: CONDITION; PURCHASE; ORDER;
PROCESS; METHOD; BUY; DRIVE; SYSTEM; DETERMINE; AMOUNT; ADJUST; PRODUCT;
PRICE; BASED; COMPARE; ESTIMATE; FLOOR

Original Publication Data by Authority

Australia

Publication No. AU 200071265 A (Update 200137 E)
Publication Date: 20010410
Assignee: PRICELINE.COM INC; US (PRIC-N)
Language: EN
Application: AU 200071265 A 20000908 (Local application)
Priority: US 1999393257 A 19990910
Related Publication: WO 2001018724 A (Based on OPI patent)
Original IPC: G06F-17/60(A)
Current IPC: G06F-17/60(A)

Inventor name & address:

WALKER, Jay, S. , 124 Spectacle Lane, Ridgefield, CT 06877, US, US

TEDESCO, Daniel, E. , 192 Park Street, Apartment 6, New Canaan, CT 06840, US, US

VAN LUCHENE, Andrew, S. , 9 Greenwood Place, Norwalk, CT 06854, US, US

BEMER, Keith , 517 East 75th Street, Apartment 2E, New York, NY 10021, US, US

11/TI,AU,IV,6/11 (Item 11 from file: 350)

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0010542853

WPI ACC NO: 2001-145865/200115

Credit requisition system for credit card marketing system, creates data record indicating credit status of customer based on approval of line of credit for customer based on received customer information

Original Titles:

Instant credit card marketing system for **reservations** for future services.

Inventor: JORASCH J A; **WALKER J S**

Title Terms/Index Terms/Additional Words: CREDIT; SYSTEM; CARD; MARKET; DATA; RECORD; INDICATE; STATUS; CUSTOMER; BASED; APPROVE; LINE; RECEIVE; INFORMATION

Original Publication Data by Authority

Inventor name & address:

Jorasch, James A., Stamford, CT, US, US

Walker, Jay S. , Ridgefield, CT, US, US

11/TI,AU,IV,6/12 (Item 12 from file: 350)

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0010441663

WPI ACC NO: 2001-040677/200105

Product reselling method e.g. for air line ticket , involves recalling product from original purchaser and reselling to subsequent purchaser, when buy-out condition is satisfied

Original Titles:

System and method for reselling a previously sold product

System and method for reselling a previously sold product

SYSTEM AND METHOD FOR RESELLING A PREVIOUSLY SOLD PRODUCT

SYSTEME ET PROCEDE PERMETTANT DE REVENDRE UN PRODUIT DEJA VENDU

Inventor: **TEDESCO D E ; WALKER J S**

Title Terms/Index Terms/Additional Words: PRODUCT; METHOD; AIR; LINE;

TICKET ; RECALL; ORIGINAL; PURCHASE; SUBSEQUENT; BUY; CONDITION; SATISFY

Original Publication Data by Authority**Australia**

Publication No. AU 200038578 A (Update 200105 E)

Publication Date: 20000921
Assignee: WALKER DIGITAL LLC; US (WALK-N)
Language: EN
Application: AU 200038578 A 20000210 (Local application)
Priority: US 1999260439 A 19990302
Related Publication: WO 2000052613 A (Based on OPI patent)
Original IPC: G06F-17/60(A)
Current IPC: G06F-17/60(A)

Inventor name & address:

Walker, Jay S. , Ridgefield, CT, US, Ridgefield, CT, US
Tedesco, Daniel E. , Huntington, CT, US, Huntington, CT, US
Walker, Jay S. , Ridgefield, CT, US, Ridgefield, CT, US
Tedesco, Daniel E. , New Canaan, CT, US, New Canaan, CT, US
WALKER, Jay, S. , 124 Spectacle Lane, Ridgefield, CT 06877, US, US
TEDESCO, Daniel, E. , Apt. 6, 192 Park Street, New Canaan, CT 06840, US,
US

11/TI,AU,IV,6/13 (Item 13 from file: 350)

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0010363203

WPI ACC NO: 2000-679082/

Competitive bidding rewarding method on-line auction, involves qualifying bidder to receive reward, when his bid is greater than that of remaining bids

Original Titles:

SYSTEM AND METHOD FOR ENCOURAGING COMPETITIVE PARTICIPATION IN AN AUCTION
SYSTEME ET PROCEDE POUR ENCOURAGER LA PARTICIPATION CONCURRENTIELLE A UNE
VENTE AUX ENCHERES

Inventor: **TEDESCO D E** ; VAN LUCHENE A S; **WALKER J S**

Title Terms/Index Terms/Additional Words: COMPETE; BID; METHOD; LINE;
AUCTION; QUALIFY; RECEIVE; REWARD; GREATER; REMAINING

Original Publication Data by Authority

Australia

Publication No. AU 200012044 A (Update 200066 E)
Publication Date: 20000724
Assignee: WALKER DIGITAL LLC; US (WALK-N)
Language: EN
Application: AU 200012044 A 19991014 (Local application)
Priority: US 1998223901 A 19981231
Related Publication: WO 2000041108 A (Based on OPI patent)
Original IPC: G06F-17/60(A)
Current IPC: G06F-17/60(A)

Inventor name & address:

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11/TI,AU,IV,6/14 (Item 14 from file: 350)

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0010363131

WPI ACC NO: 2000-679008/

Flexible product voucher like airline voucher, is redeemed upon receiving request for certain products such that request satisfies a set of purchase criteria specified for requested product

Original Titles:

APPARATUS AND METHOD FOR A FLEXIBLE-PRODUCT VOUCHER

APPAREIL ET PROCEDE RELATIFS A DES BONS POUR PRODUIT FLEXIBLE

Inventor: **TEDESCO D E ; WALKER J S**

Title Terms/Index Terms/Additional Words: FLEXIBLE; PRODUCT; VOUCHER;
AIRLINE; RECEIVE; REQUEST; SATISFY; SET; PURCHASE; CRITERIA; SPECIFIED

Original Publication Data by Authority**Australia**

Publication No. AU 200011115 A (Update 200066 E)

Publication Date: 20000731

Assignee: WALKER DIGITAL LLC; US (WALK-N)

Language: EN

Application: AU 200011115 A 19991012 (Local application)

Priority: US 1998221104 A 19981228

Related Publication: WO 2000039721 A (Based on OPI patent)

Original IPC: G06F-17/60(A)

Current IPC: G06F-17/60(A)

Inventor name & address:**WALKER, Jay, S. , 124 Spectacle Lane, Ridgefield, CT 06877, US, US****TEDESCO, Daniel, E. , Apartment 6, 192 Park Street, New Canaan, CT 06840, US, US****11/TI,AU,IV,6/15 (Item 15 from file: 350)**

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0010123539

WPI ACC NO: 2000-431408/200037

Dynamic quality control conditional purchase offer managing method e.g. airline ticket and automobiles, involves processing conditional purchase offer if conditional purchase offer satisfy preset filtering criteria

Original Titles:

DYNAMISCHES

QUALITATSUBERWACHUNGS-BEDINGUNGS-KAUF-ANGEBOTS-VERWALTUNGSSYSTEM

DYNAMIC QUALITY CONTROL CONDITIONAL PURCHASE OFFER (CPO) MANAGEMENT SYSTEM

SYSTEME DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES (CPO) AVEC CONTROLE

DYNAMIQUE DE QUALITE

DYNAMIC QUALITY CONTROL CONDITIONAL PURCHASE OFFER (CPO) MANAGEMENT SYSTEM

SYSTEME DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES (CPO) AVEC CONTROLE

DYNAMIQUE DE QUALITE

Inventor: CASE T S; JORASCH J A; **TEDESCO D E ; WALKER J S**

Title Terms/Index Terms/Additional Words: DYNAMIC; QUALITY; CONTROL;
CONDITION; PURCHASE; OFFER; MANAGE; METHOD; AIRLINE; **TICKET** ; AUTOMOBILE
; PROCESS; SATISFY; PRESET; FILTER; CRITERIA

Original Publication Data by Authority

Australia

Publication No. AU 200019314 A (Update 200045 E)
Publication Date: 20000626
Assignee: PRICELINE.COM INC; US (PRIC-N)
Language: EN
Application: AU 200019314 A 19991203 (Local application)
Priority: US 1998205824 A 19981204
Related Publication: WO 2000034886 A (Based on OPI patent)
Original IPC: G06F-15/26(A)
Current IPC: G06Q-20/00(R,I,M,EP,20060101,20051008,A)
G06Q-20/00(R,I,M,EP,20060101,20051008,C)
G06Q-30/00(R,I,M,EP,20060101,20051008,A)
G06Q-30/00(R,I,M,EP,20060101,20051008,C)

Inventor name & address:

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Ridgefield, CT 06877, US
CASE, T., Scott, 29 Anthony Lane, Darien, CT 06820, US, Darien, CT 06820,
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TEDESCO, Daniel E. , 192 Park Street, Apartment 6, New Canaan, CT 06840,
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CASE, T., Scott, 29 Anthony Lane, Darien, CT 06820, US, US
TEDESCO, Daniel, E. , 192 Park Street, Apartment 6, New Canaan, CT 06840,
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JORASCH, James, A., 25 Forest Street, Apartment 5G, Stamford, CT 06901, US,
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11/TI,AU,IV,6/16 (Item 16 from file: 350)

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0009834969

WPI ACC NO: 2000-126855/

Reservation **method for guaranteeing bank checks**

Original Titles:

Method and apparatus for processing checks to reserve funds
Method and apparatus for processing checks to reserve funds.
METHOD AND APPARATUS FOR PROCESSING CHECKS TO RESERVE FUNDS
PROCEDE ET DISPOSITIF DE TRAITEMENT DE CHEQUES A **RESERVATION** DE FONDS
Inventor: JORASCH J A; **TEDESCO D E**

Title Terms/Index Terms/Additional Words: RESERVE; METHOD; GUARANTEE; BANK;
CHECK

Original Publication Data by Authority**Australia**

Publication No. AU 199947242 A (Update 200026 E)
Publication Date: 20000117
Assignee: WALKER ASSET MANAGEMENT LP; US (WALK-N)
Language: EN
Application: AU 199947242 A 19990628 (Local application)
Priority: US 1998106888 A 19980629
Related Publication: WO 2000000918 A (Based on OPI patent)

Original IPC: G06F-17/60(A)

Current IPC: G06F-17/60(A)

Inventor name & address:

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Jorasch, James A., Stamford, CT, US, Stamford, CT, US

Tedesco, Daniel E. , New Canaan, CT, US, US

Jorasch, James A., Stamford, CT, US, US

TEDESCO, Daniel, E. , Apartment 6, 192 Park Street, New Canaan, CT 06840, US, US

JORASCH, James, A., Apartment 5G, 25 Forest Street, Stamford, CT 06901, US, US

11/TI,AU,IV,6/17 (Item 17 from file: 350)

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0009196635

WPI ACC NO: 1999-121169/199910

The sale and distribution of merchandise, at a manufacture-controlled price, over a network such as the Internet a web site provides a prospective customer - with merchandise information that includes a manufacturer- controlled price and the address of the nearest stockist, so that the customer can pay by credit card and take delivery of the merchandise

Original Titles:

SYSTEM UND VERFAHREN ZUR LOKALE BESCHAFFUNG VON PRODUKTEN, DEREN PREISE ONLINE FESTGESETZT WORDEN SIND

SYSTEM AND PROCESS FOR LOCAL ACQUISITION OF PRODUCTS PRICED ONLINE

SYSTEME ET PROCEDURE D'ACQUISITION LOCALE DES PRODUITS DONT LE PRIX EST FIXE EN LIGNE

SYSTEM AND PROCESSING METHOD FOR LOCALLY OBTAINING PRODUCTS WHOSE PRICE WAS SET ON-LINE

Systems and methods wherein a buyer purchases a product at a first price and acquires the product from a merchant that offers the product for sale at a second price.

SYSTEM AND PROCESS FOR LOCAL ACQUISITION OF PRODUCTS PRICED ONLINE

SYSTEME ET PROCEDURE D'ACQUISITION LOCALE DES PRODUITS DONT LE PRIX EST FIXE EN LIGNE

Inventor: JORASCH J A; VAN L A S; VAN LUCHENE A S; **WALKER J S**

Title Terms/Index Terms/Additional Words: SALE; DISTRIBUTE; MERCHANDISE; MANUFACTURE; CONTROL; PRICE; NETWORK; WEB; SITE; PROSPECTING; CUSTOMER; INFORMATION; ADDRESS; NEARBY; SO; CAN; PAY; CREDIT; CARD; DELIVER

Original Publication Data by Authority

Australia

Publication No. AU 200234370 A (Update 200254 NCE)

Publication Date: 20020627

Assignee: WALKER DIGITAL LLC; AU (WALK-N)

Inventor: WALKER J S

VAN LUCHENE A S

JORASCH J A

Language: EN

Application: AU 199882901 A 19980706 (Division of application)

AU 200234370 A 20020417 (Local application)

Priority: AU 200234370 A 20020417 (Local application)

Original IPC: G06F-19/00(A)
Current IPC: G06F-19/00(R,I,M,EP,20060101,20051206,A)
G06F-19/00(R,I,M,EP,20060101,20051206,C)

Publication No. AU 775975 B2 (Update 200474 NCE)
Publication Date: 20040819
Assignee: WALKER DIGITAL LLC (WALK-N)
Inventor: WALKER J S
JORASCH J A
VAN LUCHENE A S
Language: EN
Application: AU 199882901 A 19980706 (Division of application)
AU 200234370 A 20020417 (Local application)
Priority: AU 200234370 A 20020417 (Local application)
Related Publication: AU 200234370 A (Previously issued patent)
Original IPC: G06F-19/00(A)
Current IPC: G06F-19/00(R,I,M,EP,20060101,20051206,A)
G06F-19/00(R,I,M,EP,20060101,20051206,C)

Publication No. AU 199882901 A (Update 199924 E)
Publication Date: 19990208
Assignee: WALKER ASSET MANAGEMENT LP; US (WALK-N)
Language: EN
Application: AU 199882901 A 19980706 (Local application)
Priority: US 1997889503 A 19970708
Related Publication: WO 1999003056 A (Based on OPI patent)
Original IPC: G06F-153/00(A)
Current IPC: G06Q-20/00(R,I,M,EP,20060101,20051008,A)
G06Q-20/00(R,I,M,EP,20060101,20051008,C)
G06Q-30/00(R,I,M,EP,20060101,20051008,A)
G06Q-30/00(R,I,M,EP,20060101,20051008,C)
G07F-7/00(R,I,M,EP,20060101,20051008,A)
G07F-7/00(R,I,M,EP,20060101,20051008,C)

Inventor name & address:

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JORASCH JAMES A,
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Van Luchene, Andrew S., Norwalk, CT, US, US
WALKER, Jay, S. , 124 Spectacle Lane, Ridgefield, CT 06877, US, US
JORASCH, James, A., Apartment 5G, 25 Forest Street, Stamford, CT 06901, US,
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11/TI,AU,IV,6/18 (Item 18 from file: 350)
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0008978262

WPI ACC NO: 1998-532192/199845

**Supplementary product sales processing system for point of sale terminal -
has POS terminal that is connected to controller, for performing
merchandise transactions and lottery transactions in accordance with
received lottery information**

Original Titles:

VERFAHREN UND SYSTEM ZUR VERARBEITUNG DES VERKAUFS ZUSATZLICHER PRODUKTE AN
EINEM VERKAUFSENDGERAT

METHOD AND SYSTEM FOR PROCESSING SUPPLEMENTARY PRODUCT SALES AT A
POINT-OF-SALE TERMINAL

PROCEDE ET SYSTEME DE TRAITEMENT DE VENTES DE PRODUITS SUPPLEMENTAIRES A UN
TERMINAL DE POINT DE VENTE

CHANGE OF ORBITAL PLANE ORIENTATION OF SATELLITE USING WEAK STABILITY
BOUNDARY

METHOD AND SYSTEM FOR PROCESSING AUXILIARY PRODUCT SALES IN POINT-OF-SALE
TERMINAL

System and method for performing lottery **ticket** transactions utilizing
point-of-sale terminals

Method and apparatus for selling subscriptions to periodicals in a retail
environment

Method and apparatus for controlling offers that are provided at a
point-of-sale terminal

System and method for performing lottery **ticket** transactions utilizing
point-of-sale terminals

Method and apparatus for facilitating the play of fractional lottery
tickets utilizing point-of-sale terminals

Method and system for processing supplementary product sales at a
point-of-sale terminal

Method and apparatus for selling subscriptions to periodicals in a retail
environment.

Method and system for processing supplementary product sales at a
point-of-sale terminal.

Method and apparatus for controlling offers that are provided at a
point-of-sale terminal.

System and method for performing lottery **ticket** transactions utilizing
point-of-sale terminals.

Method and apparatus for selling subscriptions to periodicals in a retail
environment.

Method and apparatus for selling subscriptions to periodicals in a retail
environment.

Method and apparatus for selling subscriptions to periodicals in a retail
environment.

Method and apparatus for selling subscriptions to periodicals in a retail
environment

Method and apparatus for selling subscriptions to periodicals in a retail
environment

System and method for performing lottery **ticket** transactions utilizing
point-of-sale terminals

Method and system for processing supplementary product sales at a
point-of-sale terminal

System and method for performing lottery **ticket** transactions utilizing
point-of-sale terminals

Method and apparatus for processing a supplementary product sale at a
point-of-sale terminal

METHOD AND SYSTEM FOR PROCESSING SUPPLEMENTARY PRODUCT SALES AT A
POINT-OF-SALE TERMINAL

Inventor: ALDERUCCI D; ALDERUCCI D A; BELBRUNO E A; JINDAL S K; JORASCH J A
; LUCHENE A S V; VAN LUCHENE A S; **WALKER J S** ; VAN L A S

Title Terms/Index Terms/Additional Words: SUPPLEMENTARY; PRODUCT; SALE;
PROCESS; SYSTEM; POINT; TERMINAL; POS; CONNECT; CONTROL; PERFORMANCE;
MERCHANDISE; TRANSACTION; LOTS; ACCORD; RECEIVE; INFORMATION

Original Publication Data by Authority

Australia

Publication No. AU 200215647 A (Update 200237 NCE)

Publication Date: 20020411

Assignee: WALKER DIGITAL LLC; US (WALK-N)

Inventor: WALKER J S

ALDERUCCI D A

JINDAL S K

JORASCH J A

VAN LUCHENE A S

Language: EN

Application: AU 199867714 A 19980320 (Division of application)

AU 200215647 A 20020215 (Local application)

Priority: AU 200215647 A 20020215 (Local application)

Original IPC: G06F-19/00(A)

Current IPC: G06F-19/00(R,I,M,EP,20060101,20051206,A)

G06F-19/00(R,I,M,EP,20060101,20051206,C)

Publication No. AU 738202 B (Update 200164 E)

Publication Date: 20010913

Assignee: GALAXY DEV LLC; US (GALA-N)

Language: EN

Application: AU 199874683 A 19980424 (Local application)

Priority: US 199744318 P 19970424

US 199748244 P 19970602

WO 1998US1924 A 19980204

WO 1998US5787 A 19980325

Related Publication: AU 9874683 A (Previously issued patent)

WO 1998047765 A (Based on OPI patent)

Original IPC: B64G-1/00(A) B64G-1/24(B)

Current IPC: B64G-1/00(R,I,M,EP,20060101,20051206,A)

B64G-1/00(R,I,M,EP,20060101,20051206,C)

B64G-1/24(R,I,M,EP,20060101,20051206,A)

B64G-1/24(R,I,M,EP,20060101,20051206,C)

Publication No. AU 776323 B2 (Update 200477 NCE)

Publication Date: 20040902

Assignee: WALKER DIGITAL LLC (WALK-N)

Inventor: WALKER J S

VAN LUCHENE A S

JORASCH J A

JINDAL S K

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Language: EN

Application: AU 199867714 A 19980320 (Division of application)

AU 200215647 A 20020215 (Local application)

Priority: AU 200215647 A 20020215 (Local application)

Related Publication: AU 200215647 A (Previously issued patent)

Original IPC: G06F-19/00(A)

Current IPC: G06F-19/00(R,I,M,EP,20060101,20051206,A)

G06F-19/00(R,I,M,EP,20060101,20051206,C)

Publication No. AU 199867714 A (Update 199909 E)

Publication Date: 19981020

Assignee: WALKER ASSET MANAGEMENT LP (WALK-N)

Inventor: WALKER J S

VAN LUCHENE A S

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Language: EN

Application: AU 199867714 A 19980320 (Local application)

Priority: US 1997822709 A 19970321

US 1997841791 A 19970505

US 1997920116 A 19970826

US 199845036 A 19980320

US 199845084 A 19980320

US 199845347 A 19980320

US 199845386 A 19980320

US 199845518 A 19980320

Related Publication: WO 1998043149 A (Based on OPI patent)

Original IPC: G06F-19/00(A)

Current IPC: G06Q-10/00(R,I,M,EP,20060101,20051008,A)

G06Q-10/00(R,I,M,EP,20060101,20051008,C)

G06Q-20/00(R,I,M,EP,20060101,20051008,A)

G06Q-20/00(R,I,M,EP,20060101,20051008,C)

G06Q-30/00(R,I,M,EP,20060101,20051008,A)

G06Q-30/00(R,I,M,EP,20060101,20051008,C)

G07C-15/00(R,I,M,EP,20060101,20051008,A)

G07C-15/00(R,I,M,EP,20060101,20051008,C)

G07F-17/32(R,I,M,EP,20060101,20051008,A)

G07F-17/32(R,I,M,EP,20060101,20051008,C)

G07F-5/00(R,I,M,EP,20060101,20051008,C)

G07F-5/24(R,I,M,EP,20060101,20051008,A)

G07F-9/02(R,I,M,EP,20060101,20051008,A)

G07F-9/02(R,I,M,EP,20060101,20051008,C)

G07G-1/00(R,I,M,EP,20060101,20051008,A)

G07G-1/00(R,I,M,EP,20060101,20051008,C)

G07G-1/12(R,I,M,EP,20060101,20051008,A)

G07G-1/12(R,I,M,EP,20060101,20051008,C)

G07G-5/00(R,I,M,EP,20060101,20051008,A)

G07G-5/00(R,I,M,EP,20060101,20051008,C)

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Van Luchene, Andrew S., New York, NY, US, New York, NY, US
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Van Luchene, Andrew S., Norwalk, CT, US, US
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Jorasch, James A., Stamford, CT, US, US
Jindal, Sanjay K., Wilton, CT, US, US
Walker, Jay S. , Ridgefield, CT, US, US
Jindal, Sanjay K., Wilton, CT, US, US
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Jindal, Sanjay K., Wilton, CT, US, US
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Jindal, Sanjay K., Wilton, CT, US, US
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Jindal, Sanjay K., Wilton, CT, US, Wilton, CT, US
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Jindal, Sanjay K., Wilton, CT, US, Wilton, CT, US
Walker, Jay S., Ridgefield, CT, US, Ridgefield, CT, US
Jorasch, James A., Stamford, CT, US, Stamford, CT, US
Jindal, Sanjay K., Wilton, CT, US, Wilton, CT, US
Walker, Jay S., Ridgefield, CT, US, Ridgefield, CT, US
Jorasch, James A., Stamford, CT, US, Stamford, CT, US
Van Luchene, Andrew S., Norwalk, CT, US, Norwalk, CT, US
Walker, Jay S., Ridgefield, CT, US, Ridgefield, CT, US
Jorasch, James A., Stamford, CT, US, Stamford, CT, US
Jindal, Sanjay K., Wilton, CT, US, Wilton, CT, US
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JINDAL, SANJAY, K., 52 VILLAGE WALK, WILTON, CT 06987, US, US, US
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11/TI,AU,IV,6/19 (Item 19 from file: 350)
DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0008841800

WPI ACC NO: 1998-388369/199833

Airline computer reservation system for selling flight options - has agent terminals linked to central system offering future flight ticket options for nominal option payment, and optionally performs credit card transaction

Original Titles:

VERFAHREN, GERAT UND PROGRAMM ZUR PREISBESTIMMUNG, VERKAUF UND AUSUBUNG VON MOGLICHKEITEN BEIM KAUF VON FLUGSCHEINEN
METHOD, APPARATUS, AND PROGRAM FOR PRICING, SELLING, AND EXERCISING OPTIONS TO PURCHASE AIRLINE **TICKETS**
PROCEDE, DISPOSITIF ET PROGRAMME POUR TARIFICATION, VENTE ET PRESENTATION D'OPTIONS DANS L'ACHAT DE BILLETS D'AVION
Method, apparatus, and program for pricing, selling, and exercising options to purchase airline **tickets** .
METHOD, APPARATUS, AND PROGRAM FOR PRICING, SELLING, AND EXERCISING OPTIONS TO PURCHASE AIRLINE **TICKETS**
Inventor: CASE S T; CASE T S; JORASCH J A; SPARICO T M; **WALKER J S**

Title Terms/Index Terms/Additional Words: AIRLINE; COMPUTER; RESERVE;
SYSTEM; SELL; **FLIGHT** ; OPTION; AGENT; TERMINAL; LINK; CENTRAL; OFFER;
FUTURE; **TICKET** ; NOMINAL; PAY; PERFORMANCE; CREDIT; CARD; TRANSACTION

Original Publication Data by Authority

Australia

Publication No. AU 199859024 A (Update 199849 E)
Publication Date: 19980731
Assignee: WALKER ASSET MANAGEMENT LP (WALK-N)
Inventor: WALKER J S
CASE S T
JORASCH J A
SPARICO T M
Language: EN

Application: AU 199859024 A 19971231 (Local application)
Priority: US 1996775591 A 19961231
Related Publication: WO 1998029840 A (Based on OPI patent)
Original IPC: G06F-19/00(A)
Current IPC: G06F-19/00(A)

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11/TI,AU,IV,6/20 (Item 20 from file: 350)
DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0008015893

WPI ACC NO: 1997-108772/199710

**Lottery system for use off-line on remote hand held units - has central
lottery computer and agent or links to hand held units that receive sets of
game outcomes to play on remote unit**

Original Titles:

LOTTERIESYSTEM MIT OFF-LINE ENTFERNTEN COMPUTERN
OFF-LINE REMOTE LOTTERY SYSTEM
SYSTEME DE LOTERIE A DISTANCE, AUTONOME
OFF-LINE REMOTE LOTTERY SYSTEM
Inventor: SCHNEIER B; **WALKER J**

Title Terms/Index Terms/Additional Words: LOTS; SYSTEM; LINE; REMOTE; HAND;
HELD; UNIT; CENTRAL; COMPUTER; AGENT; LINK; RECEIVE; SET; GAME; PLAY

Original Publication Data by Authority**Australia**

Publication No. AU 200048974 A (Update 200055 NCE)
Publication Date: 20001012
Assignee: WALKER DIGITAL LLC; US (WALK-N)
Inventor: WALKER J
SCHNEIER B
Language: EN
Application: AU 199852850 A 19980130 (Division of application)

AU 200048974 A 20000802 (Local application)
Priority: AU 200048974 A 20000802 (Local application)
Related Publication: AU 724858 A (Division of patent)
Original IPC: G06F-17/60(A)
Current IPC: G06F-17/60(A)

Publication No. AU 724858 B (Update 200054 NCE)
Publication Date: 20001005
Assignee: WALKER DIGITAL LLC; US (WALK-N)
Inventor: WALKER J
SCHNEIER B
Language: EN
Application: AU 199664053 A 19960701 (Division of application)
AU 199852850 A 19980130 (Local application)
Priority: AU 199852850 A 19980130 (Local application)
Related Publication: AU 9852850 A (Previously issued patent)
Original IPC: A63F-9/24(A) G06F-19/00(B)
Current IPC: A63F-9/24(A) G06F-19/00(B)

Publication No. AU 199664053 A (Update 199721 E)
Publication Date: 19970205
Assignee: WALKER ASSET MANAGEMENT LP (WALK-N)
Inventor: WALKER J
SCHNEIER B
Language: EN
Application: AU 199664053 A 19960701 (Local application)
Priority: US 1995497080 A 19950630
Related Publication: WO 1997002074 A (Based on OPI patent)
Original IPC: A63F-9/24(A)
Current IPC: A63F-9/24(A)

Publication No. AU 199852850 A (Update 199823 E)
Publication Date: 19980402
Assignee: WALKER ASSET MANAGEMENT LP (WALK-N)
Inventor: WALKER J
SCHNEIER B
Language: EN
Application: AU 199664053 A 19960701 (Division of application)
AU 199852850 A 19980130 (Local application)
Priority: US 1995497080 A 19950630
Original IPC: A63F-9/24(A) G06F-19/00(B) G06F-161/00(B)
Current IPC: A63F-9/24(A) G06F-19/00(B) G06F-161/00(B)

Inventor name & address:

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11/TI,AU,IV,6/21 (Item 21 from file: 350)

DIALOG(R)File 350:(c) 2006 The Thomson Corporation. All rts. reserv.

0008015892

WPI ACC NO: 1997-108771/199710

Lottery system for use off-line on remote hand held units - has central lottery computer and agents or links to hand held units that receive sets of game outcome to play on remote unit

Original Titles:

Off-line remote lottery system.

OFF-LINE REMOTE LOTTERY SYSTEM

Inventor: SCHNEIER B; **WALKER J**

Title Terms/Index Terms/Additional Words: LOTS; SYSTEM; LINE; REMOTE; HAND; HELD; UNIT; CENTRAL; COMPUTER; AGENT; LINK; RECEIVE; SET; GAME; PLAY

Original Publication Data by Authority

Australia

Publication No. AU 770698 B2 (Update 200459 NCE)

Publication Date: 20040226

Assignee: WALKER DIGITAL LLC (WALK-N)

Inventor: WALKER J

SCHNEIER B

Language: EN

Application: AU 199852850 A 19980130 (Division of application)

AU 200048974 A 20000802 (Local application)

Priority: AU 200048974 A 20000802 (Local application)

Related Publication: AU 200048974 A (Previously issued patent)

Original IPC: G06F-17/60(A)

Current IPC: G06F-17/60(A)

Publication No. AU 199664023 A (Update 199721 E)

Publication Date: 19970205

Assignee: WALKER ASSET MANAGEMENT LP (WALK-N)

Inventor: WALKER J

SCHNEIER B

Language: EN

Application: AU 199664023 A 19960728 (Local application)

Priority: US 1995497080 A 19950630

Related Publication: WO 1997002073 A (Based on OPI patent)

Original IPC: A63F-9/24(A)

Current IPC: A63F-9/24(A)

Inventor name & address:

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Walker, Jay , Ridgefield, CT, US, US

WALKER, JAY, US , US, US

SCHNEIER, BRUCE, US, US, US

11/TI,AU,IV,6/22 (Item 22 from file: 348)

DIALOG(R)File 348:(c) 2006 European Patent Office. All rts. reserv.

01273689

METHOD AND APPARATUS FOR CONDUCTING A LOTTERY TICKET TRANSACTION

**VERFAHREN UND VORRICHTUNG ZUM DURCHFUEHREN EINER LOTTOSCHEIN BUCHUNG
PROCEDE ET APPAREIL POUR MENER UNE TRANSACTION AVEC UN BILLET DE LOTERIE**

INVENTOR:

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TULLEY, Stephen, C., 15 River Place, Stamford, CT 06907, (US)

TEDESCO , Daniel , E., 49 Kings Highway North, Westport, CT 06880, (US)

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LANGUAGE (Publication,Procedural,Application): English; English; English

11/TI,AU,IV,6/23 (Item 23 from file: 348)

DIALOG(R)File 348:(c) 2006 European Patent Office. All rts. reserv.

01124796

METHOD AND APPARATUS FOR PROCESSING CHECKS TO RESERVE FUNDS

PROCEDE ET DISPOSITIF DE TRAITEMENT DE CHEQUES A RESERVATION DE FONDS

INVENTOR:

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JORASCH, James A., Apartment 5G, 25 Forest Street, Stamford, CT 06901, (US)

LANGUAGE (Publication,Procedural,Application): English; English; English

11/TI,AU,IV,6/24 (Item 24 from file: 349)

DIALOG(R)File 349:(c) . All rts. reserv.

01325842

PRODUCTS AND PROCESSES FOR ADDRESSING A CUSTOMER SERVICE ISSUE

PRODUITS ET PROCEDES D'ADRESSAGE DE PROBLEMES A UN SERVICE APRES-VENTE

Patent Applicant/Inventor:

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Publication Language: English

Filing Language: English

Fulltext Word Count: 22713

Publication Year: 2006

11/TI,AU,IV,6/25 (Item 25 from file: 349)

DIALOG(R)File 349:(c) . All rts. reserv.

01322997

PRODUCTS AND PROCESSES FOR A MEMBERSHIP FOR A CUSTOMER OF A VENDING MACHINE

PRODUITS ET PROCEDES POUR L'ADHESION D'UN CLIENT A UN DISTRIBUTEUR AUTOMATIQUE

Patent Applicant/Inventor:

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Publication Language: English
Filing Language: English
Fulltext Word Count: 17847
Publication Year: 2006

11/TI,AU,IV,6/26 (Item 26 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

01317462

**METHODS AND SYSTEMS FOR FACILITATING THE PROVISION OF OPINIONS TO A SHOPPER
FROM A PANEL OF PEERS**

**PROCEDES ET SYSTEMES PERMETTANT DE FACILITER LA FOURNITURE D'OPINIONS A UN
ACHETEUR A PARTIR D'UN PANEL D'HOMOLOGUES**

Patent Applicant/Inventor:

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Publication Language: English
Filing Language: English
Fulltext Word Count: 17607
Publication Year: 2005

11/TI,AU,IV,6/27 (Item 27 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

01302218

**PRODUCTS AND PROCESSES FOR PROVIDING OFFERS FOR PRODUCTS DISPENSED FROM A
DISPENSING DEVICE**

**PRODUITS ET PROCESSUS POUR GENERER DES OFFRES POUR DES PRODUITS DISTRIBUES
PAR UN DISTRIBUTEUR AUTOMATIQUE**

Patent Applicant/Inventor:

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Publication Language: English
Filing Language: English
Fulltext Word Count: 21056
Publication Year: 2005

11/TI,AU,IV,6/28 (Item 28 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

01250377

**PRODUCTS AND PROCESSES FOR ESTABLISHING MULTI-TRANSACTION RELATIONSHIPS
WITH CUSTOMERS OF VENDING MACHINES
PRODUITS ET PROCEDES PERMETTANT D'ETABLIR DES RELATIONS DE TRANSACTIONS
MULTIPLES AVEC LES CLIENTS DE DISTRIBUTEURS AUTOMATIQUES**

Patent Applicant/Inventor:

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(Residence), US (Nationality)

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Publication Language: English

Filing Language: English

Fulltext Word Count: 17456

Publication Year: 2005

11/TI,AU,IV,6/29 (Item 29 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

01250294

**PRODUCTS AND PROCESSES FOR PROMOTIONS WHICH EMPLOY A VENDING MACHINE
PRODUITS ET PROCEDES DE PROMOTIONS FAISANT APPEL A UN DISTRIBUTEUR
AUTOMATIQUE**

Patent Applicant/Inventor:

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Publication Language: English

Filing Language: English

Fulltext Word Count: 46699

Publication Year: 2005

11/TI,AU,IV,6/30 (Item 30 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

01235943

**SYSTEM AND METHOD FOR CHARITABLE ORGANIZATION-BRANDED MARKETING
SYSTEME ET PROCEDE DE MARKETING POUR OEUVRES DE BIENFAISANCE**

Patent Applicant/Inventor:

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Publication Language: English

Filing Language: English

Fulltext Word Count: 5257

Publication Year: 2005

11/TI,AU,IV,6/31 (Item 31 from file: 349)

DIALOG(R)File 349:(c) . All rts. reserv.

01206002

**PRODUCTS AND PROCESSES FOR VENDING A PLURALITY OF PRODUCTS VIA DEFINED
GROUPS****PRODUITS ET PROCESSUS PERMETTANT DE VENDRE UNE PLURALITE DE PRODUITS VIA
DES GROUPES DEFINIS**

Patent Applicant/Inventor:

WALKER Jay S, 260 Oscaleta Road, Ridgefield, CT 06877, US, US
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(Residence), US (Nationality), (Designated only for: US)

JORASCH James A, 25 Forest Street, Apt. 5G, Stamford, CT 06901, US, US
(Residence), US (Nationality), (Designated only for: US)

Publication Language: English

Filing Language: English

Fulltext Word Count: 23932

Publication Year: 2005

11/TI,AU,IV,6/32 (Item 32 from file: 349)

DIALOG(R)File 349:(c) . All rts. reserv.

01069881

DOCUMENT STORAGE SYSTEM**SYSTEME DE STOCKAGE DE DOCUMENTS**

Patent Applicant/Inventor:

WALKER James Stuart , c/o Brs Limited, Wedgnock Lane, Warwick CV34 5YA,
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Publication Language: English

Filing Language: English

Fulltext Word Count: 11678

Publication Year: 2003

11/TI,AU,IV,6/33 (Item 33 from file: 349)

DIALOG(R)File 349:(c) . All rts. reserv.

00949462

**METHODS AND SYSTEMS FOR FACILITATING GAME PLAY AT A GAMING DEVICE BY MEANS
OF THIRD PARTY OFFERS
PROCEDES ET SYSTEMES FACILITANT LE JEU SUR UN APPAREIL DE JEU GRACE A DES
OFFRES DE TIERCES PARTIES**

Patent Applicant/Inventor:

WALKER Jay S, 124 Spectacle Lane, Ridgefield, CT 06877, US, US
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JORASCH James A, 25 Forest Street, Apt. 5G, Stamford, CT 06901, US, US
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Publication Language: English

Filing Language: English

Fulltext Word Count: 25321

Publication Year: 2002

11/TI,AU,IV,6/34 (Item 34 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00885081

**METHOD AND APPARATUS FOR RECOMMENDING MODIFICATIONS TO UNACCEPTABLE
CONDITIONAL PURCHASE OFFERS (CPOS)
PROCEDE ET APPAREIL PERMETTANT DE RECOMMANDER DES MODIFICATIONS A DES
OFFRES D'ACHAT CONDITIONNELLES INACCEPTABLES**

Patent Applicant/Inventor:

WALKER Jay S, 124 Spectacle Lane, Ridgefield, CN 06877, US, US
(Residence), US (Nationality), (Designated only for: US)
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Publication Language: English

Filing Language: English

Fulltext Word Count: 10773

Publication Year: 2002

11/TI,AU,IV,6/35 (Item 35 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00851721

**SYSTEM TO PROVIDE DISCOUNT AMOUNTS FOR PERFORMANCE OF WORK ASSIGNMENTS
SYSTEME CONCU POUR FOURNIR DES RABAIS POUR L'EXECUTION D'ATTRIBUTIONS DE
TACHES**

Patent Applicant/Inventor:

WALKER Jay S, 124 Spectacle Lane, Ridgefield, CT 06877, US, US
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Publication Language: English
Filing Language: English
Fulltext Word Count: 19264
Publication Year: 2001

11/TI,AU,IV,6/36 (Item 36 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00843152

ENTERTAINMENT LAYER OVERLAID ON ONLINE TRANSACTIONS
COUCHE DE DIVERTISSEMENT ACCOMPAGNANT DES TRANSACTIONS EN LIGNE
Patent Applicant/Inventor:

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, US (Nationality), (Designated only for: US)
Publication Language: English
Filing Language: English
Fulltext Word Count: 22864
Publication Year: 2001

11/TI,AU,IV,6/37 (Item 37 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00843149

E-COMMERCE FOREIGN EXCHANGE METHOD AND APPARATUS
PROCEDE ET APPAREIL D'OPERATIONS SUR DEVICES PAR COMMERCE ELECTRONIQUE
Inventor(s):

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Publication Language: English
Filing Language: English
Fulltext Word Count: 19361
Publication Year: 2001

11/TI,AU,IV,6/38 (Item 38 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00843148

**USER INTERFACE FOR FOREIGN EXCHANGE EXECUTION
INTERFACE UTILISATEUR POUR L'EXECUTION DE CHANGE DE DEVISES**

Inventor(s):

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MIREK Lori, 3 Brady Pl., Menlo Park, CA 94025, US,
SANBORN Ted, 17 West Elm St., Darien, CT 06820, US,
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STRELLIS Eric, 1107 Ordway St., Albany, CA 94706, US,
WALKER Jeffrey, 90 Knollwood Ln., New Canaan, CT 06840, US,
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YOUNG Kevin, 2000 Trousdale Dr. Apt. 205, Burlingame, CA 94010, US,

Publication Language: English

Filing Language: English

Fulltext Word Count: 19693

Publication Year: 2001

11/TI,AU,IV,6/39 (Item 39 from file: 349)

DIALOG(R)File 349:(c) . All rts. reserv.

00842056

**METHOD AND APPARATUS FOR FOREIGN EXCHANGE EXECUTION OVER A NETWORK
PROCEDE ET APPAREIL D'OPERATIONS DE CHANGE SUR RESEAU**

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KOPF George, 1132 Paloma Ave. #1, Burlingame, CA 94010, US,
MIREK Lori, 3 Brady Pl., Menlo Park, CA 94025, US,
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DIALOG(R)File 349:(c) . All rts. reserv.

00841981

**SYSTEM FOR MULTI-BID FOREIGN EXCHANGE WORKFLOW AUTOMATION
SYSTEME PERMETTANT L'AUTOMATISATION DU PROCESSUS DE CHANGE DE DEVISES A
OFFRES MULTIPLES**

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00830839

METHOD AND APPARATUS FOR PRESENTING AND SELECTING PRODUCT AGREEMENTS
PROCEDE ET DISPOSITIF DE PRESENTATION ET DE SELECTION D'ACCORDS DE PRODUIT
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Publication Language: English
Filing Language: English
Fulltext Word Count: 27289
Publication Year: 2001

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DIALOG(R)File 349:(c) . All rts. reserv.

00828064

METHOD AND APPARATUS FOR CONDUCTING OR FACILITATING A PROMOTION
PROCEDE ET APPAREIL POUR CONDUIRE OU FACILITER UNE PROMOTION
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Publication Language: English
Filing Language: English

Fulltext Word Count: 29377
Publication Year: 2001

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DIALOG(R)File 349:(c) . All rts. reserv.

00828016

**METHOD AND SYSTEM FOR PROMPTING AN EMPLOYEE TO PERFORM A TASK
PROCEDE ET SYSTEME VISANT A SOLLICITER L'ACCOMPLISSEMENT D'UNE TACHE DE LA
PART D'UN EMPLOYE**

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Publication Language: English

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00803603

**RETAIL SYSTEM FOR SELLING PRODUCTS BASED ON A FLEXIBLE PRODUCT DESCRIPTION
SYSTEME DE VENTE AU DETAIL PERMETTANT DE VENDRE DES PRODUITS SUR LA BASE
D'UNE DESCRIPTION DE PRODUIT FLEXIBLE**

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Publication Language: English
Filing Language: English
Fulltext Word Count: 20336
Publication Year: 2001

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DIALOG(R)File 349:(c) . All rts. reserv.

00797970

INVESTMENT ADVICE SYSTEMS AND METHODS
SYSTEMES ET PROCEDES DE CONSEIL EN INVESTISSEMENTS
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Publication Language: English
Filing Language: English
Fulltext Word Count: 22051
Publication Year: 2001

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DIALOG(R)File 349:(c) . All rts. reserv.

00785191

SYSTEM AND METHOD FOR SUBSIDIZING CONDITIONAL PURCHASE OFFERS (CPOs)
SYSTEME ET PROCEDE DE SUBVENTIONNEMENT D'OFFRES D'ACHATS CONDITIONNELLES
(CPO)
Inventor(s):

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Publication Language: English
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Publication Year: 2001

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00783296

SYSTEM AND METHOD FOR FACILITATING THE SALE OF A TRAVEL PRODUCT
SYSTEME ET PROCEDE FACILITANT LA VENTE D'UN PRODUIT DE VOYAGE
Patent Applicant/Inventor:

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Publication Language: English
Filing Language: English
Fulltext Word Count: 13705
Publication Year: 2001

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00781899

**DYNAMIC PROPAGATION OF PROMOTIONAL INFORMATION IN A NETWORK OF
POINT-OF-SALE TERMINALS
DIFFUSION DYNAMIQUE D'INFORMATIONS A CARACTERE PROMOTIONNEL DANS UN RESEAU
DE TERMINAUX DE POINTS DE VENTE**

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Publication Language: English
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00777954

**SUPPLEMENTAL OFFERS WHEREIN A BUYER TAKES POSSESSION AT A RETAILER OF A
PRIMARY PRODUCT PURCHASED THROUGH A PURCHASING SYSTEM
OFFRES SUPPLEMENTAIRES PERMETTANT A UN ACHETEUR DE PRENDRE POSSESSION CHEZ
UN DETAILLANT D'UN PRODUIT PRIMAIRE AU MOYEN D'UN SYSTEME D'ACHAT**

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Publication Language: English
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Publication Year: 2001

11/TI,AU,IV,6/50 (Item 50 from file: 349)
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00774487

**SYSTEMS AND METHODS FOR EVALUATING INFORMATION ASSOCIATED WITH A
TRANSACTION TO DETERMINE A SUBSIDY OFFER
SYSTEMES ET PROCEDES POUR EVALUER DES INFORMATIONS ASSOCIEES A UNE
TRANSACTION POUR DETERMINER UNE OFFRE DE SUBVENTION**

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Publication Language: English
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Fulltext Word Count: 11692
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00766118

**REDEMPTION SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A
RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK
SYSTEMES ET PROCEDES D'ENCAISSEMENT, LORS DE L'ENTREE EN POSSESSION PAR UN
ACHETEUR, CHEZ UN DETAILLANT, D'UN PRODUIT ACHETE PAR L'INTERMEDIAIRE
D'UN RESEAU DE TELECOMMUNICATIONS**

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Publication Language: English
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Publication Year: 2000

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00766082

**SETTLEMENT SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A
RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK
SYSTEMES ET PROCEDES DE REGLEMENT CONSISTANT POUR UN ACHETEUR A PRENDRE
POSSESSION AU NIVEAU D'UN DETAILLANT D'UN PRODUIT ACHETE AU MOYEN D'UN
RESEAU DE COMMUNICATION**

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00766080

**METHOD AND APPARATUS FOR CONDUCTING A TRANSACTION BASED ON BRAND
INDIFFERENCE
PROCEDE ET APPAREIL SERVANT A MENER UNE TRANSACTION BASEE SUR UNE
INDIFFERENCE DE MARQUE**

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Publication Language: English

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00766038

**PURCHASING SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A
RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK
SYSTEMES ET PROCEDES D'ACHAT OU UN ACHETEUR PREND POSSESSION CHEZ UN
DETAILLANT D'UN PRODUIT ACHETE AU MOYEN D'UN RESEAU DE COMMUNICATION**

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Publication Language: English

Filing Language: English

Fulltext Word Count: 30214

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00747122

**SYSTEM AND METHOD FOR DETERMINING A POSTING PAYMENT AMOUNT
SYSTEME ET PROCEDE SERVANT A DETERMINER LE MONTANT D'UN REGLEMENT ENTRE
PARTICULIERS**

Patent Applicant/Inventor:

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Publication Language: English

Filing Language: English

Fulltext Word Count: 9046

Publication Year: 2000

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DIALOG(R)File 349:(c) . All rts. reserv.

00739247

**SYSTEM AND METHOD FOR RESELLING A PREVIOUSLY SOLD PRODUCT
SYSTEME ET PROCEDE PERMETTANT DE REVENDRE UN PRODUIT DEJA VENDU**

Patent Applicant/Inventor:

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Publication Language: English

Filing Language: English

Fulltext Word Count: 8466

Publication Year: 2000

11/TI,AU,IV,6/57 (Item 57 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00739192

**METHOD AND APPARATUS FOR PROCESSING RECURRING BUYER OFFERS IN A DEMAND
COLLECTION COMMERCE SYSTEM**

**PROCEDE ET DISPOSITIF POUR LE TRAITEMENT D'OFFRES RECURRENTES D'ACHETEURS
DANS UN SYSTEME COMMERCIAL DE COLLECTE DES DEMANDES**

Inventor(s):

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Publication Language: English

Filing Language: English

Fulltext Word Count: 8531

Publication Year: 2000

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00736211

**METHOD FOR ALLOCATING BUSINESS TO A PRIORITY SELLER IN AN ELECTRONIC
COMMERCE SYSTEM**

**SYSTEME ET PROCEDE POUR ATTRIBUER UNE ENTREPRISE EN LIGNE A UN OU A
PLUSIEURS VENDEURS DANS UN SYSTEME DE COMMERCE ELECTRONIQUE DIRIGE PAR
LES ACHETEURS**

Inventor(s):

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Publication Language: English

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Fulltext Word Count: 8884

Publication Year: 2000

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00577738

**DEVICE AND METHOD FOR PROMOTING THE SELECTION AND USE OF A CREDIT CARD
DISPOSITIF ET PROCEDE PERMETTANT DE PROMOUVOIR LE CHOIX ET L'UTILISATION
D'UNE CARTE DE CREDIT**

Inventor(s):

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Publication Language: English

Fulltext Word Count: 9500

Publication Year: 2000

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00577736

SYSTEM AND METHOD FOR NEGATIVE RETROACTIVE DISCOUNTS**SYSTEME ET METHODE CONCERNANT DES PENALISATIONS RETROACTIVES SUR REMISES**

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Publication Language: English

Filing Language: English

Fulltext Word Count: 16522

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DIALOG(R)File 349:(c) . All rts. reserv.

00577735

SYSTEM AND METHOD FOR ENCOURAGING COMPETITIVE PARTICIPATION IN AN AUCTION**SYSTEME ET PROCEDE POUR ENCOURAGER LA PARTICIPATION CONCURRENTIELLE A UNE
VENTE AUX ENCHERES**

Inventor(s):

WALKER Jay S,
VAN LUCHENE Andrew S,
TEDESCO Daniel E,
Publication Language: English
Fulltext Word Count: 11034
Publication Year: 2000

11/TI,AU,IV,6/62 (Item 62 from file: 349)

DIALOG(R)File 349:(c) . All rts. reserv.

00576351

INTERNET SURVEILLANCE SYSTEM AND METHOD**SYSTEME ET PROCEDE DE SURVEILLANCE PAR L'INTERNET**

Patent Applicant/Inventor:

WALKER Jay S, 124 Spectacle Lane, Ridgefield, CT 06877, US, US
(Residence), US (Nationality), (Designated only for: US)
TEDESCO Daniel E, Apartment 6, 192 Park Street, New Canaan, CT 06480,
US, US (Residence), US (Nationality), (Designated only for: US)
ALDERUCCI Dean, 19-8 Prospect Ridge Road, Ridgefield, CT 06877, US, US
(Residence), US (Nationality), (Designated only for: US)
MIK Magdalena, 10 South New Street, Greenwich, CT 06830, US, US
(Residence), US (Nationality), (Designated only for: US)
Publication Language: English
Filing Language: English
Fulltext Word Count: 12961
Publication Year: 2000

11/TI,AU,IV,6/63 (Item 63 from file: 349)

DIALOG(R)File 349:(c) . All rts. reserv.

00576349

METHOD AND APPARATUS FOR REMOTE ORDER AND PICKUP**PROCEDE ET APPAREIL DE COMMANDE A DISTANCE ET DE RAMASSAGE**

Inventor(s):

WALKER Jay S,
VAN LUCHENE Andrew S,
ROGERS Joshua D,
TEDESCO Daniel E,
DICKERSON John,
Publication Language: English
Fulltext Word Count: 10546
Publication Year: 2000

11/TI,AU,IV,6/64 (Item 64 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00576348
APPARATUS AND METHOD FOR A FLEXIBLE-PRODUCT VOUCHER
APPAREIL ET PROCEDE RELATIFS A DES BONS POUR PRODUIT FLEXIBLE
Inventor(s):
WALKER Jay S,
TEDESCO Daniel E,
Publication Language: English
Fulltext Word Count: 8668
Publication Year: 2000

11/TI,AU,IV,6/65 (Item 65 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00571469
METHOD AND APPARATUS FOR DETECTING AND DETERRING THE SUBMISSION OF SIMILAR
OFFERS IN A COMMERCE SYSTEM
PROCEDE ET APPAREIL DE DETECTION ET DE PREVENTION DE LA SOUMISSION D'OFFRES
SIMILAIRES DANS UN SYSTEME COMMERCIAL
Inventor(s):
WALKER Jay S,
CASE T Scott,
TEDESCO Daniel E,
Publication Language: English
Fulltext Word Count: 8187
Publication Year: 2000

11/TI,AU,IV,6/66 (Item 66 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00569791
SYSTEM AND METHOD FOR MOTIVATING SUBMISSION OF CONDITIONAL PURCHASE OFFERS
SYSTEME ET PROCEDE POUR ENCOURAGER LA SOUMISSION D'OFFRES D'ACHAT
CONDITIONNELLES
Inventor(s):
WALKER Jay S,
CASE T Scott,
HARTMANN Tracy,
TEDESCO Daniel E,
Publication Language: English
Fulltext Word Count: 8495
Publication Year: 2000

11/TI,AU,IV,6/67 (Item 67 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00554418

METHOD AND APPARATUS FOR AUTHENTICATING VENDING MACHINE SALES DATA
PROCEDE ET APPAREIL D'AUTHENTIFICATION DE DONNEES RELATIVES AUX VENTES DE
DISTRIBUTEUR AUTOMATIQUE

Inventor(s):

TEDESCO Daniel E,
JORASCH James A,
Publication Language: English
Fulltext Word Count: 7183
Publication Year: 2000

11/TI,AU,IV,6/68 (Item 68 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00535091

METHOD AND APPARATUS FOR PROVIDING CROSS-BENEFITS VIA A CENTRAL AUTHORITY
PROCEDE ET APPAREIL PERMETTANT D'OBTENIR DES BENEFICES CROISES VIA UNE
AUTORITE CENTRALE

Inventor(s):

WALKER Jay S,
TEDESCO Daniel E,
TULLEY Steven C,
PACKES John M Jr,
O'SHEA Deirdre,
BEMER Keith ,
JORASCH James A,
ALDERUCCI Dean P,
MIK Magdalena,
Publication Language: English
Fulltext Word Count: 14036
Publication Year: 1999

11/TI,AU,IV,6/69 (Item 69 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00535086

METHOD AND APPARATUS FOR FACILITATING ELECTRONIC COMMERCE THROUGH PROVIDING
CROSS-BENEFITS DURING A TRANSACTION
PROCEDE ET APPAREIL FACILITANT LE COMMERCE ELECTRONIQUE PAR LA FOURNITURE
D'AVANTAGES CROISES PENDANT UNE TRANSACTION

Inventor(s):

WALKER Jay S,
TEDESCO Daniel E,
PACKES John M Jr,
JORASCH James A,
Publication Language: English
Fulltext Word Count: 8735
Publication Year: 1999

11/TI,AU,IV,6/70 (Item 70 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00530664

SYSTEM AND METHOD PROVIDING A RESTAURANT MENU DYNAMICALLY GENERATED BASED
ON REVENUE MANAGEMENT INFORMATION
SYSTEME ET PROCEDE PERMETTANT DE CREER UN MENU DE RESTAURANT SUR UNE BASE

DYNAMIQUE EN FONCTION D'INFORMATIONS SUR LA GESTION DES RECETTES

Inventor(s):

WALKER Jay S,
VAN LUCHENE Andrew S,
JORASCH James A,
BEMER Keith ,

Publication Language: English

Fulltext Word Count: 8146

Publication Year: 1999

11/TI,AU,IV,6/71 (Item 71 from file: 349)

DIALOG(R)File 349:(c) . All rts. reserv.

00530662

METHOD AND APPARATUS FOR SELLING AN AGING FOOD PRODUCT AS A SUBSTITUTE FOR AN ORDERED PRODUCT**PROCEDE ET APPAREIL PERMETTANT DE VENDRE UNE DENREE ALIMENTAIRE VIEILLISSANT COMME PRODUIT DE REMPLACEMENT D'UN ALIMENT COMMANDE**

Inventor(s):

WALKER Jay S,
VAN LUCHENE Andrew S,
ROGERS Joshua D,
Publication Language: English
Fulltext Word Count: 9374
Publication Year: 1999

11/TI,AU,IV,6/72 (Item 72 from file: 349)

DIALOG(R)File 349:(c) . All rts. reserv.

00492243

CONDITIONAL PURCHASE OFFER (CPO) MANAGEMENT SYSTEM FOR COLLECTIBLES**SYSTEME DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES (CPO) POUR OBJETS DE COLLECTION**

Inventor(s):

WALKER Jay S,
VAN LUCHENE Andrew S,
Publication Language: English
Fulltext Word Count: 10066
Publication Year: 1999

11/TI,AU,IV,6/73 (Item 73 from file: 349)

DIALOG(R)File 349:(c) . All rts. reserv.

00488661

POINT-OF-SALE SYSTEM AND METHOD FOR THE MANAGEMENT OF GROUP REWARDS**SYSTEME DE POINT DE VENTE ET PROCEDE DE GESTION DE RECOMPENSES POUR GROUPES**

Inventor(s):

WALKER Jay S,
TEDESCO Daniel E,
VAN LUCHENE Andrew S,
Publication Language: English
Fulltext Word Count: 10033
Publication Year: 1999

11/TI,AU,IV,6/74 (Item 74 from file: 349)

DIALOG(R)File 349:(c) . All rts. reserv.

00479655

**METHOD AND APPARATUS FOR GENERATING A COUPON
PROCEDE ET APPAREIL DE PRODUCTION D'UN BON DE REDUCTION**

Inventor(s):

WALKER Jay S,
VAN LUCHENE Andrew S,
ALDERUCCI Dean,
Publication Language: English
Fulltext Word Count: 11160
Publication Year: 1999

11/TI,AU,IV,6/75 (Item 75 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00479442

**METHOD AND APPARATUS FOR SELLING AN AGING FOOD PRODUCT
PROCEDE ET DISPOSITIF DE VENTE DE DENREE PERISSABLE**

Inventor(s):

WALKER Jay S,
VAN LUCHENE Andrew S,
OTTO Jonathan,
TEDESCO Daniel E,
Publication Language: English
Fulltext Word Count: 12087
Publication Year: 1999

11/TI,AU,IV,6/76 (Item 76 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00452685

**METHOD AND SYSTEM FOR PROCESSING SUPPLEMENTARY PRODUCT SALES AT A
POINT-OF-SALE TERMINAL
PROCEDE ET SYSTEME DE TRAITEMENT DE VENTES DE PRODUITS SUPPLEMENTAIRES A UN
TERMINAL DE POINT DE VENTE**

Inventor(s):

WALKER Jay S,
VAN LUCHENE Andrew S,
JORASCH James A,
JINDAL Sanjay K,
ALDERUCCI Dean,
Publication Language: English
Fulltext Word Count: 53218
Publication Year: 1998

11/TI,AU,IV,6/77 (Item 77 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00431216

**SYSTEM AND METHOD FOR GENERATING AND EXECUTING INSURANCE POLICIES FOR
FOREIGN EXCHANGE LOSSES
SYSTEME ET PROCEDE POUR GENERER ET EXECUTER UNE POLICE D'ASSURANCE CONTRE
LES PERTES DE CHANGE**

Inventor(s):

WALKER Jay S,
JORASCH James A,
Publication Language: English

EIC 3600

Dialog Search

Fulltext Word Count: 9767
Publication Year: 1998

11/TI,AU,IV,6/78 (Item 78 from file: 349)
DIALOG(R)File 349:(c) . All rts. reserv.

00419900

CONDITIONAL PURCHASE OFFER MANAGEMENT SYSTEMS
SYSTEMES DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES

Inventor(s):

WALKER Jay S,
SCHNEIER Bruce,
SPARICO Thomas M,
CASE T Scott,
JORASCH James A,
VAN LUCHENE Andrew S,
TEDESCO Daniel E,
JINDAL Sanjay K,
WEIR-JONES Toby,
LECH Robert R,
Publication Language: English
Fulltext Word Count: 64791
Publication Year: 1998

Set	Items	Description
S1	828687	TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N) (CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR VACATION()PACKAGE? ?
S2	934638	REQUESTER? ? OR CONSUMER? ? OR CUSTOMER? ? OR CLIENT? ? OR SHOPPER? ? OR PURCHASER? ? OR BUYER? ? OR SUBSCRIBER? ? OR USER OR USERS OR TRAVELER?
S3	1268047	SELLER? ? OR VENDOR? OR MERCHANT? ? OR RETAILER? ? OR BROKER? ? OR AGENT? ? OR AIRLINE? OR HOTEL? ? OR CRUISE()SHIP? ?
S4	3337922	SELECT??? OR PRESENT??? OR RECOMMEND??? OR SUGGEST? OR PROPOS??? OR OFFER??? OR ADVANCE?
S5	7987476	PREFERABLE OR PREFERRED OR ALTERNATIVE OR ALTERNATE OR SUBSTITUTE OR DIFFERENT OR OTHER OR ANOTHER OR SECOND OR 2ND OR - CHOICE OR OPTION OR UP()GRAD? OR UPGRAD? OR TRADE()UP OR TRADEUP
S6	97766	PROFITABLE OR VALUABLE OR (GREATER OR LARGER OR BIGGER OR - HIGHER) (1W) (VALUE OR PROFIT OR MARGIN OR REVENUE) OR LUCRATIVE OR BENEFICIAL OR ADVANTAGEOUS OR PRODUCTIVE
S7	55146	S1 AND S2
S8	4199	S7 AND S3
S9	88	S8 AND S6
S10	59	S9 AND S5
S11	40	S10 AND S4
S12	17	S11 AND IC=G06F-017/60
S13	17	IDPAT (sorted in duplicate/non-duplicate order)
S14	17	IDPAT (primary/non-duplicate records only)
File 350:Derwent WPIX 1963-2006/UD=200655		
(c) 2006 The Thomson Corporation		
File 344:Chinese Patents Abs Jan 1985-2006/Jan		
(c) 2006 European Patent Office		
File 347:JAPIO Dec 1976-2005/Dec(Updated 060404)		
(c) 2006 JPO & JAPIO		

14/5/1 (Item 1 from file: 350)
 DIALOG(R)File 350:Derwent WPIX
 (c) 2006 The Thomson Corporation. All rts. reserv.

0014725843 - Drawing available

WPI ACC NO: 2005-073462/

XRPX Acc No: N2005-063389

Open space land developing system e.g. for resort, uses economic potential evaluation result obtained corresponding to site identification result, to form association of business utilizing open space land and facility

Patent Assignee: SCHMITT K M (SCHM-I)

Inventor: SCHMITT K M

Patent Family (1 patents, 1 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update
US 20040260573	A1	20041223	US 2003472720	P	20030523	200508 B
			US 2004849907	A	20040521	

Priority Applications (no., kind, date): US 2003472720 P 20030523; US 2004849907 A 20040521

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
US 20040260573	A1	EN	22	12	Related to Provisional US 2003472720

Alerting Abstract US A1

NOVELTY - An evaluation module outputs economic potential evaluation results by receiving site identification result output from a site identification module connected to an area identification module. An association formation and management module forms association of businesses utilizing the open space land and facility based on the economic potential evaluation result.

DESCRIPTION - An INDEPENDENT CLAIM is also included for method of developing an open space land area.

USE - For utilization assessment, development and management of open space land areas such as resorts, golf communities, sports facilities, recreational facilities, entertainment facilities and/or educational facilities, and also for identifying the open space land areas.

ADVANTAGE - Provides a mutually **beneficial** association of business that meets the demands of the various members of a family, thereby creating more **productive**, enjoyable and rewarding development for **customers** frequently. The automated system ease each commercial operator's operating tasks by simplifying many record keeping, scheduling, communication and management tasks to the extent they choose to take advantage of modules of automating services **offered** by overseeing entity. Provides administrative services to the associated commercial activities at a less fee. **Offers** desired services to members of nearby and further communities, employment to local job seekers, trade to local **vendors** and ongoing business tax revenues to local governments, and diversification of overall economic risk and business cycle risk by utilizing more than one actor in more than one commercial activity.

DESCRIPTION OF DRAWINGS - The figure shows a block diagram of the open space land developing system.

Title Terms/Index Terms/Additional Words: OPEN; SPACE; LAND; DEVELOP; SYSTEM; ECONOMY; POTENTIAL; EVALUATE; RESULT; OBTAIN; CORRESPOND; SITE; IDENTIFY; FORM; ASSOCIATE; BUSINESS; UTILISE; FACILITY

Class Codes

International Classification (Main): **G06F-017/60**

US Classification, Issued: 705001000

File Segment: EPI;
 DWPI Class: T01
 Manual Codes (EPI/S-X): T01-N01A2F

14/5/2 (Item 2 from file: 350)

DIALOG(R)File 350:Derwent WPIX

(c) 2006 The Thomson Corporation. All rts. reserv.

0014614340 - Drawing available

WPI ACC NO: 2004-796313/200478

XRPX Acc No: N2004-627695

Business information provision system e.g. for purchasing options, determines location of interest to customer and generates business list based on business category selected by customer

Patent Assignee: BUNKOWSKY G D (BUNK-I); CALL GENIE INC (CALL-N); LOWE D D (LOWE-I); LUGG C E (LUGG-I); SHARP M A (SHAR-I); SIMPSON T G (SIMP-I)

Inventor: BUNKOWSKY G; BUNKOWSKY G D; LOWE D; LOWE D D; LUGG C; LUGG C E; SHARP M; SHARP M A; SIMPSON T; SIMPSON T G

Patent Family (4 patents, 107 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update
WO 2004097665	A1	20041111	WO 2004CA625	A	20040428	200478 B
US 20050015307	A1	20050120	US 2003465679	P	20030428	200507 E
			US 2003474403	P	20030602	
			US 2004709298	A	20040427	
EP 1618499	A1	20060125	EP 2004729802	A	20040428	200608 E
			WO 2004CA625	A	20040428	
AU 2004235417	A1	20041111	AU 2004235417	A	20040428	200638 E

Priority Applications (no., kind, date): US 2004709298 A 20040427; US 2003465679 P 20030428; US 2003474403 P 20030602

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
WO 2004097665	A1	EN	51	4	

National Designated States,Original: AE AG AL AM AT AU AZ BA BB BG BR BW BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE EG ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NA NI NO NZ OM PG PH PL PT RO RU SC SD SE SG SK SL SY TJ TM TN TR TT TZ UA UG US UZ VC VN YU ZA ZM ZW

Regional Designated States,Original: AT BE BG BW CH CY CZ DE DK EA EE ES FI FR GB GH GM GR HU IE IT KE LS LU MC MW MZ NA NL OA PL PT RO SD SE SI SK SL SZ TR TZ UG ZM ZW

US 20050015307 A1 EN Related to Provisional US 2003465679

Related to Provisional US 2003474403

EP 1618499 A1 EN

PCT Application WO 2004CA625

Based on OPI patent WO 2004097665

Regional Designated States,Original: AL AT BE BG CH CY CZ DE DK EE ES FI

FR GB GR HR HU IE IT LI LT LU LV MC MK NL PL PT RO SE SI SK TR

AU 2004235417 A1 EN

Based on OPI patent WO 2004097665

Alerting Abstract WO A1

NOVELTY - A logic processor assigns a business to business category and associates a criteria e.g. location specificity to each category. The processor determines location of interest to **customer** and generates business list based on business category **selected** by the **customer**. A **customer** interface allows the **customer** to enter a search request to

locate business within **selected** business category.

DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

1. multi-modal system to provide contact between business and customer ;
2. method for generating business information;
3. method for providing business information to customer ; and
4. result presentation method.

USE - For providing information related to location and directions, features of goods and services **offered** , specials and coupons, reputation, competitors, referrals, operating hours, ability to make **reservations** , purchasing options and the like to **customers** .

ADVANTAGE - Enables to connect **customers** to multiple **retailers** in an efficient and organized manner, thereby providing current information in real-time.

DESCRIPTION OF DRAWINGS - The figure shows a flowchart explaining the **customer** interaction process with the multi-modal system.

Title Terms/Index Terms/Additional Words: BUSINESS; INFORMATION; PROVISION; SYSTEM; PURCHASE; **OPTION** ; DETERMINE; LOCATE; INTEREST; **CUSTOMER** ; GENERATE; LIST; BASED; CATEGORY; **SELECT**

Class Codes

International Classification (Main): G06F-017/30, **G06F-017/60**

International Classification (+ Attributes)

IPC + Level Value Position Status Version

G06F-0017/30 A I F B 19950101

US Classification, Issued: 705026000

File Segment: EPI;

DWPI Class: T01

Manual Codes (EPI/S-X): T01-N01A2C

14/5/3 (Item 3 from file: 350)

DIALOG(R) File 350: Derwent WPIX

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0013974971 - Drawing available

WPI ACC NO: 2004-155831/

XRPX Acc No: N2004-124730

Recorded media sale modeling method, involves requesting customers preference, amount and type of available speakers, acoustic characteristics of room , and payment option to produce customized multichannel record file

Patent Assignee: GUGLIELMUCCI L F (GUGL-I)

Inventor: GUGLIELMUCCI L F

Patent Family (1 patents, 1 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update
US 20040019520	A1	20040129	US 200264533	A	20020724	200415 B

Priority Applications (no., kind, date): US 200264533 A 20020724

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing	Notes
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US 20040019520 A1 EN 7 3

Alerting Abstract US A1

NOVELTY - The method involves recording multiple channels in a master record. A **seller** -provided interface requests **customers** preference, amount and type of available speakers, acoustic characteristics of **room** , uses for the **selected** preference and payment **option** . A **sellers** application produces a customized multichannel record file, validates the payment and allows the **customer** to download the file or allocate it in a supporting media.

USE - Used for modeling sale of a recorded media through Internet.

ADVANTAGE - The method allows **sellers** to control the original master records and **users** to keep customized copies. The method allows new **customers** to interact among themselves, and increase their loyalty and products life cycle.

DESCRIPTION OF DRAWINGS - The drawing shows a comparison between a current and **proposed** solution.

Title Terms/Index Terms/Additional Words: RECORD; MEDIUM; SALE; METHOD; REQUEST; **CUSTOMER** ; PREFER; AMOUNT; TYPE; AVAILABLE; SPEAKER; ACOUSTIC; CHARACTERISTIC; **ROOM** ; PAY; **OPTION** ; PRODUCE; CUSTOMISATION; MULTICHANNEL; FILE

Class Codes

International Classification (Main): **G06F-017/60**

US Classification, Issued: 705014000

File Segment: EPI;

DWPI Class: T01; T05

Manual Codes (EPI/S-X): T01-J05B4P; T01-N01A1; T01-N01A2C; T01-N01D;

T01-N02B2; T05-H05E; T05-L01D; T05-L01X; T05-L02

14/5/4 (Item 4 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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0013505914 - Drawing available

WPI ACC NO: 2003-598594/200356

XPX Acc No: N2003-476895

Inventory management system for inventory and revenue maximization, has scenario planner that displays various scenarios generated by central data storage system based on data from performance measurement and revenue maximization systems

Patent Assignee: CLEAR CHANNEL COMMUNICATIONS INC (CLEA-N)

Inventor: GINSBURG A; MURRAY D R; WEINBERGER A; WILLIAMS J

Patent Family (4 patents, 100 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update
WO 2003060647	A2	20030724	WO 2003US1056	A	20030115	200356 B
US 20030154142	A1	20030814	US 200245089	A	20020115	200360 E
AU 2003207549	A1	20030730	AU 2003207549	A	20030115	200421 E
AU 2003207549	A8	20051027	AU 2003207549	A	20030115	200624 E

Priority Applications (no., kind, date): US 200245089 A 20020115

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
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WO 2003060647	A2	EN	53	8	
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National Designated States,Original: AE AG AL AM AT AU AZ BA BB BG BR BY

BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID
 IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ
 NO NZ OM PH PL PT RO RU SC SD SE SG SK SL TJ TM TN TR TT TZ UA UG US UZ
 VC VN YU ZA ZM ZW

Regional Designated States, Original: AT BE BG CH CY CZ DE DK EA EE ES FI
 FR GB GH GM GR HU IE IT KE LS LU MC MW MZ NL OA PT SD SE SI SK SL SZ TR
 TZ UG ZM ZW

AU 2003207549 A1 EN

Based on OPI patent WO 2003060647

AU 2003207549 A8 EN

Based on OPI patent WO 2003060647

Alerting Abstract WO A2

NOVELTY - The system has a scenario planner (130) that displays various scenarios generated by a central data storage system (110). The central data storage system receives data from a performance measurement system (170) and a revenue maximization system (160) to generate scenarios in which various combinations of units are grouped together to meet a **buyer**'s (120) criteria.

DESCRIPTION - The performance measurement system measures the performance of a medium in which units of inventory are used. The revenue maximization system determines the price for the units based on predetermined pricing considerations. INDEPENDENT CLAIMS are included for the following:

- 1.the inventory management process; and
- 2.the provision of various scenarios to a purchaser of units of opportunities to advertise.

USE - For inventory and revenue maximization. Useful in radio, TV and outdoor advertising media, **car rental**, **cruise ship** and **other** types of businesses.

ADVANTAGE - Performs enterprise management and bundling of perishable inventory which varies in value over its life, and is susceptible to value-based pricing to achieve maximum revenue. Maximizes revenue of perishable inventory such as TV, radio and outdoor advertisements and entertainment industry events using multiple variables in inventory control and optionally pricing fuzzy logic algorithms to create scenario plans which **present** the most **profitable** bundling of offerings and which meet the **customer**'s needs. Ensures increased yield while improving **customer** experience by taking into consideration additional factors in price forecasting. Allows **buyer** to **select** particular times, shows, or locations to build various scenarios if the **buyer** has preferences or requirements in this regard. Analyzes product type to determine if a given advertised product has a particular repetition frequency that is optimal or a particular demographic.

DESCRIPTION OF DRAWINGS - The figure shows the inventory management system.

- 110 Central data storage system
- 120 **Buyer**
- 130 Scenario planner
- 160 Revenue maximization system
- 170 Performance measurement system

Title Terms/Index Terms/Additional Words: INVENTORY; MANAGEMENT; SYSTEM; REVENUE; MAXIMISE; DISPLAY; VARIOUS; GENERATE; CENTRAL; DATA; STORAGE; BASED; PERFORMANCE; MEASURE

Class Codes

International Classification (Main): G06F, **G06F-017/60**

US Classification, Issued: 705028000

File Segment: EPI;
 DWPI Class: T01
 Manual Codes (EPI/S-X): T01-J05A2A; T01-J05A2D

14/5/5 (Item 5 from file: 350)

DIALOG(R)File 350:Derwent WPIX
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0013418911 - Drawing available

WPI ACC NO: 2003-509466/

XRPX Acc No: N2003-404539

Ticket issue agent system e.g. for airline ticket , determines remuneration based on advantageous information acquired by comparing information from two tickets issued by different traders

Patent Assignee: CANON KK (CANO)

Inventor: SUGITANI K

Patent Family (1 patents, 1 countries)

Patent Application

Number	Kind	Date	Number	Kind	Date	Update
JP 2003168031	A	20030613	JP 2001364742	A	20011129	200348 B

Priority Applications (no., kind, date): JP 2001364742 A 20011129

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
JP 2003168031	A	JA	5	6	

Alerting Abstract JP A

NOVELTY - An extraction unit extracts **advantageous** information by comparing information acquired from two **tickets** issued by **different** traders. A remuneration determination unit determines remuneration according to information extracted by extraction unit.

USE - For supporting issue of **ticket** e.g. travel coupon, sport **ticket** , **airline ticket** to **client** .

ADVANTAGE - **Selects advantageous ticket for client** and profits the **client** .

DESCRIPTION OF DRAWINGS - The figure shows the block diagram of the **ticket issue agent system**. (Drawing includes non-English language text).

Title Terms/Index Terms/Additional Words: **TICKET** ; **ISSUE**; **AGENT** ; **SYSTEM**;
AIRLINE ; **DETERMINE**; **BASED**; **ADVANTAGE**; **INFORMATION**; **ACQUIRE**; **COMPARE**;
 TWO

Class Codes

International Classification (Main): **G06F-017/60**

File Segment: EPI;

DWPI Class: T01; T05

Manual Codes (EPI/S-X): T01-J05A2; T01-N01A2A; T05-C01

14/5/6 (Item 6 from file: 350)

DIALOG(R)File 350:Derwent WPIX
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0013332901 - Drawing available

WPI ACC NO: 2003-420332/

XRPX Acc No: N2003-335708

Customer **incentive system for shopping center, electronic transactions,**

has controller to award prize to customer , when progressive transaction total is equal to or greater than preselected trigger value

Patent Assignee: AINSWORTH GAME TECHNOLOGY PTY LTD (AINS-N); MEYER J (MEYE-I)

Inventor: MEYER J

Patent Family (2 patents, 2 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update
US 20030061098	A1	20030327	US 2002245149	A	20020917	200339 B
AU 2002301091	A1	20030612	AU 2002301091	A	20020920	200455 E

Priority Applications (no., kind, date): AU 20017931 A 20010926

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
US 20030061098	A1	EN	8	1	

Alerting Abstract US A1

NOVELTY - A controller (2) **selects** an accumulated total of at least one transaction detail to be a trigger value. The corresponding transaction progressive total is compared with the trigger value and the prize (1) is awarded to the **customer** , when the progressive total is equal to or greater than the trigger value.

DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

1.prize awarding method; and

2.system controller.

USE - For awarding prizes related to promotional themes e.g. Christmas, Easter or major sporting events e.g. football grand finals, to **customer** in shopping centers, shopping malls while purchasing goods such as eatables, sports shoes. Also for awarding prizes for transactions conducted through Internet and for electronically tagged vehicles using motorways requiring payment of toll.

ADVANTAGE - Provides **beneficial** incentives to **customers** to shop at particular shopping centers, thereby encouraging **customers** to patronize predetermined providers of goods and services and attracting broad range of individual market segments.

DESCRIPTION OF DRAWINGS - The figure shows a schematic view of the **customer** incentive system.

- 1 prize
- 2 controller
- 3 display screen
- 4 **retailers**
- 6 electronic cash registers

Title Terms/Index Terms/Additional Words: **CUSTOMER** ; SYSTEM; SHOPPING; ELECTRONIC; TRANSACTION; CONTROL; AWARD; PRIZE; PROGRESS; TOTAL; EQUAL; GREATER; PRESELECTED; TRIGGER; VALUE

Class Codes

International Classification (Main): **G06F-017/60** , G07F-019/00

US Classification, Issued: 705014000

File Segment: EPI;

DWPI Class: T01

Manual Codes (EPI/S-X): T01-J05A1; T01-J05A2A

14/5/7 (Item 7 from file: 350)

DIALOG(R)File 350:Derwent WPIX
(c) 2006 The Thomson Corporation. All rts. reserv.

0013137955 - Drawing available
WPI ACC NO: 2003-220225/
XRPX Acc No: N2003-175647

Travel itinerary generation method for data processing system, involves identifying and comparing user values of travel factors with travel route, to select best route

Patent Assignee: INT BUSINESS MACHINES CORP (IBMC)
Inventor: BOIES S J; DINKIN S H; GREENE D P; GREY W; MOSKOWITZ P A;
RIGOUTSOS I; YU P S

Patent Family (1 patents, 1 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update
US 20020173978	A1	20021121	US 2001859713	A	20010517	200321 B

Priority Applications (no., kind, date): US 2001859713 A 20010517

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
US 20020173978	A1	EN	12	7	

Alerting Abstract US A1

NOVELTY - A group of **user** values assigned to respective factors relating the travel locations, are identified. The identified values are compared with travel data regarding routes, to obtain a score. A best route is **selected** from the maximum score.

DESCRIPTION - INDEPENDENT CLAIMS are included for the following:

- 1.Data processing system; and
- 2.Computer program product for travel itinerary generation.

USE - For generating travel itineraries related to on-line travel **reservations** e.g. air **reservations** using internet.

ADVANTAGE - Facilitates **selection** of itinerary **beneficial** to both the **users** and **agents**, due to consideration of travel factors effectively. Improves route **selection** ability of **users** without need for input of additional inquiries.

DESCRIPTION OF DRAWINGS - The figure shows a flowchart representing itinerary generating process.

Title Terms/Index Terms/Additional Words: TRAVEL; ITINERARY; GENERATE; METHOD; DATA; PROCESS; SYSTEM; IDENTIFY; COMPARE; **USER**; VALUE; FACTOR; ROUTE; **SELECT**

Class Codes

International Classification (Main): **G06F-017/60**
US Classification, Issued: 705001000, 705005000

File Segment: EPI;
DWPI Class: T01
Manual Codes (EPI/S-X): T01-N01A2; T01-S03

14/5/8 (Item 8 from file: 350)

DIALOG(R)File 350:Derwent WPIX
(c) 2006 The Thomson Corporation. All rts. reserv.

0013117200 - Drawing available
 WPI ACC NO: 2003-198892/
 XRPX Acc No: N2003-158111

Agreement formation method for electronic commerce, involves offering benefit to consumer when consumer enters forward commitment agreement and after receiving consumer acceptance of benefit

Patent Assignee: BOOTH L A (BOOT-I); FINCHAM M M (FINC-I); GELMAN G M (GELM-I); JORASCH J A (JORA-I); SAMMON R P (SAMM-I); SANTISI S M (SANT-I); WALKER J S (WALK-I)

Inventor: BOOTH L A; FINCHAM M M; GELMAN G M; JORASCH J A; SAMMON R P; SANTISI S M; WALKER J S

Patent Family (1 patents, 1 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update
US 20020161645	A1	20021031	US 2001282828	P	20010410	200319 B
			US 2002120529	A	20020410	

Priority Applications (no., kind, date): US 2001282828 P 20010410; US 2002120529 A 20020410

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
US 20020161645	A1	EN	28	9	Related to Provisional US 2001282828

Alerting Abstract US A1

NOVELTY - The information is received from a **consumer** identified near a benefit dispensing device (314). A benefit is **offered** to the **consumer** through the dispensing device when the **consumer** enters a forward commitment agreement and after receiving the **consumer** 's acceptance of the benefit.

DESCRIPTION - INDEPENDENT CLAIMS are included for the following:

1. Benefit dispensing device; and
2. Benefit dispensing system.

USE - For electronic commerce, automated sales using dispensing devices (claimed) e.g. ATM, **ticket** dispenser, gaming machine, kiosk, pay phone, cell phone, POS terminal, etc. Also, for credit card issuers, **airlines**, casinos, life insurance companies.

ADVANTAGE - Reduces dependency on labor in acquiring and selling to **customers**. Helps **merchants** and **other sellers** to facilitate automated sales, acquire new **customers** and establish relationships with **customers**.

DESCRIPTION OF DRAWINGS - The figure shows the block diagram of the benefit dispensing device.

314 Benefit dispensing device

Title Terms/Index Terms/Additional Words: AGREE; FORMATION; METHOD; ELECTRONIC; **OFFER**; **BENEFICIAL**; CONSUME; ENTER; FORWARD; AFTER; RECEIVE; ACCEPT

Class Codes

International Classification (Main): **G06F-017/60**
 US Classification, Issued: 705014000

File Segment: EPI;

DWPI Class: T01; T05; W01

Manual Codes (EPI/S-X): T01-N01A1; T01-N01A2A; T05-H05E; T05-H08C; T05-L02; W01-C05B3C

14/5/9 (Item 9 from file: 350)

DIALOG(R)File 350:Derwent WPIX

(c) 2006 The Thomson Corporation. All rts. reserv.

0012426686 - Drawing available

WPI ACC NO: 2002-371596/

XRPX Acc No: N2002-290412

Secure trading system for valuable electronic documents such as tickets or coupons involves simultaneous distribution and validation of paperless document data

Patent Assignee: FALK S (FALK-I); HEDMAN M (HEDM-I); KJELLMAN C (KJEL-I); TICKETANYWHERE EURO AB (TICK-N); WAHLSTROM P (WAHL-I)

Inventor: FALK S; HEDMAN M; KJELLMAN C; WAHLSTROEM P; WAHLSTROM P

Patent Family (4 patents, 95 countries)

Patent			Application			
Number	Kind	Date	Number	Kind	Date	Update
WO 2002012986	A1	20020214	WO 2001SE1704	A	20010803	200240 B
AU 200182753	A	20020218	AU 200182753	A	20010803	200244 E
EP 1323010	A1	20030702	EP 2001961491	A	20010803	200344 E
			WO 2001SE1704	A	20010803	
US 20040015411	A1	20040122	WO 2001SE1704	A	20010803	200407 E
			US 2003343681	A	20030612	

Priority Applications (no., kind, date): SE 20002811 A 20000803

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing	Notes
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WO 2002012986	A1	EN	32	7		
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National Designated States,Original: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Regional Designated States,Original: AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW

AU 200182753	A	EN			Based on OPI patent	WO 2002012986
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EP 1323010	A1	EN			PCT Application	WO 2001SE1704
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					Based on OPI patent	WO 2002012986
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Regional Designated States,Original: AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI TR

US 20040015411	A1	EN			PCT Application	WO 2001SE1704
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Alerting Abstract WO A1

NOVELTY - The transfer of 1valuable documents, within the system, is performed bi-directionally between a **user** interface (10) and a responding external booking unit (20). A validation unit (80) controls and validates the transferred documents.

USE - For **valuable** electronic documents such as **tickets** or coupons.

ADVANTAGE - Provides cost-effective automatic trading with enhanced security and eliminates the handling of paper so that document transfer is carried out automatically .

DESCRIPTION OF DRAWINGS - The figure shows a schematic diagram of the secure trading system.

10User interface

20Booking unit

80Validation unit

Title Terms/Index Terms/Additional Words: SECURE; TRADE; SYSTEM; **VALUABLE** ; ELECTRONIC; DOCUMENT; **TICKET** ; COUPON; SIMULTANEOUS; DISTRIBUTE; VALID

; DATA

Class Codes

International Classification (Main): G06F-001/00, **G06F-017/60**
US Classification, Issued: 705026000

File Segment: EPI;

DWPI Class: T01

Manual Codes (EPI/S-X): T01-N01A2A; T01-N02A3C; T01-N02B1B

14/5/10 (Item 10 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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0011104792 - Drawing available

WPI ACC NO: 2002-040677/

XRPX Acc No: N2002-030153

Benefit providing program for advertising in Internet, offers discount to customers for viewing advertisement displayed at respective terminals

Patent Assignee: MARKS J (MARK-I); MARKS M B (MARK-I)

Inventor: MARKS J; MARKS M B

Patent Family (1 patents, 1 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update
US 20010034651	A1	20011025	US 2000185196	P	20000225	200205 B
			US 2001789845	A	20010222	

Priority Applications (no., kind, date): US 2000185196 P 20000225; US 2001789845 A 20010222

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
US 20010034651	A1	EN	8	1	Related to Provisional US 2000185196

Alerting Abstract US A1

NOVELTY - Advertisements are made available at the terminals (11a-15a) of the **customers**, during current transaction over the Internet. A discount is **offered** to the **customers** during the current transaction, for viewing the advertisement.

USE - For providing benefits over Internet, such as discount on food items at the market, **ticket** price reduction at the theater or premium such as a free popcorn at the movie. Also for providing discounts at gas station, and restaurant.

ADVANTAGE - The benefit providing program encourages **customers** for transaction while minimizing **consumer** 's exposure to the advertiser or incentive program provider.

DESCRIPTION OF DRAWINGS - The figure shows the schematic representation of **merchant** location-based benefit providing program.

11a-15a Terminals

Title Terms/Index Terms/Additional Words: **BENEFICIAL** ; PROGRAM; ADVERTISE;
OFFER ; DISCOUNT; **CUSTOMER** ; VIEW; DISPLAY; RESPECTIVE; TERMINAL

Class CodesInternational Classification (Main): **G06F-017/60**

US Classification, Issued: 705014000

File Segment: EPI;

DWPI Class: T01

Manual Codes (EPI/S-X): T01-J05A1; T01-N01A2C

14/5/11 (Item 11 from file: 350)
 DIALOG(R)File 350:Derwent WPIX
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0011089777 - Drawing available

WPI ACC NO: 2002-025331/

XRPX Acc No: N2002-019602

Electronic commerce system for new items not yet introduced in market, selects seller terminal sending order reservation information most suitable to purchase order information

Patent Assignee: NOJIMA KK (NOJI-N)

Inventor: NOJIMA H; NOJIMA K; TOMINE Y

Patent Family (4 patents, 29 countries)

Patent			Application			
Number	Kind	Date	Number	Kind	Date	Update
US 20010037251	A1	20011101	US 2000749799	A	20001228	200203 B
AU 200072494	A	20011101	AU 200072494	A	20001222	200203 E
EP 1152354	A1	20011107	EP 2000204768	A	20001227	200203 E
JP 2001306865	A	20011102	JP 2000128201	A	20000427	200205 E

Priority Applications (no., kind, date): JP 2000128201 A 20000427

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
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US 20010037251	A1	EN	30	21	
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EP 1152354	A1	EN			
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Regional Designated States, Original: AL AT BE CH CY DE DK ES FI FR GB GR
 IE IT LI LT LU LV MC MK NL PT RO SE SI TR

JP 2001306865	A	JA	14		
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Alerting Abstract US A1

NOVELTY - An intermediary organ sends read necessary item and purchase **reservation** information to **buyer** and **seller** terminals (2,1) respectively in response to received requests. A judging unit **selects** a **seller** terminal sending order **reservation** information most suitable to purchase **reservation** information based on stored order **reservation** information. The claimed intermediary terms are sent to **selected seller** terminal.

USE - For transactions in new items that are not yet introduced in market.

ADVANTAGE - **Presents** the **advantageous** settlement terms to the **buyers**, by **selecting seller** terminal sending order **reservation** information most suitable to purchase **reservation** information. As the purchase **reservation** information and item information are distributed to **seller** and **buyer** terminals, the time and labor to search purchase **reservation** information and item information are reduced and hence the **buyer** is allowed to buy a desired new item easily and the operational efficiency of the system is improved.

DESCRIPTION OF DRAWINGS - The figure shows a configuration view of an electronic commerce system.

1,2 **Seller** and **buyer** terminals

Title Terms/Index Terms/Additional Words: ELECTRONIC; SYSTEM; NEW; ITEM; INTRODUCING; MARKET; **SELECT**; TERMINAL; SEND; ORDER; RESERVE; INFORMATION; SUIT; PURCHASE

Class Codes

International Classification (Main): **G06F-017/60**

(Additional/Secondary): G07F-019/00
US Classification, Issued: 705026000

File Segment: EPI;
DWPI Class: T01
Manual Codes (EPI/S-X): T01-J05B4P; T01-N01A2A

14/5/12 (Item 12 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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0010986713 - Drawing available
WPI ACC NO: 2001-611416/200170
XRPX Acc No: N2001-456405

Payment transaction processing method for use in purchasing computer, vehicles, involves selecting a payment scheme based on relative economic utility of identified payment schemes

Patent Assignee: DOUBLECREDIT CORP (DOUB-N)
Inventor: BUCKLEY B; JOHNSON L; KOCHER P C; MEFFERT P

Patent Family (3 patents, 93 countries)

Patent			Application			
Number	Kind	Date	Number	Kind	Date	Update
WO 2001069492	A1	20010920	WO 2001US7554	A	20010309	200170 B
AU 200143530	A	20010924	AU 200143530	A	20010309	200208 E
US 6999943	B1	20060214	US 2000523405	A	20000310	200615 E

Priority Applications (no., kind, date): US 2000523405 A 20000310

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing	Notes
WO 2001069492	A1	EN	61	3		

National Designated States,Original: AE AG AL AM AT AU AZ BA BB BG BR BY
BZ CA CH CN CO CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL
IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO
NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
Regional Designated States,Original: AT BE CH CY DE DK EA ES FI FR GB GH
GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW
AU 200143530 A EN Based on OPI patent WO 2001069492

Alerting Abstract WO A1

NOVELTY - On **selecting** goods from a **retailer**, the **customer** indicates payments options from a list e.g. credit card, debit card, check etc. The selections are then fed into a transaction evaluator which considers cost,risk and benefit to the **retailer** criteria for each payment method. The transaction is then processed using the best payment method and the **customer** informed

DESCRIPTION - An INDEPENDENT CLAIM is also included for payment transaction processing apparatus.

USE - For use in purchasing goods such as computers, furniture, vehicles, jewelry, industrial equipment, real estate, air plane **tickets**. Also for use in car rentals, **hotels**, tax debts payment, landscaping services, groceries etc.

ADVANTAGE - Allows the issuers to **select** or reject individual transactions before the **customer** commits to any specific payment scheme. Hence issuer's profitability is improved by directing **profitable** transactions to participating issues. Provides the increased profit to the **customer** in the form of discounts, rebates or **other** incentives. Avoids higher risk transaction opportunities and thereby mitigate certain risk exposure. The routing of transactions are efficiently performed.

DESCRIPTION OF DRAWINGS - The figure shows the steps explaining processing of payment transactions.

Title Terms/Index Terms/Additional Words: PAY; TRANSACTION; PROCESS; METHOD
; PURCHASE; COMPUTER; VEHICLE; **SELECT** ; SCHEME; BASED; RELATIVE; ECONOMY
; UTILISE; IDENTIFY

Class Codes

International Classification (Main): **G06F-017/60**
International Classification (+ Attributes)
IPC + Level Value Position Status Version
G06F-0017/60 A I F B 20051231
US Classification, Issued: 705039000, 705035000, 705037000, 705038000

File Segment: EPI;
DWPI Class: T01
Manual Codes (EPI/S-X): T01-H07C5E; T01-J05A2

14/5/13 (Item 13 from file: 350)

DIALOG(R)File 350:Derwent WPIX
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0010982615

WPI ACC NO: 2001-607119/200169

XRPX Acc No: N2001-453213

Anonymous credit card e.g. for electronic monetary systems, where the anonymous credit card has a unique identification number and a card value, which is exhausted when the cash amount of the card is expended

Patent Assignee: BELLOSGUARDO P A (BELL-I); MUSIC.COM INC (MUSI-N)

Inventor: BELLOSGUARDO P A

Patent Family (4 patents, 92 countries)

Patent			Application			
Number	Kind	Date	Number	Kind	Date	Update
WO 2001054081	A2	20010726	WO 2001US1437	A	20010112	200169 B
AU 200130946	A	20010731	AU 200130946	A	20010112	200171 E
US 20010049655	A1	20011206	US 2000176580	P	20000118	200203 E
			US 2001758293	A	20010111	
AU 2001230946	A8	20051020	AU 2001230946	A	20010112	200615 E

Priority Applications (no., kind, date): US 2001176580 P 20010111; US 2000176580 P 20000118; US 2001758293 A 20010111

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
WO 2001054081	A2	EN	16	2	
National Designated States,Original: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW					
Regional Designated States,Original: AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW					
AU 200130946	A	EN			Based on OPI patent WO 2001054081
US 20010049655	A1	EN			Related to Provisional US 2000176580
AU 2001230946	A8	EN			Based on OPI patent WO 2001054081

Alerting Abstract WO A2

NOVELTY - Anonymous credit card has a unique identification number and a card value, which is exhausted when the cash amount of the card is expended. The card is sold by **vendor** and accepted by a **second vendor**

when **presented** by the **user** . It is managed by an issuing institution, which verifies the presence of sufficient funds to cover the cost charged and deducts the charge cost from the card value. The card has a limited monetary value, which is **advantageous** if it is lost or stolen. No connection exists between the card and its owner. As a result, the owner's credit rating cannot be tarnished by actions of a third party.

DESCRIPTION - INDEPENDENT CLAIM is also included for the following:method of payment

USE - For electronic monetary systems **suited** for purchasing gifts, drugs, services such as pregnancy tests and items having adult oriented content.

ADVANTAGE - The anonymous credit card guarantees privacy for the **user** . There is no connection between the cardholder and the card itself. A cash payment is preferably used when acquiring a card, thereby totally eliminating any connection to the **user** 's identity. A major advantage of the **present** invention over standard credit cards is the limited value of the card if it is lost or stolen. Yet **another** advantage resides in the absence of any connection between the card and its owner. This prevents the owner's credit rating from being tarnished by actions of a third party.

DESCRIPTION OF DRAWINGS - The diagram shows the system

12 identification number

20 **vendor**

30 computer

Title Terms/Index Terms/Additional Words: CREDIT; CARD; ELECTRONIC; MONEY; SYSTEM; UNIQUE; IDENTIFY; NUMBER; VALUE; EXHAUST; CASH; AMOUNT; EXPENDABLE

Class Codes

International Classification (Main): **G06F-017/60** , G07F-007/00, G07F-007/08

(Additional/Secondary): G07F-019/00, G07F-007/02

US Classification, Issued: 705039000, 705026000, 705037000

File Segment: EPI;

DWPI Class: T01; T05

Manual Codes (EPI/S-X): T01-J05A1; T05-H02C3

14/5/14 (Item 14 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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0010833610 - Drawing available

WPI ACC NO: 2001-451235/

XPX Acc No: N2001-334132

Flight ticket **selling method involves** selecting alternate airline ticket **which provides** greater value to seller **than** preferred airline ticket **based on submitted travel inquiry data**

Patent Assignee: PRICELINE.COM INC (PRIC-N)

Inventor: BEMER K; TEDESCO D E; URBACH M O; WALKER J S

Patent Family (2 patents, 92 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update
WO 2001016844	A1	20010308	WO 2000US23912	A	20000830	200148 B
AU 200073395	A	20010326	AU 200073395	A	20000830	200148 E

Priority Applications (no., kind, date): US 1999151659 P 19990831

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing	Notes
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WO 2001016844 A1 EN 75 13
 National Designated States, Original: AE AG AL AM AT AU AZ BA BB BG BR BY
 BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN
 IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ
 PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
 Regional Designated States, Original: AT BE CH CY DE DK EA ES FI FR GB GH
 GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW
 AU 200073395 A EN Based on OPI patent WO 2001016844

Alerting Abstract WO A1

NOVELTY - A **requester** submits travel inquiry data such as **flight** number, origin and destination, travel dates and times, desired class, etc., to the revenue management system (RMS). The RMS **selects** a **preferred airline ticket** and an **alternate airline ticket** based on the received travel inquiry data. The **alternate airline ticket** provides **greater value** to the **seller** if sold than the **preferred airline ticket**.

DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

1. Ticket offering system;
2. Ticket offering software;
3. Programmed computer for offering ticket

USE - For **ticket reservation** system of **airlines**.

ADVANTAGE - Since the leisure **travelers** are encouraged to change their travel time or **flight** to maintain convenience of business, and **travelers** who can afford more expensive fares. Thereby the **airlines** can increase the revenue.

DESCRIPTION OF DRAWINGS - The figure shows the flow chart for the **airline ticket** selling method.

Title Terms/Index Terms/Additional Words: **FLIGHT** ; **TICKET** ; **SELL**; **METHOD**; **SELECT** ; **ALTERNATE** ; **AIRLINE** ; **GREATER**; **VALUE**; **PREFER**; **BASED**; **SUBMIT**; **TRAVEL**; **ENQUIRY**; **DATA**

Class Codes

International Classification (Main): **G06F-017/60**

File Segment: EPI;

DWPI Class: T01

Manual Codes (EPI/S-X): T01-H07C5E; T01-J05A; T01-S03

14/5/15 (Item 15 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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0010717757 - Drawing available

WPI ACC NO: 2001-328711/200134

XRPX Acc No: N2001-236559

Customer **performance data processing method for hotels**, involves **providing processed performance data from report center to selected business entity within eleven days from the day of reception of performance data**

Patent Assignee: MARKET DATA SYSTEMS INC (MARK-N)

Inventor: FITZGERALD S R

Patent Family (3 patents, 92 countries)

Patent Application

Number	Kind	Date	Number	Kind	Date	Update
WO 2001031539	A1	20010503	WO 2000US29459	A	20001026	200134 B
AU 200113448	A	20010508	AU 200113448	A	20001026	200149 E
US 6434533	B1	20020813	US 1999428163	A	19991027	200255 E

Priority Applications (no., kind, date): US 1999428163 A 19991027

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
WO 2001031539	A1	EN	43	12	

National Designated States, Original: AE AG AL AM AT AU AZ BA BB BG BR BY
 BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN
 IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ
 PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
 Regional Designated States, Original: AT BE CH CY DE DK EA ES FI FR GB GH
 GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW
 AU 200113448 A EN Based on OPI patent WO 2001031539

Alerting Abstract WO A1

NOVELTY - **Customer** performance data indicating operation of several business entities (600) during a specific day, is transmitted to a report center (100). A **customer** performance data is processed in the report center, to provide processed performance data. The processed performance data is provided to **selected** business entity within eleven days from the specific day.

USE - For exchange, analysis and subsequent redistribution of performance data for business e.g. for time dependent inventory (TDI) business like **hotels**, **rental car** companies and **airlines**.

ADVANTAGE - Automatically transmits simplified version of the performance data report to **client** business management in the form of electronic mail. Allows TDI businesses with greater cash flow and thereby **higher profit** levels to business ownership and management groups. Provides TDI businesses in market area to reliably exchange daily performance data and thereby use the information is yield management process.

DESCRIPTION OF DRAWINGS - The figure shows the block diagram of performance data processing system and timeline representing **selected** time periods within performance data processing method.

100 Report center

600 Business entities

Title Terms/Index Terms/Additional Words: **CUSTOMER** ; PERFORMANCE; DATA; PROCESS; METHOD; **HOTEL** ; REPORT; **SELECT** ; BUSINESS; ENTITY; ELEVEN; DAY ; RECEPTION

Class Codes

International Classification (Main): **G06F-017/60**

US Classification, Issued: 705010000, 705001000, 705007000

File Segment: EPI;

DWPI Class: T01

Manual Codes (EPI/S-X): T01-J05A

14/5/16 (Item 16 from file: 350)

DIALOG(R)File 350:Derwent WPIX

(c) 2006 The Thomson Corporation. All rts. reserv.

0010664756 - Drawing available

WPI ACC NO: 2001-273175/200128

XRPX Acc No: N2001-195143

Vending machine in electronic commerce field, provides set of coded control data for printing on stock, by comparing data unique to preset form obtained from specific printable stock with that stored in database

Patent Assignee: KARA TECHNOLOGY INC (KARA-N)

Inventor: KARA S G

Patent Family (4 patents, 91 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update
WO 2000073954	A2	20001207	WO 2000US14347	A	20000524	200128 B
AU 200051617	A	20001218	AU 200051617	A	20000524	200128 E
US 6505179	B1	20030107	US 1999324241	A	19990602	200306 E
			US 1999345617	A	19990630	
US 6735575	B1	20040511	US 1999324241	A	19990602	200431 E

Priority Applications (no., kind, date): US 1999324241 A 19990602; US 1999345617 A 19990630

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
WO 2000073954	A2	EN	35	10	
National Designated States, Original: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW					
Regional Designated States, Original: AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW					
AU 200051617	A	EN			Based on OPI patent WO 2000073954
US 6505179	B1	EN			C-I-P of application US 1999324241

Alerting Abstract WO A2

NOVELTY - An interaction is made with a **user** to establish credit value on a document, document type and one value of the document. Data unique to a particular form is accepted from a particular printable stock associated with the **selected** document type, which is then compared with data stored in a database, based on which a set of coded control data is provided for printing on the printable stock.

DESCRIPTION - The accepted data is compared with data stored in database to determine if the unique data is accepted previously. The control data is decodable, in part, under control of key data associated on the printable stock with the unique data. A portion of the unique data is pre-established on the printable stock. INDEPENDENT CLAIMS are also included for the following:

1. display validity establishing method;
2. paper stock;
3. ticket stock;
4. control indicia display method;
5. prior transaction indicating receipt creating method;
6. data authenticating method on transaction receipt

USE - In electronic commerce field for allowing **valuable** documents to be printed on universally available paper stock such as postage stamp stock, **airline ticket** stock, sports **ticket** stock or check stock, for renting cars, services such as **airlines**, theaters, certified checks, cashier checks, bank drafts, letters of credit, legal documents, legal

certificates, diplomas, passports, birth certificates, visas, driver's licenses, social security cards, insurance cards, travel vouchers, meal vouchers, food stamps, prescriptions from doctors, stock, bonds.

ADVANTAGE - Eliminates the need for preprinting stamps, since one, two or a sheet of stamps could be printed when needed. Prevents the need for **seller** of stamps to maintain all possible denominations or variations of documents.

DESCRIPTION OF DRAWINGS - The figure shows the sample preprinted blank form.

Title Terms/Index Terms/Additional Words: VENDING; MACHINE; ELECTRONIC; FIELD; SET; CODE; CONTROL; DATA; PRINT; STOCK; COMPARE; UNIQUE; PRESET; FORM; OBTAIN; SPECIFIC; STORAGE; DATABASE

Class Codes

International Classification (Main): **G06F-017/60**

US Classification, Issued: 705050000, 101071000, 283053000, 283071000, 283072000, 283073000, 283080000, 283081000, 705050000, 283057000, 283073000

File Segment: EPI;

DWPI Class: T01; T05

Manual Codes (EPI/S-X): T01-C05; T01-H07C5E; T01-J05A; T01-J05B4P; T05-C01; T05-H04

14/5/17 (Item 17 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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0008243802 - Drawing available

WPI ACC NO: 1997-350633/199732

XRPX Acc No: N1997-290698

Self-service method for selling travel related services e.g. for airline ticket , car hire voucher etc. - using kiosk with interactive link travel service that first checks interests and knowledge of user prior to offering choices

Patent Assignee: KEYOSK CORP (KEYO-N); TAGAWA R S (TAGA-I)

Inventor: TAGAWA R S

Patent Family (3 patents, 69 countries)

Patent			Application			
Number	Kind	Date	Number	Kind	Date	Update
WO 1997017680	A1	19970515	WO 1996US16998	A	19961023	199732 B
AU 199674699	A	19970529	AU 199674699	A	19961023	199737 E
US 5732398	A	19980324	US 1995555433	A	19951109	199819 E

Priority Applications (no., kind, date): US 1995555433 A 19951109

Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
WO 1997017680	A1	EN	87	15	
National Designated States,Original: AL AM AT AU AZ BB BG BR BY CA CH CN CZ DE DK EE ES FI GB GE HU IL IS JP KE KG KP KR KZ LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK TJ TM TR TT UA UG UZ VN					
Regional Designated States,Original: AT BE CH DE DK EA ES FI FR GB GR IE IT KE LS LU MC MW NL OA PT SD SE SZ UG					
AU 199674699	A	EN			Based on OPI patent WO 1997017680
US 5732398	A	EN	38		

Alerting Abstract WO A1

The self-service sales kiosk has a computer and peripherals, e.g. a touch sensitive display, voice links **suited** to interacting with **users**. The kiosk is linked through a communications channel (102) to a range of service providers, e.g. financial, travel services. When the **user** activates the system from its "welcome screens", the **user** is first queried regarding their travel knowledge.

This includes whether the **user** is a first time visitor to a destination, personal details such as age, family or **other** group interests and preferences for **airline**, lodgings, **car rental** companies, price and lifestyle. These are used to reduce the options **presented** to aid in making a **choice**.

USE/ADVANTAGE - Enables **selection** of accommodation or **other** product from list provided. By seeking to understand **users** general preferences system plays role of travel adviser in making choices.

Title Terms/Index Terms/Additional Words: SELF; SERVICE; METHOD; SELL; TRAVEL; RELATED; **AIRLINE**; **TICKET**; CAR; HIRE; VOUCHER; KIOSK; INTERACT; LINK; FIRST; CHECK; **USER**; PRIOR; **OFFER**; **CHOICE**

Class Codes

International Classification (Main): **G06F-017/60**, G07G-001/12

US Classification, Issued: 705005000, 705026000, 705027000

File Segment: EPI;

DWPI Class: T05

Manual Codes (EPI/S-X): T05-H05C

Set	Items	Description
S1	711423	TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N) (CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR VACATION()PACKAGE? ?
S2	505374	REQUESTER? ? OR CONSUMER? ? OR CUSTOMER? ? OR CLIENT? ? OR SHOPPER? ? OR PURCHASER? ? OR BUYER? ? OR SUBSCRIBER? ? OR USER OR USERS OR TRAVELER?
S3	604013	SELLER? ? OR VENDOR? OR MERCHANT? ? OR RETAILER? ? OR BROKER? ? OR AGENT? ? OR AIRLINE? OR HOTEL? ? OR CRUISE()SHIP? ?
S4	1974984	SELECT??? OR PRESENT??? OR RECOMMEND??? OR SUGGEST? OR PROPOS??? OR OFFER??? OR ADVANCE?
S5	1962451	PREFERABLE OR PREFERRED OR ALTERNATIVE OR ALTERNATE OR SUBSTITUTE OR DIFFERENT OR OTHER OR ANOTHER OR SECOND OR 2ND OR - CHOICE OR OPTION OR UP()GRAD? OR UPGRAD? OR TRADE()UP OR TRADEUP
S6	513156	PROFITABLE OR VALUABLE OR (GREATER OR LARGER OR BIGGER OR - HIGHER) (1W) (VALUE OR PROFIT OR MARGIN OR REVENUE) OR LUCRATIVE OR BENEFICIAL OR ADVANTAGEOUS OR PRODUCTIVE
S7	48791	S2(S)S3
S8	26084	S7(S)S4
S9	6570	S1(15N)S6
S10	49	S8(S)S9
S11	28	S10(S)S5
S12	17	S11 AND IC=G06F-017/60
S13	17	IDPAT (sorted in duplicate/non-duplicate order)
S14	16	IDPAT (primary/non-duplicate records only)

File 348:EUROPEAN PATENTS 1978-2006/ 200635
(c) 2006 European Patent Office

File 349:PCT FULLTEXT 1979-2006/UB=20060824UT=20060817
(c)

14/3,K/1 (Item 1 from file: 348)
 DIALOG(R)File 348:EUROPEAN PATENTS
 (c) 2006 European Patent Office. All rts. reserv.

01334197

Method, computer and computer program for the supply of information, services or products

Verfahren, Computer und Computerprogramm zur Lieferung von Informationen, Dienstleistungen oder Produkten

Methode, ordinateur et logiciel informatique pour fournir des informations, services ou produits

PATENT ASSIGNEE:

BRITISH TELECOMMUNICATIONS public limited company, (846100), 81 Newgate Street, London EC1A 7AJ, (GB), (Applicant designated States: all)

INVENTOR:

The designation of the inventor has not yet been filed

LEGAL REPRESENTATIVE:

Musker, David Charles et al (62142), R.G.C. Jenkins & Co. 26 Caxton Street, London SW1H 0RJ, (GB)

PATENT (CC, No, Kind, Date): EP 1139233 A1 011004 (Basic)

APPLICATION (CC, No, Date): EP 2000302770 000331;

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS (V7): G06F-017/30; **G06F-017/60**

ABSTRACT WORD COUNT: 67

NOTE:

Figure number on first page: 5

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS A	(English)	200140	485
SPEC A	(English)	200140	6639
Total word count - document A			7124
Total word count - document B			0
Total word count - documents A + B			7124

...INTERNATIONAL PATENT CLASS (V7): **G06F-017/60**

...SPECIFICATION operation of the payment agent program corresponds.

Whilst the application of the invention to booking **flight tickets** has been described, many **other** applications will be apparent. For instance, the invention is **advantageous** in product purchases where the **user** may not know exactly what to buy; in this case, the **user**'s requirements are extracted by the adviser **agent**, and the databases of each possible supplier are interrogated by the respective supplier **agent** to **offer** alternatives to the **user**.

This is particular advantageous where, for example, the user is attempting to purchase computer hardware...

14/3,K/2 (Item 2 from file: 348)
 DIALOG(R)File 348:EUROPEAN PATENTS
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01055484

SUBSCRIBER REGISTRATION AND ACCESS CONTROL SYSTEM AND RELATED METHODS
TEILNEHMERREGISTRIER- UND ZUGANGSKONTROLLSYSTEM UND DAZUGEHORIGE VERFAHREN
SYSTEME D'ENREGISTREMENT ET DE CONTROLE D'ACCES D'ABONNE ET TECHNIQUES

AFFERENTES**PATENT ASSIGNEE:**

Moro, Paolo, (2768770), 45 Maresfield Gardens, London NW3 5TE, (GB),
(Proprietor designated states: all)

INVENTOR:

Moro, Paolo, 45 Maresfield Gardens, London NW3 5TE, (GB)

LEGAL REPRESENTATIVE:

Murgatroyd, Susan Elizabeth et al (55511), Baron & Warren 18 South End
Kensington, London W8 5BU, (GB)

PATENT (CC, No, Kind, Date): EP 1032923 A1 000906 (Basic)
EP 1032923 B1 020807
WO 9926203 990527

APPLICATION (CC, No, Date): EP 98957062 981112; WO 98IB2001 981112

PRIORITY (CC, No, Date): US 972909 971118

DESIGNATED STATES: BE; CH; DE; ES; FR; GB; IT; LI; NL

INTERNATIONAL PATENT CLASS (V7): G07C-011/00; G07C-009/00; **G06F-017/60**

NOTE:

No A-document published by EPO

LANGUAGE (Publication,Procedural,Application): English; English; English

FULLTEXT AVAILABILITY:

Available Text	Language	Update	Word Count
CLAIMS B	(English)	200232	1175
CLAIMS B	(German)	200232	1152
CLAIMS B	(French)	200232	1325
SPEC B	(English)	200232	4732
Total word count - document A			0
Total word count - document B			8384
Total word count - documents A + B			8384

...INTERNATIONAL PATENT CLASS (V7): **G06F-017/60**

...SPECIFICATION of key card holders into the meeting.

Although these patents do establish some control over **ticket** purchase and **customer** access to various entertainment events or **airlines**, it would be **advantageous** if a system could provide purchase of rights for future access to a plurality of **different** venues that could be owned by **different** organizations and have real time **customer** tracking and centralized control of **customer** access. It would also be advantageous if such a system could maintain records of past attendance and **present** attendance, and use such information to aid in anticipating future (or expected) attendance at a...

14/3,K/3 (Item 3 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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01211039 **Image available**

**SYSTEMS, METHODS, AND COMPUTER PROGRAM PRODUCTS FOR STORING AND RETRIEVING
PRODUCT AVAILABILITY INFORMATION FROM A STORAGE CACHE**

**SYSTEMES, PROCEDES ET PROGRAMMES INFORMATIQUES DESTINES AU STOCKAGE ET A
L'EXTRACTION D'INFORMATIONS RELATIVES A LA DISPONIBILITE D'UN PRODUIT
DANS ET A PARTIR D'UN CACHE DE STOCKAGE**

Patent Applicant/Assignee:

TRAVELOCITYCOM LP, 3150 Sabre Drive, Southlake, TX 76092, US, US

(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

HARTMANN Joshua, 309 W 102 Street, Apt. PA, New York, NY 10025, US, US

(Residence), US (Nationality), (Designated only for: US)

CLINTON DeWitt, 300 East Third Street, Apt. PHB, New York, NY 10009, US,

US (Residence), US (Nationality), (Designated only for: US)
 PALLAMREDDY Kishore, 4221 Marbella Drive, Flower Mound, TX 75022, US, US
 (Residence), IN (Nationality), (Designated only for: US)
 SHTARKMAN Daniel, 2929 Kings Road #6102, Dallas, TX 75219, US, US
 (Residence), US (Nationality), (Designated only for: US)

Legal Representative:

RANSOM W Kevin et al (agent), Alston & Bird LLP, Suite 4000, Bank of
 America Plaza, 101 South Tryon Street, Charlotte, NC 28280-4000, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200517801 A2-A3 20050224 (WO 0517801)
 Application: WO 2004US24584 20040729 (PCT/WO US2004024584)
 Priority Application: US 2003635273 20030806

Designated States:

(All protection types applied unless otherwise stated - for applications
 2004+)

AE AG AL AM AT AU AZ BA BB BG BR BW BY BZ CA CH CN CO CR CU CZ DE DK DM
 DZ EC EE EG ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC
 LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NA NI NO NZ OM PG PH PL PT RO
 RU SC SD SE SG SK SL SY TJ TM TN TR TT TZ UA UG US UZ VC VN YU ZA ZM ZW
 (EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PL PT RO
 SE SI SK TR
 (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
 (AP) BW GH GM KE LS MW MZ NA SD SL SZ TZ UG ZM ZW
 (EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 16768

Main International Patent Class (v7): **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... availability and make the reservation. The availability cache is
 typically used in 1 5 the **customer** browsing mode when the system is
 required to provide a plurality of availability of information concerning
different hotels in a rapid manner.

11. Length of Stay and Check-in Date Capping
 In the...

14/3,K/4 (Item 4 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) . All rts. reserv.

01002224 **Image available**

SYSTEM AND METHOD FOR SELLING GOODS TO CUSTOMERS OF A PUBLIC FACILITY
SYSTEME ET PROCEDE PERMETTANT DE VENDRE DES MARCHANDISES AUX CLIENTS D'UN
ETABLISSEMENT PUBLIC

Patent Applicant/Assignee:

KONINKLIJKE PHILIPS ELECTRONICS N V, Groenewoudseweg 1, NL-5621 BA
 Eindhoven, NL, NL (Residence), NL (Nationality)

Inventor(s):

GATHMAN Laurie E, Prof. Holstlaan 6, NL-5656 AA Eindhoven, NL,
 HAKEN Jack E, Prof. Holstlaan 6, NL-5656 AA Eindhoven, NL,

Legal Representative:

ROLFES Johannes G A (agent), Internationaal Octrooibureau B.V., Prof.
 Holstlaan 6, NL-5656 AA Eindhoven, NL,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200332212 A1 20030417 (WO 0332212)

Application: WO 2002IB3891 20020920 (PCT/WO IB0203891)
Priority Application: US 2001971143 20011004
Designated States:
(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)
JP
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SK TR
Publication Language: English
Filing Language: English
Fulltext Word Count: 7638

Main International Patent Class (v7): **G06F-017/60**
Fulltext Availability:
Detailed Description

Detailed Description

... issuing tickets to, and otherwise communicating with, virtual ticket
devices 200. In addition to selling **tickets** for events, the public
facility operates' (or at least has a **beneficial** interest in) concession
stands and **other vendor** outlets, which exist to sell goods to public
facility patrons. Note that for convenience, "goods...

14/3,K/5 (Item 5 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) . All rts. reserv.

00948194 **Image available**

**METHOD AND APPARATUS FOR REWARDING BEHAVIOR BENEFICIAL TO HEALTH
PROCEDE ET APPAREIL PERMETTANT DE RECOMPENSER UNE ATTITUDE BENEFIQUE POUR
LA SANTE**

Patent Applicant/Assignee:

SPORTBRAIN INC, 785 Palomar Avenue, Sunnyvale, CA 94086, US, US
(Residence), US (Nationality)

Inventor(s):

HICKFORD Michele, 209 Pedro Circle, San Jose, CA 95110, US,
BIBL Andreas, 588 Harrington Drive, Los Altos, CA 94024, US,
GARDNER Deane, 22321 Cupertino Road, Cupertino, CA 95014, US,

Legal Representative:

MALLIE Michael J (et al) (agent), Blakely, Sokoloff, Taylor & Zafman LLP,
12400 Wilshire Boulevard, 7th floor, Los Angeles, CA 90025, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200282345 A1 20021017 (WO 0282345)
Application: WO 2002US10393 20020401 (PCT/WO US0210393)
Priority Application: US 2001827230 20010404

Designated States:

(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI
SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 5524

Main International Patent Class (v7): **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... a method 300 for rewarding behavior beneficial to health, according to one embodiment of the **present** invention. Method 300 begins with enrolling a **user** into a reward program that encourages **user** behavior beneficial to health (processing block 304). In one embodiment, the **user** is **presented** with a list of available reward programs and a list of available awards (e.g...dieting, taking prescribed preventative measures, etc.) and defines a performance target for this activity. The **user** may **select** a **preferred** reward program and a desired award. Reward programs may be **offered** by an online service or various **merchants**. In addition, reward programs may be **offered** by third parties. A third party may be a parent or an employer. For instance, an employer may **offer** this reward program to its employees to encourage their health related activities, thereby aiming to **offer** its participants a reward program encouraging preventative medical treatment or dieting, etc. In one embodiment...

...of awards is determined for each available reward program using demographic reports. For example, prizes **offered** to potential participants located in New York may include tickets to Broadway shows while

9

prizes **offered** to potential participants located in Indiana may include basketball game **tickets**.

At processing block 306, data associated with the user behavior **beneficial** to health is collected. In one embodiment, the reward program defines a start date and...

14/3,K/6 (Item 6 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00899532 **Image available**

METHODS AND APPARATUS FOR FORMULATION, INITIAL PUBLIC OR PRIVATE OFFERING, AND SECONDARY MARKET TRADING OF RISK MANAGEMENT CONTRACTS
PROCEDES ET SYSTEME POUR LA FORMULATION DE PREMIERES OFFRES PUBLIQUES OU PRIVEES ET LA NEGOCIATION DE MARCHE SECONDAIRE POUR DES CONTRATS DE GESTION DE RISQUES

Patent Applicant/Assignee:

PARETO PARTNERS LTD, 7 Thistle, Portola Valley, CA 94028, US, US
(Residence), US (Nationality)

Inventor(s):

NAFEH John, 7 Thistle Road, Portola Valley, CA 94028, US,
YEE Kenton K, 180 Riverside Boulevard, Apt. 33F at Trump Place, New York, NY 10069, US,

Legal Representative:

NIXON Dale B (et al) (agent), Suite 3400, 717 North Harwood, Dallas, TX 75201, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200233627 A2 20020425 (WO 0233627)

Application: WO 2001US32275 20011015 (PCT/WO US0132275)

Priority Application: US 2000240903 20001017; US 2001284051 20010416; US 2001923035 20010806

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL
TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 33670

Main International Patent Class (v7): **G06F-017/60**

Fulltext Availability:

Claims

Claim

... Moreover, the settlement date for a coupon contract may be at the coupon holder's **choice** . For instance, a coupon for a restaurant meal, by design, may be redeemable anytime in contracts. 40
In January 200 1, a **user** purchased nonrefundable San Francisco Symphony ticketsforaStravinskyconcerttobeheldonFebruary22,2001. Unfortunately,the **user** later needed to be out of town that day. While the San Francisco Symphony does...

...as it turns out, all of the San Francisco Symphony concerts of interest to the **user** for the remainder of the season were sold out. Hence, the **user** did not exchange the tickets, and took a 100% loss on the original amount paid. This unfortunate episode will make the **user** hesitant to buy **advance** tickets in the future. Coupons settle with the physical delivery of the underlying good or...

...For instance, a car wash coupon, if American, would be redeemable (at the holder's **option**) for a car wash at any time. Alternatively, the holder may choose to hold the...

...into the market. This illustrates how coupons commodify risks in new dimensions. Part of the **preferred** embodiment of the **present** invention includes creating markets for the promotion, sales, distribution, and exchange (trading) of coupons. Coupons...

...claims on any product or service with an established brand, because the brand reassures coupon **buyers** of quality and fair play by the producer, Potential products include new - 41
books, wine...

...office supplies, and homes in new housing developments. Coupons can also be created for any **other** standard event, including four star restaurant meals, **hotel** rooms, time share vacations, **airline** tickets, theatre and SuperBowl tickets, any sports event ticket, cruise and vacation tickets, and even Time Square **hotel** rooms on New Year's Day.

Terminology
While the characteristics and use of Type 11...

...contracts will be discussed further, a full understanding of the types of contracts and the **present** invention requires an appreciation of the following terminology which is used

throughout this application:

The "Promoter," similar to the "Market Authority" is the official **agent** charged with the absolute authority and ability-subject to legal limitations-to issue, expire, terminate...

...be anything including goods or services. For example, the payoff may be a ticket, an **option** to buy a ticket at a predetermined price, a night in a **hotel**, an **option** to buy one ticket, and **option** to buy a ticket to one of two concerts. "Expiry" refers to the period or...

...Frequently, one may have otherwise identical coupons whose only difference is their expiry. For example, **Hotel** Chain A may sell "one night stay" **hotel** room coupons, some which are redeemable only in January, some only in February, some only...

...so forth. In order to guarantee that its rooms are not oversubscribed in January, the **hotel** would not allow redemption of the March - 42 coupons in January or vice versa. The collection of all these coupons would be the "one night stay class for **Hotel** Chain A." All coupons in this class with the same expiry period would be referred...

...the "Month T coupon series" of that class. For instance, "the July series coupon of **Hotel** Chain A!" refers to the coupons redeemable for a one night stay in **Hotel** Chain A. In the following, several examples of Type I (Coupon) contracts are described and...

...risk; what is the most that fans are willing to pay? Can promoters clear a **bigger** net **profit** by doubling **ticket** prices? How can promoters foil scalpers?

Potential **ticket** **buyers** also face risks. If a **customer** buys a ticket in January, what if he has an unexpected plans change and cannot ...

...is too much trouble (if not illegal) to try to scalp the ticket. On the **other** hand, if the **customer** waits until August to buy a ticket, all the good seats will be gone. At...

...charging a premium for the few remaining seats.

The apparatus and method according to the **present** invention provides a solution which is to sell tradable coupons. Tradable coupons eliminate the liquidity risks faced by early ticket **buyers**. **Buyers** who can't go can easily resell their coupons into the market at the fair...

...reduce risks faced by promoters by:

- 43 Allowing promoters to pre-sell tickets earlier since **buyers** with no liquidity risk will be more willing to buy earlier and pay more, Allowing...

...which they can

use to set future prices and marketing strategies; and

Eliminating scalpers and **other** inefficiencies in the ticket supply chain. If the Grasshoppers are holding a ...coupons for that city, one for each concert. For example, to see the Grasshopper's **second** concert in San Francisco, one would buy the "Grasshopper-San Francisco class coupon, series #2...

...coupons help McDonald's to

gauge the demand curve for its meals three months in **advance**. This insight into future demand assists McDonald's in managing its inventory and marketing strategy...

sale. Like any **other** qualified trader, promoters may also trade Firm-Specific and Intra-Industry Contracts in the market it initializes the market by **offering** to sell to qualified traders, at a stated **offering** price, Firm-Specific and Intra-Industry Contracts of that series. The promoter is not obligated to sell all its Firm-Specific and Intra-Industry Contracts at once, or to **offer** them for the same price. For instance, the promoter may sell the first 500 Firm-Specific and Intra-Industry Contracts at one price; wait a few days; **offer** to sell an additional 1000 Firm-Specific and Intra-Industry Contracts at a **different** price (which may reflect demand for the first 500 Firm-Specific and Intra-Industry Contracts); wait a week; **offer** to sell additional Firm-Specific and Intra-Industry Contracts, etc. Promoters may also **offer** to buy back Firm-Specific and Intra-Industry Contracts at stated prices from the market. Of course, market participants are not required to accept the promoter's **offer**. Active redemption of Firm-Specific and Intra-Industry Contracts by the promoter
In certain...

14/3,K/7 (Item 7 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) . All rts. reserv.

00878796 **Image available**

SYSTEM AND METHOD FOR TRADING OF ELECTRONIC VALUABLE DOCUMENTS

SYSTEME ET PROCEDE DE COMMERCE DE DOCUMENTS ELECTRONIQUES DE VALEUR

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200212986 A1 20020214 (WO 0212986)

Application: WO 2001SE1704 20010803 (PCT/WO SE0101704)

Priority Application: SE 20002811 20000803

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL
TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

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Publication Language: English

Filing Language: English

Fulltext Word Count: 5665

International Patent Class (v7): **G06F-017/60**

English Abstract

The **present** invention relates to a trade system for automated transfer of **valuable** documents between a **user** and a **vendor**, in particular relating to **user** activities and/or **reservations**. Transfer of documents within the system are performed bi-directionally between a **user** interface (10) and a responding external booking unit (20) of the system. The system comprises a distribution server (40), adapted to dis-tribute documents from the **vendor** to **users** of the system and a payment service (30) for administration of payments for transferred documents...

...for storage of data relating to the transfer of documents. Output means (90) displays the **different** stages of operation of the system and validation unit (80) is arranged between the communication...

14/3,K/8 (Item 8 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00856082

METHOD AND SYSTEM FOR SEMI-FUNGIBLE COMMODITY ITEM TRANSACTIONS

PROCEDE ET SYSTEME PERMETTANT DES TRANSACTIONS DE BIENS UTILITAIRES SEMI-FONGIBLES

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200188775 A2 20011122 (WO 0188775)

Application: WO 2001EP5554 20010516 (PCT/WO EP0105554)

Priority Application: US 2000573828 20000518; US 2001841020 20010424

Designated States:

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AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL
TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

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Publication Language: English

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Fulltext Word Count: 26047

Main International Patent Class (v7): **G06F-017/60**

Fulltext Availability:

Claims

Claim

... in allocation or price, the negotiation closes.

EXAMPLE 2:

In this example, there are two **different purchasers** (1 and 2) who both have needs for the same product class (but not necessarily the same type within the class). Their volume needs are also **different** -- **purchaser 1** needs 45,000 units and **purchaser 2** needs 15,000 units. Suppliers are identified and qualified in one of the manners...

...qualify for the negotiation session. The session is specified to last 2 hours and all **purchasers** and all suppliers are again connected via the internet and are on-line for the...

...session. In this session the following ground rules also apply: suppliers may only reduce prices, **purchaser** minimum allocation is 1000 units, and a **purchaser** may modify the portion of their current needs to be awarded upwards or downwards during...

...current needs to be awarded to less than 50% of their 'current needs' amount. In **other** words, if 30 a **purchaser** enters a current need of 10,000 units and the amount to be awarded as...

...less than 5,000 units. - 25 As with example 1, when the session begins, the **purchasers** see the initial price per unit that the suppliers have initially committed to reflected on their displays. Based on this price per unit, the **purchasers** each allocate volume to one or more suppliers based upon whatever criteria that **purchaser** deems important. As the allocation occurs, those allocations are reflected on the supplier's displays...

...they can see how much total volume has been allocated to them, by all the **purchasers** in aggregate, based on the price that they have committed to. Assume the prices that...

...88/unit for a 50% split of products d and h.

Based on these prices **purchaser 1** decides to award 40,000 units of the '45,000 unit current needs and **purchaser 2** decides to award 10,000 units of the 15,000 unit current needs. They each initially allocate their volume needs as shown in Table 3:

Purchaser Volume SuppLer K SuppHer L Supplier M Supplier P
a C \$70/unit b @ \$100...

...L reduces the price for product 'b' to \$85. That change is reflected on each **purchaser** 's screen so that each **purchaser** will see the new price of \$85/unit for product "h" from Supplier L.

This causes **purchaser 1** to decrease the amount to be awarded to 35,000 units while **purchaser 2** increases the amount to be awarded to the full 15,000 units

and a reallocation is made as follows as shown in Table 4:

- 26

Purchaser Volume Suppfier K Supplier L Supplier M Supplier P
a Cffi \$70/unit b (@ \$85...

...4

This reallocation causes an update of each supplier's screen. Note that even though **purchasers 1** and **2** both changed their amount to be awarded, since the total amount to be awarded of 50,000 units did not change, the suppliers are unaware that the **purchasers** did so. As with example 1,

Purchaser 1 Purchaser 2 Purchaser 3
 Utility Price Utility Price Utility Price
 A 90 100 90 100 so 100
 B...

...passing through the two price-utility pairs and values for any remaining products for each **purchaser** based upon the linear function. This is illustrated graphically in Figures 18A, 19A and 20A respectively for **purchaser 1**, **purchaser 2** and **purchaser 3**. Thus, for the example of Table 10, the result would be as illustrated in Table 12 following the calculation.

Purchaser 1 Purchaser 2 Purchaser 3
 Slope: 1.50 Slope 1.33 SIOPC 1.00
 Utility Price Utility Price Utili...

14/3,K/9 (Item 9 from file: 349)
 DIALOG(R)File 349:PCT FULLTEXT
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00850751 **Image available**

METHOD AND APPARATUS FOR SELLING INTERNATIONAL TRAVEL TICKETS IN COMBINATION WITH DUTY FREE GOODS
PROCEDE ET APPAREIL PERMETTANT DE VENDRE DES BILLETS DE VOYAGE INTERNATIONAUX ASSOCIES A DES MARCHANDISES HORS TAXE

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200184428 A1 20011108 (WO 0184428)

Application: WO 2001US13370 20010426 (PCT/WO US0113370)

Priority Application: US 2000200325 20000428; US 2000729984 20001205

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB
 GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA
 MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA
 UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

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Fulltext Word Count: 16474

Main International Patent Class (v7): **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... risk of unsold tickets.

The economics of selling duty free merchandise in accordance with the **present** invention are highlighted by comparing the foregoing hypothetical sale with a sale

of duty free merchandise made through a conventional duty free outlet. For example, suppose a **traveler** purchased the same Rado® watch at a duty free shop situated in an authorized duty...

...The watch would still be sold for \$1,000.00 and the cost to the **merchant** would still be \$500. However, the **merchant** would have to pay a concession fee to the airport that, for purposes of this example, is assumed to be 32%, which is realistic based on current practice. So, the **merchant** would pay a concession fee of \$320.00, bringing his gross profit margin down to...

...to acquire the watch (\$500.00), less the concession fee (\$320.00). Moreover, all the **traveler** will have acquired is the watch. On the **other** hand, in accordance with the **present** invention, for the same price the **traveler** will acquire the watch and a travel **ticket**.

And by utilizing the **present** invention the **merchant** will make the same or a slightly **higher profit** on the transaction, even before taking into account the additional costs of maintaining a...adjust upwardly the amount of duty free merchandise which must be purchased to acquire that **ticket** thereby affording the **merchant** a **higher gross margin** while at the same time retaining a competitive pricing structure considering that the travel **ticket** has a **higher intrinsic value** based on the **airline**'s higher retail price. In any case, persons skilled in the art are fully capable of generating the computer programs necessary to carry out the **preferred** embodiments of the **present** invention and the variants discussed herein.

Of course, and as noted, the preferred implementation using...

14/3,K/10 (Item 10 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00841990 **Image available**

SYSTEMS FOR SUPPLY OF INFORMATION, SERVICES OR PRODUCTS
SYSTEMES PERMETTANT DE FOURNIR DES INFORMATIONS, DES SERVICES OU DES PRODUITS

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Legal Representative:

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Intellectual Property Dept., 8th floor, Holborn Centre, 120 Holborn,

London EC1N, 2TE, GB,
Patent and Priority Information (Country, Number, Date):
Patent: WO 200175670 A1 20011011 (WO 0175670)
Application: WO 2001GB1393 20010328 (PCT/WO GB0101393)
Priority Application: EP 2000302770 20000331
Designated States:
(Protection type is "patent" unless otherwise stated - for applications prior to 2004)
US
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
Publication Language: English
Filing Language: English
Fulltext Word Count: 8241

International Patent Class (v7): **G06F-017/60**
Fulltext Availability:
Detailed Description

Detailed Description
... operation of the payment agent program corresponds.

Whilst the application of the invention to booking **flight tickets** has been described, many **other** applications will be apparent. For instance, the invention is **advantageous** in product purchases where the **user** may not know exactly what to buy; in this case, the **user**'s requirements are extracted by the adviser **agent**, and the databases of each possible supplier are interrogated by the respective supplier **agent** to **offer** alternatives to the **user**.

This is particular advantageous where, for example, the user is attempting to purchase computer hardware...

14/3,K/11 (Item 11 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00807497 **Image available**

AUTOMATED EVENT TICKET AUCTIONING SYSTEM
PROCEDE ET DISPOSITIF POUR UN SYSTEME DE BOURSE DE MARCHANDISES

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200141084 A2-A3 20010607 (WO 0141084)
Application: WO 2000US42431 20001201 (PCT/WO US0042431)
Priority Application: US 99452864 19991202

Designated States:

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AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT

LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM
TR TT TZ UA UG UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 11413

Main International Patent Class (v7): **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... provide a forum for buyers and sellers of telephone bandwidth and/or long-distance minutes.

Another type of e-commerce site has also been developed, particularly directed to the buying and selling of event tickets. In general, these sites extend the services of so-called "ticket **brokers**". Typically, these systems function essentially like electronic bulletin boards. That is, **sellers** of tickets (i.e., the ticket **brokers**) are able to post their **offers** and state the particular terms under which they would be willing to complete a transaction for event tickets. However, because these systems do not incorporate bid information by potential **buyers**, they are unlike true commodity markets. That is, these systems generally do not provide a method for potential **I O buyers** to submit bids for tickets, nor do they make such bid and **offer** information generally ilable thereby allowing mark-et forces to determine prices. Furthennore, no attempt is made to
aval

match **offers** and bids in these on-line systems. Because such bid information is neither accepted nor provided, **ticket broker** e-commerce sites do not function as true markets.

Thus, it would be **advantageous** to provide a novel technique for establishing commodity 5 markets that is readily adaptable of...

14/3,K/12 (Item 12 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00806392

**TECHNOLOGY SHARING DURING ASSET MANAGEMENT AND ASSET TRACKING IN A
NETWORK-BASED SUPPLY CHAIN ENVIRONMENT AND METHOD THEREOF
PARTAGE TECHNOLOGIQUE LORS DE LA GESTION ET DU SUIVI DU PARC INFORMATIQUE
DANS UN ENVIRONNEMENT DU TYPE CHAINE D'APPROVISIONNEMENT RESEAUTE, ET
PROCEDE ASSOCIE**

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200139086 A2 20010531 (WO 0139086)

Application: WO 2000US32310 20001122 (PCT/WO US0032310)
Priority Application: US 99444653 19991122; US 99447623 19991122
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AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES
FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA
MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ
UA UG UZ VN YU ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
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Fulltext Word Count: 156214

Main International Patent Class (v7): **G06F-017/60**
Fulltext Availability:
Detailed Description

Detailed Description

... communicating with a remote service center. The mass storage unit stores transitory information, such as **flight** schedules, **ticket** prices, weather
159
information and other information useful in the planning of a business trip...

14/3,K/13 (Item 13 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00806384

NETWORK AND LIFE CYCLE ASSET MANAGEMENT IN AN E-COMMERCE ENVIRONMENT AND METHOD THEREOF
GESTION D'ACTIFS DURANT LE CYCLE DE VIE ET EN RESEAU DANS UN ENVIRONNEMENT DE COMMERCE ELECTRONIQUE ET PROCEDE ASSOCIE

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2029 Century Park East, Los Angeles, CA 90067-3024, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200139030 A2 20010531 (WO 0139030)

Application: WO 2000US32324 20001122 (PCT/WO US0032324)

Priority Application: US 99444775 19991122; US 99447621 19991122

Designated States:

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AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CU CZ DE DK DZ EE ES FI GB
GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK
MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN
YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
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Fulltext Word Count: 171499

Main International Patent Class (v7): **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... takes corrective and/or informative actions such as sending a page,
logging a help desk **ticket** , sending an electronic mail message, or
calling a
resolution script;
3) stores the information into...

14/3,K/14 (Item 14 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00783296 **Image available**

SYSTEM AND METHOD FOR FACILITATING THE SALE OF A TRAVEL PRODUCT

SYSTEME ET PROCEDE FACILITANT LA VENTE D'UN PRODUIT DE VOYAGE

Patent Applicant/Assignee:

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, US (Residence), US (Nationality), (For all designated states except:
US)

Patent Applicant/Inventor:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200116844 A1 20010308 (WO 0116844)

Application: WO 2000US23912 20000830 (PCT/WO US0023912)

Priority Application: US 99151659 19990831

Designated States:

(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE

ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT

LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM

TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 13705

Main International Patent Class (v7): **G06F-017/60**

Fulltext Availability:

Detailed Description

Claims

English Abstract

...for facilitating the sale of travel products is disclosed. The system receives travel inquiries from **requesters** for **preferred** travel products (905). The system in turn **selects** and **offers** the **requester** an **alternate travel product** which has a **greater value** to the **seller** if sold than the **requester's preferred travel product** (925). Various systems and methods are disclosed for determining whether an **alternate travel product** has a **greater value** to the **seller** if sold than the **preferred travel product**. Exemplary determinations are based on profit margin and load factor discrepancy between the **preferred travel product** and the **alternate travel product**. The system further provides for the **selection** and **offering** of a benefit in conjunction with a **requester's** acceptance of an **alternate travel product**, and for the **selection** of the benefit based on the differences between the **requester's preferred travel product** and the **alternate travel product**.

Detailed Description

... inquiry from a requester, (2) retrieving a requested travel product and at least one alternate **travel product** based on the travel inquiry, (3) determining whether the alternate **travel product** has **greater value** to the **seller** than the preferred **travel product**, (4) transmitting an **offer** to sell an alternative **travel product** having a **greater value** to the **seller** if sold than the preferred **travel product** and (5) receiving an acceptance to purchase the **alternate travel product**.

According to further aspects of the method and system, in determining whether the...

...product such as by itinerary, e.g., travel date, class, or the like. Typically the **travel products** associated with the **alternate** itinerary produce a more **beneficial** economic effect for a **seller** when sold.

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Benefit - a product, discount, package deal or the like awarded to a... system (RMS). The merchant server uses these factors to determine if there is an alternate **travel product** that is more economically **beneficial** to the **merchant** if sold than the sale of the requested **travel product**. If so, the **merchant server offers** the **requester** the **alternate travel product**. In conjunction with the **alternate travel**

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product the **merchant server** may also **offer** a benefit as a means of encouraging the **requester** to accept the **alternate travel product**.

M. System Architecture

Fig. 1 shows one embodiment of the system. In the...RMS and is defined as the load factor value below which it is no longer **profitable** for the **airline** to sell **tickets** for that itinerary. For example, the load factor threshold may be assigned a value so...

...employees, utilizing airport facilities, etc. If the projected final load factor associated with a given **flight** falls below this threshold, it is no longer **profitable** for the **airline** to operate the given **flight**. In this case the 1 5 **airline** may attempt to direct enough

requesters away from the flight in order to justify canceling the flight. This may be accomplished by **offering alternate** itineraries to **requesters** interested in purchasing tickets for the given flight. For example, the load factor threshold for...

...be 35%. The current projected final load factor for the first flight may be 30%. **Requesters** who request a ticket for the first night may be directed to a **second** flight between CLE and LGA departing 4 hours later than the first flight, but having...

...60% and an optimal load factor of 75%. It is more

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likely that the **airline** will be able to reach the optimal load factor associated with the **second** flight than the first, and it may be possible to cancel the first flight if enough **requesters** are directed away from the flight.

Proceeding to step 1 125, if the projected load...

Claim

... selecting at least one alternate travel product based on the at least one received alternate **travel product** record, wherein the at least one **alternate travel product** provides a
1 0 **greater value** to a **seller** if sold than the **preferred travel product** ;

41

I I transmitting an **offer** to sell the **selected** at least one **alternate travel product** to a **traveler** ; and

receiving an acceptance to purchase the at least one **alternate travel product** from the **traveler** .

30 The method of claim 29 ftirther comprising receiving a preferred travel product record from...

...at least one alternate travel product based on the at least one received
0 alternate **travel product** record, wherein the **alternate travel product** provides a **greater value**

I I to a **seller** if sold than the **preferred travel product** ; and transmitting an **offer** to sell the **selected alternate travel product** to the **traveler** .

43

36 The method of claim 35 wherein the seller is a travel product seller
...

...selecting at least one alternate travel product based on the at least one received alternate **travel product** record, wherein the **alternate travel product** provides a
greater value to a **seller** if sold than the **preferred travel product** ;

I 1 means for transmitting an **offer** to sell the **selected** at least one **alternate travel product** to a **traveler** ; and

1 3 means for receiving an acceptance to purchase the at least one **alternate travel product** from the **traveler** .

41 A system for purchasing a travel product, comprising:
means for submitting a travel inquiry...

...selecting at least one alternate travel product based on the at least

one received alternate **travel product** record, wherein the **alternate travel product** provides a **I I greater value** to a **seller** if sold than the **preferred travel product** ; and means for transmitting an **offer** to sell the **selected** at least one **alternate travel product** 3 to the **traveler** .

43 Computer executable software code stored on a computer readable medium,
the code for offering...selecting at least one alternate travel product based on the at least one received alternate **travel product** record, wherein the at least one **alternate travel product I I** provides a **greater value** to a **seller** if sold than the **preferred travel product** ; code for transmitting an **offer** to sell the **selected** at least one **alternate travel product** 1 3 to a **traveler** ; and
code for receiving an acceptance to purchase the at least one **alternate travel product** 1 5 from the **traveler** .

45 Computer executable software code stored on a computer readable medium,
the code for purchasing...

...least one alternate travel product based on the at least one I 1 received alternate **travel product** record, wherein the at least one **alternate travel product** provides a **greater value** to a **seller** if sold than the **preferred travel product** ; and 1 3 code for transmitting an **offer** to sell the **selected** at least one **alternate travel product** to the **traveler** .

48

47 A computer readable medium having computer executable software code stored thereon, the code...

...least one alternate travel product based on the at least one 1 0 received alternate **travel product** record, wherein the at least one **alternate travel product I I** provides a **greater value** to a **seller** if sold than the **preferred travel product** ;
49
code for transmitting an **offer** to sell the **selected** at least one **alternate travel product** 1 3 to a **traveler** ; and
code for receiving an acceptance to purchase the at least one **alternate travel product** 1 5 from the **traveler** .

49 A computer readable medium having computer executable software code stored thereon, the code for...least one alternate travel product based on the at least one I I received alternate **travel product** record, wherein the at least one **alternate travel product** provides a **greater value** to a **seller** if sold than the **preferred travel product** ; and code for transmitting an **offer** to sell the **selected** at least one **alternate travel product** to the **traveler** .

51 A programmed computer for offering a travel product for sale, comprising: a memory having...

...selecting at least one alternate travel product based on the at least one received alternate **travel product** record, wherein the at least one **alternate travel product** provides a **greater value** to a **seller** if sold than the **preferred travel product** ; code for

transmitting an **offer** to sell the **selected** at least one **alternate** travel product
 1 5 to a **traveler** ; and
 1 6 code for receiving an acceptance to purchase the at least one **alternate** travel product 1 7 from the **traveler** .

62 A programmed computer for offering a travel product for sale, comprising: a memory having...
 ...selecting at least one alternate travel product based on the at least one received alternate **travel product** record, wherein the at least one **alternate travel product** provides a **greater value** to a **seller** if sold than the **preferred travel product** ; and code for transmitting an **offer** to sell the **selected alternate** travel product to the **traveler** .

64 The programmed computer of claim 63 wherein the seller is a travel product seller...

14/3,K/15 (Item 15 from file: 349)
 DIALOG(R)File 349:PCT FULLTEXT
 (c) . All rts. reserv.

00576358 **Image available**
SECURE SYSTEM FOR THE ISSUANCE, ACQUISITION, AND REDEMPTION OF CERTIFICATES IN A TRANSACTION NETWORK
SYSTEME DE SECURITE PERMETTANT D'EMETTRE, D'ACQUERIR ET DE RACHETER DES CERTIFICATS DANS UNE TRANSACTION

Patent Applicant/Assignee:

WHITFIELD Henry,

Inventor(s):

WHITFIELD Henry,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200039731 A1 20000706 (WO 0039731)

Application: WO 99US30678 19991221 (PCT/WO US9930678)

Priority Application: US 98113706 19981224

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH
 GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN
 MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZA
 ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH
 CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW
 ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 18367

Main International Patent Class (v7): **G06F-017/60**

Fulltext Availability:

Detailed Description

Detailed Description

... acquirers funds.

1 0 The enhanced level of protection for the buyer provided by the **preferred** certificate system 1 0 is **advantageous** for many redemption circumstances.

While many business and personal **travelers** commonly purchase travel

tickets (e.g. such as **airline** tickets, train tickets, accommodations, and car rentals) at the **present** time, funds are still transferred when the tickets are sent to or reserved for 1 5 the acquirer ACQ or **alternate** recipient RCP. If travel plans are changed, or if flights are changed, **buyers** have little or no financial leverage. In contrast to conventional ticketing and reservations, if travel plans are changed, or if a flight is canceled, a **customer** in possession of an applicable certificate 60 can easily modify their travel plans, without being...

14/3,K/16 (Item 16 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) . All rts. reserv.

00524879 **Image available**

METHOD FOR INCREASING THE EFFICIENCY OF TRADE

PROCEDE PERMETTANT D'AUGMENTER L'EFFICACITE DU COMMERCE

Patent Applicant/Assignee:

VALTANEN Jarkko,

Inventor(s):

VALTANEN Jarkko,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9956231 A1 19991104

Application: WO 99FI109 19990212 (PCT/WO FI9900109)

Priority Application: FI 98939 19980429

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH
GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN
MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN YU
ZW GH GM KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE
DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR
NE SN TD TG

Publication Language: English

Fulltext Word Count: 2961

Main International Patent Class (v7): **G06F-017/60**

Fulltext Availability:

Claims

Claim

... according to the invention has
been shown as an example being carried out in four
alternative ways.

The invention relates to a method for increasing the
efficiency of trade, whereby the **customer**, in order to
obtain a physical **substitute** needed for acquisiti
on/exploitation or like of a product, service and/or
like, gets...

...like confirms correctness of the
trade occasion and transmits a receipt or like to the
customer, giving evidence at least of validity of the
trade occasion. The server A forms during the connec
tion at least an identifier 1 relating to the **customer**
and transmits the same after an accepted payment to
the **customerf** whereafter the **customer** produces a
physical **substitute** 2 comprising at least the above
identifier by means of his/her own data processing

apparatus X.

S In this connection the server may be carried out in addition to **present** server solutions also by means of a concrete part entirely belonging e.g. to the...

...supplier.

Furthermore as an advantageous embodiment of the method, the identifier 1 of the physical **substitute** 2 having been produced by the **customer** is being checked in connection with exploitation or like of the product, service and/or...

...by means of an automatic reading device B, which after establishing validity of the physical **substitute** 2 enables finishing of the trade, such as delivering the article being bought or enabling access to the resort, that the **customer** is entitled to by the payment.

Furthermore as an advantageous embodiment the server A produces...

...verifier, such as an

EAN-code 1a or like, that is included in the physical **substitute** 2, that is being produced by the **customer** by a printer Z of his/her own data processing apparatus. It is on the **other** hand possible to operate in such a manner as well, that the server A collects the identifier 1 regarding the **customer** as a graphic page, that is being printed by the printer Z of the **customers**, own data processing apparatus.

Furthermore as an advantageous embodiment of the method ...2a the server A is placed physically between the service supplier T and the **customer** X, whereby the server is during the same connection Y advantageously in connection with the...

...about the purchase occasion.

The validity of the identifier 1 being given to the **customer** is being checked e.g. according to the principle shown in fig. 1a in a...

...the service supplier T. The

solution shown in fig. 2a differs from the solution being **presented** in fig. 1a in such respect, that the identifier 1 is booked directly to the **customers**' data communicator X, which in this connection acts thus, also, as the actual physical **substitute** 2, the validity of which may be checked by the automatic reading device B...

...represented furthermore in fig. 2b differs from the above primarily in such respect, that the **customer** server A, e.g. particularly a program being developed for this purpose, is placed in an integrated manner to the device environment of the service supplier T. Furthermore as an **advantageous** embodiment of the method, checking of the physical **substitute**, such as of a **ticket** or like, is being carried out contactlessly on remote reading principle, such as by...

...by means of a device entirely, which is able to monitor continuously the stream of **customers** and to

let e.g. one **customer** at a time through a passage gate without the need for checking each single **ticket** visually. In this connection it may be furthermore **advantageous** to exploit also **other** kinds of monitoring systems for the stream of **customers**, such as video cameras or like.

The type of method described above enables also collecting of wider information than before and gathering even of totally new kind of information about **customers** immediately during the purchase occasion, because all the services are being sold exploiting the same...

...profile information may be collected about the customer e.g. with a view to **customer** follow-up, marketing, statistical or the like purposes.

...method may be exploited in centralized sale of tickets furthermore for activities of e.g. **airline** companies, shipping companies, bus companies etc. The method may be furthermore exploited also in so...

...e.g. concerning employment benefits etc. The method may be applied for on the **other** hand also in public administration, e.g. in health care as well as in transmitting of both medicine and operational diagnostics, -or on the **other** hand in social services e.g. in transmitting of financial aids or the like. It is obvious, that the invention is not limited to the described or **presented** examples above, but it can be modified within the basic idea even to a...

...a GSM phone or like, that is connected to a printer, which enables the **customer** to act as described above after getting a connection. On the **other** hand along development of techniques it is probable, that the amount of **present** loadable payment cards, such as trade instruments of the type of e.g. telephone cards...

...come into question when acting according to the basic principle of the invention or in **other** words when the **customer** gets contact with a server or like of the service supplier, which after carrying out the payment event transmits an identified identifier to the **client**, which the **customer** may write out by means of his own data processing unit in a most suitable...

...purpose. Correspondingly the service supplier may use e.g. traditional visual checking, optical reading or **other** e.g. electromagnetically operated, such as inductive, capacitive or the like remote reading devices in order to check the **customers**, physical **substitute** or e.g. ticket.

Claims

1 Method for increasing the efficiency of trade, whereby the...

Set	Items	Description
S1	559568	TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N) (CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR VACATION()PACKAGE? ?
S2	1038907	REQUESTER? ? OR CONSUMER? ? OR CUSTOMER? ? OR CLIENT? ? OR SHOPPER? ? OR PURCHASER? ? OR BUYER? ? OR SUBSCRIBER? ? OR USER OR USERS OR TRAVELER?
S3	624958	SELLER? ? OR VENDOR? OR MERCHANT? ? OR RETAILER? ? OR BROKER? ? OR AGENT? ? OR AIRLINE? OR HOTEL? ? OR CRUISE()SHIP? ?
S4	6037503	SELECT??? OR PRESENT??? OR RECOMMEND??? OR SUGGEST? OR PROPOS??? OR OFFER??? OR ADVANCE?
S5	4471208	PREFERABLE OR PREFERRED OR ALTERNATIVE OR ALTERNATE OR SUBSTITUTE OR DIFFERENT OR OTHER OR ANOTHER OR SECOND OR 2ND OR - CHOICE OR OPTION OR UP()GRAD? OR UPGRAD? OR TRADE()UP OR TRADEUP
S6	166995	PROFITABLE OR VALUABLE OR (GREATER OR LARGER OR BIGGER OR - HIGHER) (1W) (VALUE OR PROFIT OR MARGIN OR REVENUE) OR LUCRATIVE OR BENEFICIAL OR ADVANTAGEOUS OR PRODUCTIVE
S7	5411	S1 AND S6
S8	2249	S7 AND S5
S9	329	S8 AND S3
S10	218	S9 NOT PY>1999
S11	42	S10 AND S2
S12	42	RD (unique items)
S13	25	S12 AND S4
File	2:INSPEC	1898-2006/Aug W3 (c) 2006 Institution of Electrical Engineers
File	35:Dissertation Abs Online	1861-2006/Jun (c) 2006 ProQuest Info&Learning
File	65:Inside Conferences	1993-2006/Aug 31 (c) 2006 BLDSC all rts. reserv.
File	99:Wilson Appl. Sci & Tech Abs	1983-2006/Jul (c) 2006 The HW Wilson Co.
File	474:New York Times Abs	1969-2006/Aug 30 (c) 2006 The New York Times
File	475:Wall Street Journal Abs	1973-2006/Aug 30 (c) 2006 The New York Times
File	583:Gale Group Globalbase(TM)	1986-2002/Dec 13 (c) 2002 The Gale Group

13/5/1 (Item 1 from file: 2)
DIALOG(R)File 2:INSPEC
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07437874 INSPEC Abstract Number: C2000-01-7120-065

Title: An agent -based multiservice negotiation for eCommerce

Author(s): Merlat, W.

Journal: BT Technology Journal vol.17, no.4 p.168-75

Publisher: BT Lab,

Publication Date: Oct. 1999 Country of Publication: UK

CODEN: BTJUEH ISSN: 1358-3948

SICI: 1358-3948(199910)17:4L:168:ABMN;1-3

Material Identity Number: 0923-1999-004

Language: English Document Type: Journal Paper (JP)

Treatment: Applications (A); Practical (P)

Abstract: Future generations of electronic commerce infrastructures will facilitate multiservice negotiations-negotiations between one **customer** and several providers regarding the provision of a personalised bundle of services. These negotiations allow the **customer** to obtain, for example, a complete travel package made up of several **flights** and **hotel reservations**, and matching the **customer**'s specific requirements (regarding budget for example). The main issue in a multiservice negotiation is to handle the constraints that tie together the services within the bundle. **Another** is to design a scalable negotiation protocol, i.e., one that performs well regardless of the size of the bundle of services. A specific multiservice negotiation is **proposed** that has two distinctive properties. Firstly, its protocol is defined by a dynamic and decentralised constraint satisfaction algorithm. Secondly, the protocol is embedded within a set of mobile software **agents**, which perform the negotiation on behalf of the **customer**. The negotiation is tested on a travel agency application, and exhibits several **valuable** qualities. It is more scalable than traditional centralised facilitator-based solutions. It can also be customised easily (for optimisation purposes for example), without **upgrading** software on the providers' sides. Additionally, it is very suitable for mobile **users**, who are intermittently connected to the network. (12 Refs)

Subfile: C

Descriptors: electronic commerce; optimisation; protocols; software **agents**

Identifiers: **agent** -based multiservice negotiation; eCommerce; electronic commerce infrastructures; personalised bundle of services; specific requirements; scalable negotiation protocol; decentralised constraint satisfaction algorithm; mobile software **agents**

Class Codes: C7120 (Financial computing); C6170 (Expert systems and other AI software and techniques); C1180 (Optimisation techniques); C5640 (Protocols)

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13/5/2 (Item 2 from file: 2)
DIALOG(R)File 2:INSPEC
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07370356 INSPEC Abstract Number: C1999-11-6150J-009

Title: Tickets and currencies revisited: extensions to multi-resource lottery scheduling

Author(s): Sullivan, D.G.; Haas, R.; Seltzer, M.I.

Author Affiliation: Harvard Univ., MA, USA

Conference Title: Proceedings of the Seventh Workshop on Hot Topics in Operating Systems p.148-52

Publisher: IEEE Comput. Soc, Los Alamitos, CA, USA
Publication Date: 1999 Country of Publication: USA xxxi+197 pp.
ISBN: 0 7695 0237 7 Material Identity Number: XX-1999-00707
U.S. Copyright Clearance Center Code: 0 7695 0237 7/99/\$10.00
Conference Title: Proceedings of HotOS-VII: 7th Workshop on Hot Topics in Operating Systems
Conference Sponsor: IEEE Comput. Soc Tech. Committee on Oper. Syst. (TCOS); AT&T Labs.; Compaq Corp.; HP Labs.; IBM Res.; Microsoft Res
Conference Date: 29-30 March 1999 Conference Location: Rio Rico, AZ, USA

Language: English Document Type: Conference Paper (PA)

Treatment: Practical (P)

Abstract: Lottery scheduling's **ticket** and currency abstractions provide a resource management framework that allows for both flexible allocation and insulation between groups of processes. We **propose** extensions to this framework that enable greater flexibility while preserving the ability to isolate groups of processes. In particular we **present** a mechanism that allows processes to modify their own resource rights by exchanging resource-specific **tickets** with **other** processes. **Ticket** exchanges limit the effects of the changed allocations to the participants in the exchange, and they allow applications to coordinate with each **other** in ways that are mutually **beneficial**. Application-specific "negotiators" can be used to initiate exchanges based on an application's quality-of-service requirements and the current state of the system. We also **propose** flexible access controls for currencies through extensible "**brokers**" that solve such problems as the inability of **users** isolated by currencies to renice background jobs. Finally we **suggest** using extensibility to allow **users** to install specialized allocation mechanisms for their processes. Together these extensions enable an application-centered approach to resource management that is both secure and effective. (12 Refs)

Subfile: C

Descriptors: **client** -server systems; processor scheduling; quality of service; resource allocation

Identifiers: multi-resource lottery scheduling; currency abstractions; resource management framework; flexible allocation; resource rights; resource-specific **tickets**; **ticket** exchanges; application-specific negotiators; quality-of-service requirements; flexible access controls; background jobs; specialized allocation mechanisms; application-centered approach; resource management

Class Codes: C6150J (Operating systems); C6150N (Distributed systems software); C5440 (Multiprocessing systems)

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13/5/3 (Item 3 from file: 2)

DIALOG(R)File 2:INSPEC

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03729856 INSPEC Abstract Number: D86002311

Title: Attractive enhancements can be key to boost card portfolios, usage

Author(s): Goldberg, J.B.

Journal: Bank Systems & Equipment vol.23, no.6 p.41-2

Publication Date: June 1986 Country of Publication: USA

CODEN: BSEQD6 ISSN: 0146-0900

Language: English Document Type: Journal Paper (JP)

Treatment: General, Review (G); Practical (P)

Abstract: A lengthy list of potential bank card enhancements and incentives includes card registration and loss notification, emergency cash, lost luggage reimbursement, emergency **airline tickets** and even a

lost pet service. An enhancement that banks may want to consider is ATM acceptance of credit cards. This incentive encourages cash **advances**, one of the most **profitable** services an institution can **offer**. Travel services can be an enormous enhancement to a credit card and are a natural extension for financial institutions because of the distribution system which banks have through their branch network and the continual communications with **customers** through statements, newsletters and **other** direct marketing. (0 Refs)

Subfile: D

Descriptors: banking; credit transactions

Identifiers: travel incentives; bank card; enhancements; incentives; card registration; loss notification; ATM acceptance

Class Codes: D2050E (Banking)

13/5/4 (Item 4 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2006 Institution of Electrical Engineers. All rts. reserv.

0000164917 INSPEC Abstract Number: 1919B00062

Title: Adapting and standardising motor drives

Author(s): Adler, E.

Journal: Elektrotechnische Zeitschrift ETZ 39 p.381-383

Publication Date: 26 Sept. 1918 Country of Publication: Germany

Additional Citations: Elektrotechnische Zeitschrift ETZ 39 394-396 3 Oct. 1918 Germany

Language: English Document Type: Journal Paper (JP)

Abstract: It is considered that the **suggestions** made will facilitate the development of electric driving and simplify installation work. The advantages of electric driving are greater the more perfectly the motor is adapted to the requirements of the load; but during recent years there has come on to the market an unnecessary variety of equipment. Standardisation of motor drives is in the interests of manufacturers and **consumers**, provided that the needs of individual loads can be met. Two types of motor may be distinguished, namely, special motors built to utilise the full advantages of individual drive by thorough adaptation to the requirements of the driven machines; and normal motors built to suit as wide a field as possible. A small number of "special" motors may be made from modified "normal" components; if, however, many of the former are required, it pays to build special lines of machines. The following recommendations are made. Current, Voltage, and Frequency. - Small motors should be capable of plug connection; from this point of view 110 or 220 volts d.c. or single-phase a.c. is most convenient. Three-phase yields-favourable characteristics, but the necessity for 3 leads, the possibility of reversed rotation and the impossibility of connecting to lighting circuits, are disadvantages. If one small "universal" motor cannot be provided for both d.c. and a.c. operation, small machines for both kinds of current should at least have equal power, r.p.m. and main dimensions. Voltages might be standardised with great advantage; for direct-current 110, 220, 440, and 500 volts are **recommended**; with 3-phase current the usual pressures are 110/190; 220/380, 500, 1000, 2000, 3000, 5000, and 6000 volts, but only the emphasised values are really necessary. In any drive, account must be taken of voltage variations; desirable values (for constant load) are +/-5% for medium, +/-10% for small, and +/-15% for the smallest motors. In networks with abnormal frequency, the voltage should be chosen so that 50-cycle, normal-voltage motors can be utilised. Kind and Characteristics of Motor. - Comparatively few compound d.c. motors are used in Germany, but the number of these machines, with commutating poles, is likely to increase. Lack of a standard ratio of compounding has been a check on utilisation of these motors. Compounding may be expressed either by the ratio of series to shunt

amp.-turns or by the change in speed. Speed variation and **other** mechanical characteristics, should be studied more closely, particularly by makers of machines in which the resistance torque is a function of speed. Power and Power Determination. - One maker lists 7 sizes and 96 combinations of power and speed between 0.1 and 6 kw. for 220-volt, d.c., open-type shunt motors. In general there are far more combinations of power and speed than are required and more than are justified by the accuracy with which the power consumption of the load is known. The author discusses at length the rating of motors which are to be used on intermittent load. If a continuous load test is to be, taken to determine the adequacy of the motor for its actual load, the duration of the test must be chosen according to the intensity and frequency of the actual load; and according to the kind of current, kind of motor, speed, control, braking, and **other** factors. The average **buyer** and **seller** cannot be expected to allow properly for all these factors, hence the author **suggests** a basis of classification suitable for price lists. Standardisation of motors for cranes and steel works would do much to simplify design and construction of the driven machines. Power Transmission, Speed, General Arrangement. - Belt drive is usual and **offers** many advantages; motors are seldom sold complete with countershaft but are now often supplied complete with reduction gear. An idler pulley (preferably pivoted to the motor frame and sold with the machine) is generally **preferable** to slide rails in the case of small motors. The difficulties in the way of standardising speeds are explained. There is necessarily a considerable variety in the general arrangement of bearings, shaft direction, seatings, etc. Enclosure, Insulation, and Connections. - The author enumerates the degrees of enclosure. Steps should be taken to define and restrict the degrees of enclosure provided by German makers. Ventilated, protected motors are the most widely useful class. Closely allied to the question of enclosure is that of the insulating material and its impregnation. Standardised construction and arrangement of terminals would be **advantageous**. Seven types of terminal protection are enumerated, to suit various types of cables. All terminals should be marked clearly. Control. - The dimensions and capacity of starting and controlling gear should be standardised with a view to eliminating inadequate designs which have been produced as a result of price cutting. The American rules for standard starting conditions (in reference to starter rating) are criticised adversely. It is **recommended** that starters be rated according to the power of the motor and that distinction be made between light- and heavy-load starters. In the interests of more frequent utilisation of variable-speed motors the highest speed obtainable in d.c. interpole motors by field control should be quoted in price lists, and no secret should be made of the fact that a constant-speed shunt motor is essentially the same as a variable-speed motor having the same basic speed. Electrodynamic braking is used to an increasing extent where motors have to be stopped frequently. Automatic and semi-automatic control gear for large motors is satisfactory, but there is **room** for mechanical and electrical improvements in switch and control gear for small and medium motors. **Suggestions** are made for such improvements. Medium-sized motors should be supplied complete with starter, switch, and fuse.

Subfile: B

Descriptors: equipment of factories, mines, ships, etc.; power transmission and distribution

Identifiers: equipment of factories, mines, ships, etc.; power transmission and distribution

Class Codes: B8300 (Power apparatus and electric machines)

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13/5/5 (Item 5 from file: 2)

DIALOG(R)File 2:INSPEC

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0000118594 INSPEC Abstract Number: 1904B01838

Title: Increased central-station output

Author(s): Zahm, A.W.

Journal: Western Electrician 34 p.424

Publication Date: 21 May 1904 Country of Publication: USA

Language: English Document Type: Journal Paper (JP)

Abstract: The author states that it is of importance for station managers to obtain a demand that broadens out the peak, while at the same time increasing the load. The field for such an increase is practically divided as follows: General illumination, Power, Advertising, Lighting, Heating. I. General Illumination. -The maximum demand rate is the fairest, and most likely to increase the load. The base-rate for commercial lighting should be 25 cents per kw. for the first hour's maximum demand, based on 30 days per month. For the **second** hour's use the rate should be 10 cents per kw., and for the third hour's, 5 cents. A discount of 10 per cent. should be allowed off the total account for prompt monthly settlements. The rate for domestic lighting must be based on a **different** system, and the author **recommends** a charge of \$2 for the first five lights installed, and one of 10 cents for each additional outlet. II. Electric Power **Consumers** are eagerly sought after. Many central station companies are supplying power for city pumping operations, with benefit to themselves and to the municipal authorities. Electric motors are being extensively used (in U.S.A.) for refrigerating purposes. This is a splendid field to cultivate, since the power is chiefly used in summer-time, and for periods of 18 to 24 hours. Many new devices of this character, that require small power to operate, should be pushed, since in the aggregate the total power consumption utilised quickly mounts up. A central station company recently pushed the sale of blacksmiths' blowers, requiring only 1/8th h.p. each to work them. These were installed on a flat rate of \$2 per month. In thirty days the company installed 75 of these blowers in one town, and thus increased its gross revenue by \$150 per month. The merits of all power-consuming devices should therefore be inquired into, and circulars descriptive of these should be sent by post to persons likely to use them. A considerable demand for power can often be created in this way. There are many objectionable classes of power **consumers**, chief being the electric elevators, which cause flickering in the lighting installations, owing to their sudden and variable demands. III. Decorative and Sign Lighting. -This is comparatively new, but is worth cultivating, since it helps to broaden the peak of the nightly load. **Merchants** who close their shops and stores at 6 p.m. should be induced to keep their windows lighted until 11 or 12 p.m., by rating the current used for this as advertising lighting. A flat-rate with a time switch is the best means of charging for and controlling such lighting of shop windows. A rate of 25 cents per light per month for 4-c.p. lamps, and of 75 cents per light per month for 16-c.p. lamps is a fair rate, the time-switch being rented at from 25 cents to 50 cents per month. These rates are only for window lighting-electric signs must come under a **different** rate. Formerly only signs using much current were to be had, but recently very economical signs of this character have been placed on the market. A St. Paul firm has brought out a sign that requires only 14x10-c.p. lamps for an 8-ft. sign, 10x10-c.p. lamps for a 6-ft. sign, and 8x10-c.p. lamps for a 5-ft. sign. All of these signs are double-faced. In the U.S.A. it is now becoming a general practice for electric lighting companies to buy such signs and install them for **customers**. The St. Paul Lighting Co. has installed 100 of these signs in the last six months, and charges \$10 per month for the 5-ft. signs, \$4 of which is applied to the lighting account, and \$6 to the sign account. The majority of such electric signs are controlled by time switches, rented

from the Company at 25 cents per month. In large cities, foreign companies often contract with the electric lighting company for this form of advertising, and one firm of food producers has now 100 of these signs in operation. IV. Electric Heating. -This has now become an important section of the central station supply. Manufacturers of hats and clothing find electrically-heated pressing-irons of great advantage. Many **hotels** have installed heaters for curling-irons in the bedrooms. Hospitals are using electric heating-pad in place of hot-water bottles. Electric disc heaters are being employed in nurseries, and in doctors' and dentists' **rooms**. Domestic ironing by use of an electrically-heated flat-iron saves much time and labour. Thawing frozen water-pipes in winter is a **profitable** use of the electric current, and several central station supply companies earned \$500 in this manner last winter in the U.S.A. Conclusion. -Every central station manager must push, advertise, and keep everlastingly at it. Every month descriptive leaflets of new electrical devices should be enclosed to **consumers** with their bills. Every new device should have its merits advertised, either in this way or through the newspapers. If one fails, do not get discouraged, but keep at it, for new devices are always being brought out, and some of these when adopted are bound to increase the output and the revenue.

Note: Paper read before Iowa Electrical Association of Des Moines, Iowa, April 21, 1904.

Subfile: B

Descriptors: costing; power transmission and distribution

Identifiers: costs; power transmission and distribution

Class Codes: B8100 (Power networks and systems)

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13/5/6 (Item 1 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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01694615 ORDER NO: AAD99-21165

A STUDY OF HOW ONE COMPANY USES ORGANIZATIONAL LEARNING TO IMPLEMENT ITS STRATEGY (CORPORATE CULTURE, EXPERIENTIAL LEARNING)

Author: HINCHCLIFFE, THOMAS F.

Degree: PH.D.

Year: 1999

Corporate Source/Institution: TEMPLE UNIVERSITY (0225)

Adviser: THOMAS H. HAWKES

Source: VOLUME 60/03-B OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 1336. 225 PAGES

Descriptors: PSYCHOLOGY, INDUSTRIAL ; PSYCHOLOGY, SOCIAL ; BUSINESS ADMINISTRATION, MANAGEMENT

Descriptor Codes: 0624; 0451; 0454

This study describes the organizational learning culture in one company in terms of formal and experiential organizational learning, factors fostering it, perceptions about it across all three hierarchical levels, and its effects on strategic decision making.

The study uses narrative inquiry, a qualitative research method. Data sources comprise the work setting, multimedia information, and two sets of face-to-face interviews with participants. Fourteen persons, representing each of the three hierarchical levels of the company, were interviewed. At the initial set of interviews participants responded to a series of questions, the core of which were open-ended. Interviews were taped, typed in summary form, and returned to participants for their comments, corrections, and **suggestions**. A **second** set of interviews afforded participants and the researcher the opportunity to discuss and improve the accuracy and completeness of the summary reports.

The findings are fivefold. First, a high degree of compatibility exists among participants from the three hierarchical levels regarding formal learning, which is perceived as inadequate but improving, and experiential learning, which is perceived as more **valuable** but inefficient. **Second**, the executive group employs and is the **agent** for generative learning (the development and use of new organizational paradigms). Coordinating and operating systems members predominantly use adaptive learning (improvements within current paradigms). The lack of both a systematic and systemic structure for organizational learning, however, suboptimizes both forms of organizational learning. Third, the core values found in the company's basic assumptions—the primary core value of **customer** focus and its attendant core values—drive and sustain organizational learning. Fourth, storytelling exists in six thematic areas and serves as a critical vehicle for sensemaking about the company, its **customers**, and its changing marketplace. Figurative language, which complements the six thematic areas related to storytelling, conveys the empowered and assertive sense that participants have of themselves, **other** company members, and the company's external environment. Fifth, organizational learning is reshaping the method by which the executive group engages in strategic decision making, that is, from an instinctive approach, which had worked well historically, to a more systematic and systemic approach, one better **suited** to the current marketplace.

13/5/7 (Item 2 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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01690624 ORDER NO: AAD99-19328

THE INFLUENCE OF SOFTWARE AGENT RELIABILITY AND FAILURE CONSEQUENCES ON RELIANCE, USE, AND PERFORMANCE

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Degree: PH.D.

Year: 1998

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Source: VOLUME 60/02-B OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 720. 187 PAGES

Descriptors: COMPUTER SCIENCE

Descriptor Codes: 0984

Software **agents** are one of the more recent attempts to support computer **users**. The term software **agent** has been used to refer to various software entities, with **different** levels of functionality. Typically, these **agents** perform tasks for **users**, within a computing environment, with little or no **user** intervention. While this level of autonomy can be **beneficial**, independent functionality can be problematic as well. These difficulties have been documented for **other** forms of autonomous assistance such as automation technology and **other** forms of computer-based aiding.

Some of the potential problems cited for these aiding technologies result from the reduction of **user** control and the modification of **user** responsibility. As with **other** autonomous systems, software **agents** alter the **user**'s role. In the case of software **agents**, such as interface **agents**, the **user**'s role changes from worker to manager, or to one who delegates tasks to the **agent**. Certain expectations must be fulfilled in order for delegation to occur. Two factors that guide delegation decisions are the delegate's reliability and the consequences of delegate failure. As with any complex software, perfect performance cannot be expected. Therefore, developers of **agent**-assisted systems must carefully consider

the types of applications for which agency is best **suited** , as well as appropriate **agent** capabilities or functionality.

This research examined the influence of **agent** reliability (performance) and failure consequences on whether **users** delegate tasks to an interface **agent** instead of performing the tasks themselves. The results of usage decisions on task performance were also studied. The goal was to identify and measure the effects of **agent** reliability and the consequences of error on **agent** use as demonstrated by task delegation, continued use, and (overall) task performance.

Research results **suggest** that when **agent** error is the primary source of failure consequences, the frequency of failure influences the usage decision. In instances where failure consequences are experienced prior to **agent** failure, these consequences influence the **agent** use decision. Relatively small differences in **agent** functionality (as well as failure consequences) are noticeable and influence perceptions of **agent** reliability. However, if **agent** support is considered **beneficial** , some **agent** failure is tolerated.

13/5/8 (Item 3 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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01635145 ORDER NO: AAD98-26116

BARGAINING AND INTERMEDIATION (GAME THEORY, REPLICATOR DYNAMICS)

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Chair: THEODORE BERGSTROM

Source: VOLUME 59/03-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 912. 159 PAGES

Descriptors: ECONOMICS, THEORY

Descriptor Codes: 0511

Bargaining and Intermediation investigates how frictions in simultaneous claims bargaining can yield very inefficient outcomes in the face of boundedly rational behavior, and how frictions in market contexts can give rise to opportunities for intermediary specialists and market segmentation.

Chapter 1 compares the Markovian approach of adaptive play with a noisy version of the replicator dynamics, in the context of a two player simultaneous claims bargaining game called the Modified Nash Demand Game and in the context of an extension where one player has an outside **option** called the Outside **Option** Game. As the rate of background noise approaches zero, adaptive play yields efficiency in both games regardless of the value α of the outside **option** . For α less than 50% of the available surplus, players coordinate on an even division, and for α greater than 50% of the surplus, players coordinate on a split which leaves the player with the outside **option** almost indifferent to opting in and opting out. The replicator dynamics yield inefficient outcomes as the background noise approaches zero for α greater than 50% of the available surplus, but efficient 50-50 splits of the surplus when α is less than 50% of the available surplus. The replicator dynamics do a good job of predicting the percentage of opting out observed in experiments, both for values of α less than 50% and for α greater than 50% of the available surplus.

Chapter 2 **presents** numerical solutions to a noisy version of the replicator dynamics applied to the Outside **Option** Game. Even a very small amount of noise in the dynamics creates a centralizing tendency in the

players' strategies which yields coordination at a 50-50 split of the available surplus when the opt out payoff is less than 50%. Efficiency fails to hold when the opt out payoff is greater than 50% of the available surplus since players opt out. However, at small noise levels, the final outcome is very sensitive to the initial conditions of the dynamics. Noise levels greater than about 6% eliminate all but one of the stationary states. In that stationary state, while behavior is diffuse, the above properties are qualitatively maintained.

Chapter 3 considers the incentives for a single specialist to intermediate all or just some of the transactions in a market model with a constant **seller reservation** price and dispersed **buyer reservation** prices. Two types of intermediation are analyzed. A market-making intermediary **offers** to buy from or sell to anybody at a set bid-ask spread. In the market considered here, a market maker finds it optimal to deal with only a segment of the market, and so does not attract all of the **buyers** and **sellers**. A match-making intermediary **offers** only to match **clients** at a higher rate than the rate in the unintermediated market for a fixed fee. Under most of the matching technologies considered here, a match maker finds it **profitable** to set the fees so as to attract the entire market. The market-making intermediary typically has a lower profit level than a match-making intermediary. In certain cases, the intermediary may have disincentives for adopting superior matching technologies.

13/5/9 (Item 4 from file: 35)
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01449690 ORDER NO: AADAA-I9541885

UTILIZATION OF MULTIMEDIA COMPUTER TECHNOLOGY IN CORPORATE TRAINING AND DEVELOPMENT PROGRAMS: A DELPHI STUDY

Author: DEVEAU, PATRICIA M.

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Year: 1995

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Source: VOLUME 56/08-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 3089. 155 PAGES

Descriptors: EDUCATION, TECHNOLOGY ; EDUCATION, BUSINESS ; EDUCATION, ADULT AND CONTINUING ; BUSINESS ADMINISTRATION, GENERAL

Descriptor Codes: 0710; 0688; 0516; 0310

Using the Delphi technique, the purpose of this study was to examine the utilization of multimedia computer technology in corporate training and development programs. Specifically this study sought to answer the following research questions: (1) What types of corporate training and development programs will utilize multimedia computer technology? (2) What type of multimedia-based hardware and software components will be used in corporate training and development programs? (3) What resources and facilities will be needed for integration and implementation of multimedia computer technology in corporate training and development programs? (4) What factors will determine the **choice** of multimedia computer technology in corporate training and development programs? (5) What will be the advantages of multimedia computer technology in corporate training and development programs? (6) What level of knowledge of multimedia computer technology will be required of corporate training and development professionals?

The population (N) of this study consisted of the forty three members of the Computer **User** 's Expert Group of The Council on **Hotel** , Restaurant and Institutional Education (CHRIE). This group consisted of educators,

industry trainers and computer experts who utilized computer technology in education and industry training programs.

The study sample (n) consisted of fourteen members of the Computer User 's Expert Group of CHRIE, who agreed to participate in the Delphi study. These fourteen subjects represented thirty three percent (33%) of the population (N=43). They agreed to participate in the study by completing questionnaires for round one, round two, and round three.

A Delphi questionnaire was used as the primary research instrument for this research study. The data was analyzed using means, standard deviations, medians, and interquartile ranges.

These findings were **presented** in the following categories through 26 tables: The Final Mean Responses, the Medians and Interquartile Ranges of Computer Experts with Regard to the Future Uses of Multimedia Computer Technology in Corporate Training and Development Programs were **presented** in Tables 1-6. Consensus was attained for forty five of the preference statements (90%) in round three. Consensus areas of agreement and disagreement were discovered through use of the Delphi technique.

In categories of corporate training and development programs, multimedia hardware and software, local area networks (LAN), and advantages of using multimedia computer technology, the respondents strongly agreed that the utilization of multimedia computer technology was highly **advantageous** in all types of development programs. This would seem to indicate the importance predicted for the future uses of multimedia computer technology in corporate training and development programs.

In categories of resources and facilities and the level of knowledge of multimedia computer technology required of corporate training and development professionals, the experts agreed that multimedia classrooms, lecture support system, media access **room**, distance learning systems, virtual reality laboratories and the knowledge regarding the acquisition of multimedia computer technology, should be used in corporate training and development programs in the future.

The respondents were undecided if mainframe computer systems and video production studio should be utilized.

13/5/10 (Item 5 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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01430683 ORDER NO: AADAA-I9531959

GAME THEORETICAL MODELS OF BARGAINING AND COMPETITION

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Source: VOLUME 56/05-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 1921. 113 PAGES

Descriptors: ECONOMICS, THEORY; BUSINESS ADMINISTRATION, MARKETING

Descriptor Codes: 0511; 0338

We examine the strategic **choice** of bargaining sequence in two bargaining models and study innovation strategies in an R&D race model. In the bargaining models, we find perfect Bayesian equilibrium, identify the underlying forces involved in sequential bargaining, and **suggest** an **advantageous** bargaining sequence. The bargaining models depict a situation where a **buyer** bargains with two **sellers** sequentially over the price of the **sellers** ' objects correlated in terms of the **buyers** valuation of them. The first bargaining model deals with the situation where the **buyer** 's **reservation** price is unknown to the **sellers** . One of our results

shows that when the **buyer** is believed to be soft, the **buyer** should bargain first with the **seller** whose object is less **valuable**. This is because the first **seller** is forced to accept the **buyer**'s tough **offer** in equilibrium. In the **second** bargaining model, the **sellers**' **reservation** prices are perfectly correlated and assumed to be unknown to the **buyer**. Our result shows that it is better for the **buyer** to bargain first with the **seller** whose object is less **valuable**. The intuition is that the **buyer** may want to experiment in the first period to learn about the **sellers**' **reservation** prices; to minimize the cost of experiment, the **buyer** should bargain first with the **seller** whose object is less **valuable**. In the innovation model, we examine whether a firm should go through a project screening process or not by considering the tradeoff: loss of time and money vs. **selection** of a better project. Our model is an exponential R&D race with several variables related to the firm and industry characteristics. The main results are the following: Firms are likely to start earlier in the presence of competition than in the absence of it. When the discovery rate is high, firms are not likely to go through the screening process. If value variation among the projects is large, then firms are likely to go through the screening process. When the time available for discovery is short, firms are not likely to go through the screening process.

13/5/11 (Item 6 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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01416601 ORDER NO: AADAA-I0575843

ESSAYS IN AUCTIONS AND CREDIT MARKETS (TREASURY BILLS)

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Year: 1994

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Source: VOLUME 56/02-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 635.

Descriptors: ECONOMICS, GENERAL

Descriptor Codes: 0501

The first two chapters are studies of treasury bill auctions; each paper contains a model and empirical application to the Portuguese treasury bill auction. Chapter 1 examines the effect of **reservation** price on government revenue in treasury bill auctions in an underdeveloped financial market. First, I **present** an equilibrium model of a divisible good auction with a **reservation** price. Next, I extend the technique of Elyakime, Laffont, Loisel, and Vuong (1993) to this divisible good model: By inverting the equilibrium bidding strategy, we can "map backwards" from an observed sample of bids to the unobserved bidder valuations. The conditional distributions which enter the inverse strategy are estimated nonparametrically; in comparison to MLE, this technique is both computationally faster and more general. Given the constructed pseudo sample of valuations, the structural model is then used to estimate what **seller** revenue would have been under **alternative reservation** price rules. Finally, I apply the technique to the Portuguese data. My conjecture is that the government could benefit from a more "active" policy that makes greater use of observable ex-ante information on the value of the bills. Simulation results **suggest**, however, that available gains are minimal at best.

In auctions of government securities, bidders are permitted to enter

multiple price-quantity bids. Chapter 2 examines how risk-averse bidders in a common-value auction use multiple bids to limit exposure to risk: A model demonstrates that the greater the uncertainty over the value of the good, the more bidders will spread their bids. Portuguese bidding data are used to verify that bidders submit a greater number of bids and spread their bids more widely as the risk of winner's curse increases. In particular, panel regressions show that both measures of bid-spreading increase with the volatility of market interest rates and the number of bidders, and the first measure decreases with the total quantity of bills for sale.

Chapter 3 tests the search cost hypothesis for the credit card industry. Ausubel (1991) provides evidence of excess profits for credit card issuers; later research has questioned Ausubel's methodology, but has generally supported the conclusion that issuing credit cards was much more **profitable** than **other** banking activities over 1982-1992. Due to Ausubel, the most prominent potential explanation of excess profits is costly **consumer** search. This paper develops and tests a model of search by **consumers** who are heterogeneous with respect to default risk and desired loan size. The larger the loan, the greater the incentive for the **consumer** to search for a low rate, so we should observe, on average, a negative relationship between a **consumer**'s credit card debt and her interest rate. The magnitude of this relationship is a function of credit-worthiness: the higher the default risk, the smaller the range of rates for which the **consumer** qualifies, so the weaker the association between loan size and interest rate.

These predictions are tested using household level data. I find no evidence that **consumers** are sorted by observable default risk characteristics such as income and home-ownership. I find only weak evidence that large borrowers search more intensively than small borrowers: the relevant coefficient is of the predicted sign, but small in magnitude and statistically insignificant. I conclude that the search cost hypothesis is unlikely to explain high credit card rates. (Copies available exclusively from MIT Libraries, Rm. 14-0551, Cambridge, MA 02139-4307. Ph. 617-253-5668; Fax 617-253-1690.)

13/5/12 (Item 7 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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01398837 ORDER NO: AAD95-06118

ESSAYS ON MARKETING OF BUNDLES OF PRODUCTS OR SERVICES

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Year: 1994

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Supervisor: VIJAY MAHAJAN

Source: VOLUME 55/10-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 3231. 157 PAGES

Descriptors: BUSINESS ADMINISTRATION, GENERAL; BUSINESS ADMINISTRATION, MARKETING

Descriptor Codes: 0310; 0338

This dissertation is composed of three analytical studies on the marketing of bundles of products or services.

The first study **presents** a probabilistic approach to price a bundle and its components to maximize the **seller**'s profits. The bundle that I focus on is a season **ticket** for entertainment performances for which **consumers**' purchase decisions are a function of available time to attend and willingness to pay. The components of the bundle are single **tickets** for the individual performances. I apply my model to price a planned series

of music/dance performances. Results indicate that mixed bundling (i.e., selling both the bundle and the components) is the most **profitable** strategy provided the relative prices of the bundle and components are carefully chosen.

The **second** study considers products and services that are bundles of branded components such as IBM PCs with Intel microprocessors. Here, the components are consumed simultaneously. I focus on a product with two principal components. For each component **selection**, there are two alternatives—one is branded while the **other** is unbranded. My approach **suggests** the optimal prices, price premiums and corresponding profits for **alternative** combinations of components and the asymmetric revenue gains or losses that accrue to either branded component. Application to the context of a classical music performance featuring one or more star performers highlights the asymmetry in the benefits that accrue to each star performer.

In my third study, I investigate the attractiveness of two celebrities (star musicians) forging a medium term exclusive alliance to produce albums jointly versus the alternative of separate production. Relying on a diffusion framework, I investigate: (a) Under what product market conditions (such as the size of each celebrity's loyal clientele) is it **profitable** to forge the alliance? (b) What product market conditions lead to the break up of the alliance? The model identifies the relative strengths of the celebrities at the start of the alliance and tracks changes in **consumer** preferences over time. Results demonstrate that in most situations, neither partner will completely dominate the alliance.

The limitations of the dissertation and an agenda for future research are **presented**.

13/5/13 (Item 8 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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01234424 ORDER NO: NOT AVAILABLE FROM UNIVERSITY MICROFILMS INT'L.

MANAGEMENT OF CO-PRODUCTION PROCESSES WITH RANDOM YIELDS: APPLICATIONS IN MANUFACTURING AND SERVICES

Author: GILBERT, STEPHEN M.

Degree: PH.D.

Year: 1992

Corporate Source/Institution: MASSACHUSETTS INSTITUTE OF TECHNOLOGY (0753)

Supervisor: GABRIEL R. BITRAN

Source: VOLUME 53/04-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 1211.

Descriptors: BUSINESS ADMINISTRATION, MANAGEMENT; OPERATIONS RESEARCH

Descriptor Codes: 0454; 0796

A wide variety of operations management problems can be modeled as co-production with substitutable demand. That is, there are many situations in which the availability of two or more items are related, and because of randomness in either supply or demand, it can be **advantageous** to **substitute** one of these items for **another**.

For example, in the semi-conductor industry, chips are produced in large batches. Because of the presence of randomness in the process, individual chips in a given batch can perform differently. Because some **customers** have stricter specifications than others, chips are classified and sold as **different** products according to their measurable performance. In each period, the manufacturer faces a two-stage decision problem. First he determines the size of his production batch. Then, after the process is run, and the output is classified into product categories, he allocates

chips to **customers** . Often this allocation decision involves trading-off the cost of backordering against the opportunity cost of substituting higher performance chips than the **customer** either needs or is willing to pay for.

This production and inventory problem is modeled as a dynamic program. Upper and lower bounds are developed for the cost of an optimal solution. Comparisons are made between these bounds and solutions that are obtained through heuristics.

The class of models studied in this dissertation can be applied to a wide variety of practical problems in both manufacturing and service industries. For example, a flexible machine can, in many cases, be thought of as a substitutable resource. Consider an expensive CNC flexible machine that performs both highly complex operations as well as some very simple operations that are ordinarily performed by less expensive machines. The production manager's decision to " **substitute** " the flexible machine for a less expensive one is analogous to the chip manufacturer's decision to **substitute** high performance chips for low ones.

Another example is that of a **hotel reservation** system. In many cases, **hotels** will **offer** various types of **rooms** and services for which they charge **different** rates. **Customers** may be willing to pay extra for a luxury **suite** , or the privilege of securing a **room** on short notice. A **hotel** manager must often decide whether to **substitute** a more luxurious **room** than a **customer** is willing to pay for or to turn him away.

The objective of this dissertation is to study these models and develop new insight and solution methods for a number of practical problems in the manufacturing and service industries. (Copies available exclusively from MIT Libraries, Rm. 14-0551, Cambridge, MA 02139-4307. Ph. 617-253-5668; Fax 617-253-1690.)

13/5/14 (Item 9 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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01135875 ORDER NO: NOT AVAILABLE FROM UNIVERSITY MICROFILMS INT'L.

CHINA'S ECONOMIC REFORMS AND ESTABLISHMENT SIZE, REVEALED COMPARATIVE ADVANTAGE, AND POLICY EFFECTS: A NEW INSTITUTIONAL ECONOMICS APPROACH

Author: CHEONG, YOUNG-ROK

Degree: PH.D.

Year: 1990

Corporate Source/Institution: UNIVERSITY OF SOUTHERN CALIFORNIA (0208)

Chairman: JEFFREY B. NUGENT

Source: VOLUME 51/08-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 2813.

Descriptors: ECONOMICS, GENERAL

Descriptor Codes: 0501

This study applies the New Institutional Economics (NIE) framework of transaction costs and collective action to Chinese economic reforms. Two important economic reforms were allowing partial property rights and encouraging an opening up to western countries. These reforms brought new opportunities to many **different** economic **agents** . Specifically, the partial retention of foreign exchange, free markets for above-target production of certain **consumer** goods, and easier foundation of small private enterprises stimulated **productive** economic activity but in the process also created plenty of **room** for the practice of opportunistic behavior. In particular, we investigate to what extent and how economic reforms have modified an entrepreneur's **choice** of establishment size and China's revealed comparative advantage (RCA). While it is demonstrated that

the reforms have generally had a very positive effect on growth, this doesn't necessarily imply that China will retain and extend the reforms in the future. The future direction of China's economic policy, which is of great importance to the world as a whole, is generally considered very uncertain and the subject of considerable controversy and guesswork. Since after ten years of economic reforms, various interest groups have been formed each of which may exert influence over **present** and future economic decisions, this study attempts to predict the future direction of economic policy in China on the basis of the theory of collective action as well as **other** more traditional reasoning. (Copies available exclusively from Micrographics Department, Doheny Library, USC, Los Angeles, CA 90089-0182.)

13/5/15 (Item 10 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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01109801 ORDER NO: AAD90-19041

COMMODITY BUNDLING IN DUOPOLY MARKETS

Author: SCHUMACHER, UTE

Degree: PH.D.

Year: 1990

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Source: VOLUME 51/02-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 576. 177 PAGES

Descriptors: ECONOMICS, GENERAL

Descriptor Codes: 0501

Many goods are sold in conjunction with **other** goods, e.g. complete dinners **offered** by restaurants, banks providing various services for a single fee, season passes for sporting or cultural events, transportation by plane furnished with special in- **flight** services. The literature on commodity bundling has shown that the profitability of such packaging for the **seller** may result from its ability to sort **customers** into groups with **different reservation** price characteristics and hence to extract larger **consumer** surplus than otherwise possible when actual **reservation** prices cannot be known precisely or--even though known--cannot be exploited for overt price discrimination.

The analytical framework employed in this literature is extremely narrow in that the investigations of this pricing practice are confined to the study of its occurrence in monopolistic markets. Since commodity bundling is certainly of empirical relevance in oligopolistic settings, this restriction seems to imply that analysis, results and potential policy implications remain qualitatively the same, an a priori assumption that merits theoretical verification. While it may be plausible to expect that--in the oligopoly just as in the monopoly case--commodity bundling has the potential to enhance the firms' profits, the underlying reasons may be quite **different** when **seller** interdependencies are taken into consideration.

The **present** study constitutes a first attempt to analyze bundling within a duopoly setting. Within the context of price variation duopoly models with homogeneous as well as differentiated products, it can be shown that bundling generally increases profits over and above those obtainable from selling the component goods separately. In the homogeneous goods case the profit increase seems to be related to the packaging-induced product differentiation that allows the duopolist to expand his market. By introducing product differentiation, the circumstances under which commodity bundling is **profitable** can be described in further detail. In particular it is established that the relative significance of the profit

gains resulting from package sales varies inversely with the degree of product differentiation. The more heterogeneous the goods are, the closer the duopolists become to being isolated monopolists selling unrelated products who do not need to rely on the packaging strategy to distinguish themselves from their rival.

13/5/16 (Item 11 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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1020500 ORDER NO: AAD88-18080

THE PRICE BUNDLING OF SERVICES: AN EMPIRICAL EXAMINATION

Author: BOJANIC, DAVID CLARK

Degree: D.B.A.

Year: 1988

Corporate Source/Institution: UNIVERSITY OF KENTUCKY (0102)

DIRECTOR: ROGER J. CALANTONE

Source: VOLUME 49/07-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 1887. 133 PAGES

Descriptors: BUSINESS ADMINISTRATION, MARKETING

Descriptor Codes: 0338

Price decisions are perhaps the most fundamental of the marketing mix decisions. Price bundling refers to "the practice of marketing two or more products and/or services in a single "package" for a special price" (Guiltinan, 1987, p. 74). Price bundling is a widely used practice to achieve segmented pricing; it is a legal form of price discrimination. However, a price bundling strategy will only be **profitable** under certain conditions. Tellis (1986) **presents** a taxonomy of pricing strategies in which the conditions for the success of a bundling strategy are discussed. One of the most important conditions is that at least some **consumers** have low **reservation** prices for one of the bundle components. Tellis (1986) **suggests** that firms should consider a price bundling strategy when they face heterogeneity of demand for nonsubstitute, perishable products.

The majority of bundling research thus far had dealt with products in a monopoly environment (Adams and Yellen, 1976; Schmalensee, 1984). Guiltinan (1987) has recently expanded the economics literature to include the price bundling of services in a competitive environment. He identifies the demand conditions under which price bundling can be effective as a strategic marketing tool. Those services with high degrees of complementarity are demonstrated to be the best candidates for bundling. Unfortunately, there is currently a lack of empirical work in the price bundling area. Goldberg, Green and Wind (1984) examine the bundling of **hotel** amenities using conjoint analysis to measure preferences. Hauser, Tybout and Koppelman (1981) use preference regression and logit analysis to examine the link between preferences and **choice** when looking at the demand for transportation services. This paper attempts to combine the theoretical literature with the empirical literature in order to develop a framework that can be used to address the bundling decision.

13/5/17 (Item 12 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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0996043 ORDER NO: AAD88-14462

SOLVING TWO INTEGRATED LOGISTICAL PROBLEMS USING LAGRANGIAN RELAXATION APPROACH

Author: CHIEN, TA-LUNG WILLIAM

Degree: PH.D.
Year: 1987
Corporate Source/Institution: PURDUE UNIVERSITY (0183)
MAJOR PROFESSORS: ANANTARAM BALAKRISHNAN; RICHARD T. WONG
Source: VOLUME 49/05-B OF DISSERTATION ABSTRACTS INTERNATIONAL.
PAGE 1923. 111 PAGES
Descriptors: OPERATIONS RESEARCH
Descriptor Codes: 0796

In this dissertation we study two integrated logistical models that simultaneously consider both demand **selection** and routing decisions in order to achieve the profit maximization objective.

We first address the problem of distributing a limited amount of inventory among **customers** using a fleet of vehicles so as to maximize profit. Both the inventory allocation and the vehicle routing problems are important logistical decisions. National spending on these activities reached almost one hundred billion dollars last year. In many practical situations, these two decisions are closely interrelated, and therefore, require a systematic approach to take into account both activities jointly. We formulate the integrated problem as a mixed integer program and develop a Lagrangian-based procedure to generate both good upper bounds and heuristic solutions. Computational results show that the procedure is able to generate solutions with small gaps between the upper and lower bounds (2.1% on average for 20-node problems and 2.3% on average for 25-node problems) for a wide range of cost structures.

Our **second** problem consists of **selecting** a set of most **profitable** routes for **airlines** that operate in long-haul markets. For these markets, the routing decision becomes critical because of the extremely large number of feasible routes arising from the relatively large number of intermediate cities covered by the operation. Moreover, the "pickup-and-delivery" characteristic of the problem further complicates the route **selection** task. Therefore, the development of an efficient procedure for **selecting** good candidate routes will facilitate the iterative **flight** scheduling process and may lead to more **profitable** timetables. We define an aircraft routing problem that captures the most relevant profit-generating factors in the route **selection** decision, formulate it as a mixed integer program, and develop a Lagrangian-based solution procedure that exploits the structure of the problem. Computational results show that the procedure is able to **select** a small number of good candidate routes from the fairly large number of feasible routes in each test problem, and provide good quality solutions.

13/5/18 (Item 1 from file: 474)
DIALOG(R)File 474:New York Times Abs
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00551514 NYT Sequence Number: 118544741102
(CAB proposes **major changes in fed regulations that would abolish 20-yr-old concept under which most cut-rate charter flights have been limited to members of clubs, unions, professional and ethnic groups and other so-called 'affinity' orgns. Regulations would permit travel promoters to offer public point-to-point pkg tours similar to budget vacation tours used annually by millions of Eurs. Are expected to draw protests and possibly ct challenge from some airlines and from some large ethnic, acad and professional societies, many of which have lucrative businesses based on providing their members with affinity charter flights . Are issued as 1st step in agency's procedure for setting up of new rules. New 'one-stop inclusive charter' plan would be available to travelers as of Jan 1 '76. Described (M).)**

LINDSEY, ROBERT

New York Times, Col. 1, Pg. 32

Saturday November 2 1974

DOCUMENT TYPE: Newspaper JOURNAL CODE: NYT LANGUAGE: English

RECORD TYPE: Abstract

COMPANY NAMES: AERONAUTICS BOARD, CIVIL (CAB)

DESCRIPTORS: **AIRLINES** ; CHARTER TRIPS; FARES; INTERNATIONAL

COMMUNICATIONS

PERSONAL NAMES: LINDSEY, ROBERT

13/5/19 (Item 1 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)

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09147978

Malzv seeks new routes

HUNGARY: MALEV PLANNING NEW **FLIGHTS**

Budapest Business Journal (ANB) 16-22 Aug 1999 p.4

Language: ENGLISH

State-owned Malev Hungarian **Airlines** Rt, which is looking for investors and alliance partners, wants to become more attractive by **offering** new routes. Since the European market is saturated, the company is eyeing former Soviet airports. Malev is in talks with the authorities of Kazakhstan and some **other** CIS countries on new services. The company would also like to increase services to Ukraine from four to five **flights** a week. Simultaneously, Malev wants to make the Budapest-Beijing service **profitable** by attracting more business travellers. Since business **clients** demand more frequent **flights**, Malev might lease **another** Boeing 767 to be able to **offer** two weekly **flights** to China.

COMPANY: MALEV HUNGARIAN **AIRLINES**

PRODUCT: Passenger Air Transport (4501); Scheduled **Airlines** (4510);
Intl & Territorial Air Svcs (4513);

EVENT: Planning & Information (22);

COUNTRY: China (9CHN); USSR (6USS); Hungary (6HUN);

13/5/20 (Item 2 from file: 583)

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09010365

Market research searching for a future

UK: DECLINING ROLE OF MARKET RESEARCH

Sunday Telegraph (ST) 01 Nov 1998 Business Filep.3

Language: ENGLISH

The focus of **consumer** surveys on **present** desires is diminishing the role of market research in planning for new products and services in the next century. Changes in technology and lifestyles are now so fast that companies need to give **greater value** to managers and **other** employees with visionary ideas instead. These visionaries will be people with a wider view and integrated approach, able to pick out trends six months to two years further ahead than their competitors. Companies also need to plan for several possible paths. In the **airline** sector, the reliance of British Airways on the needs of passengers interviewed in the mid-1990s, meant that

it did not plan for the rapid development in technology. As a result, none of the **airline** 's aircraft are currently fitted with in- **seat** power supplies which allow business travellers to use their laptop computers.

COMPANY: BRITISH AIRWAYS
PRODUCT: Research & Development (8510);
EVENT: Sales & Consumption (65); Management & Marketing Procedures (20);
COUNTRY: United Kingdom (4UK);

13/5/21 (Item 3 from file: 583)

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06519542

UA raised prices of 'First & Business classe' **ticket** for **flight** serv\
HONG KONG: UA RAISED PRICE OF **FLIGHT** SERVICE
Ming Pao Daily News (XKJ) 13 Sep 1997 p.b4
Language: CHINESE

On 1 Sept 1997, United **Airlines** (UA) of the US raised prices of "First and Business-class" **tickets** by 5% for its **flight** services from the US to Hong Kong, despite the prices of economic class dropped by 10-30% recently. UA said **flight** companies could derive **higher profit** margins from "First and Business-class" **customers** as they are less price-sensitive than "Economic-class" passengers. In addition, UA had also announced that it will raise its "First & Business-class" **ticket** prices by 5% for **flight** services from Hong Kong to the US starting 1 Oct 1997. **Other airlines offering** similar **flight** services between HK and the US such as Japan **Airlines**, Cathay Pacific Airways, etc., had been looking closely to UA 's moves, some of them had decided to follow UA and raise **ticket** prices. *

COMPANY: CATHAY PACIFIC AIRWAYS; JAPAN **AIRLINES** ; UNITED **AIRLINES**
PRODUCT: Passenger Air Transport (4501); Intl & Territorial Air Svcs (4513); Scheduled **Airlines** (4510);
EVENT: Marketing Procedures (24);
COUNTRY: Hong Kong (9HON); United States (1USA);

13/5/22 (Item 4 from file: 583)

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06365747

KONKURRENS SKAPAR PRISKRIG I LUFTEN
SWEDEN/NORDIC:COMPETITION ON BRUSSELS AIR ROUTE
Svenska Dagbladet (XUX) 14 Sep 1996 p. N1
Language: SWEDISH

SAS (Scandinavian **Airlines** System) has become involved in a struggle for dominance over the **profitable** routes between Brussels and the Nordic countries, as well as **other** main **flight** routes to the leading EU powers. SAS will now extend the number of daily departures from Stockholm to four, and has introduced new fares and discount schemes as well. Not only Virgin Air, but Finnair and NEA (Nordic European **Airlines**) are to be found among the competitors this season, and the battle for market dominance certainly seems to be heating up this Autumn, according to the paper. NEA has earlier only made itself known as a local charter line on the Stockholm - Ostersund route, but nevertheless, this company has now

secured an important contract with MilitUra Servicekontoret (MSK) since it bid some 40 percent under SAS and **other airlines** when it came to air travel for top Governmental executives. NEA **offers a ticket** price of around 6900 to 2500 SEK (around 1036 to 375 US\$) for **different flights**, while SAS and Sabena **offer their customers tickets** ranging between 10 500 and 8400 SEK (around 1577 to 1261 US\$).

COMPANY: SABENA; NORDIC EUROPEAN **AIRLINES** ; NEA; FINNAIR; VIRGIN AIR;
SCANDINAVIAN **AIRLINES** SYSTEM; SAS

PRODUCT: Passenger Air Transport (4501); Scheduled **Airlines** (4510);
EVENT: Commodity & Service Prices (72); Marketing Procedures (24);
COUNTRY: Belgium (4BEL); European Community (4EC); Scandinavia (5SC);

13/5/23 (Item 5 from file: 583)

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05444009

Business Travel (2): Battle rages in the skies

UK - BATTLE RAGES IN THE SKIES FOR BUSINESS **CUSTOMERS**
Financial Times (C) 1992 (FT) 17 November 1992 ps2

BRITISH AIRWAYS' recent decision to spend some Pounds 80m - plus **another** Pounds 20m in advertising - to **upgrade** its Club World services on all long-haul routes is a clear example of just how seriously the world's **airlines** are wooing the business traveller. As the recession shows no real sign of ending, so BA and the **other** leading international carriers are being forced to **offer** an increasing range of services and perks to maintain their share of **lucrative** business class traffic. But executives are not as easily persuaded by such blandishments as they were in the late 1980s. The reason, however, is not of their choosing: rather, it is a result of the decision by many companies to downgrade the class of travel for their executives. For the **airlines** this is serious news: the yield from full-fare paying business class travellers is the most **profitable** part of the **airline** business. While this has been the case for many years it is even more important now as first class passengers are becoming increasingly scarce - only about one in every five first class **seats** is now sold at full fare - and economy class **seats** are being **offered** at heavily discounted prices. The battle is being fought in two ways: enhanced services on the ground and in the air; and by **customer** loyalty programmes for frequent flyers.**

Copyright: Financial Times Ltd 1992

PRODUCT: Air Passenger Transport (4501);
EVENT: MARKET SIZE/STATISTICS (60); SERVICE STANDARD (36);
COUNTRY: Earth - Planet (0W);

13/5/24 (Item 6 from file: 583)

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04532014

Elitair veut renforcer sa force de frappe

FRANCE - ELITAIR INVESTS IN BUSINESS CATERING
Echos (LE) 19 September 1991 p18
ISSN: 0153-4831
Language: French

Elitair (France), **hotel** and restaurant group, has invested FFr10 mil in its new product, 'Cocoon', a 60 **room hotel** designed to cater for businessmen in comfort at the Roissy airport, at an average price of FFr250. The only **other** similar product known to Claude Douillard, chairman and managing director of Elitair, is at Los Angeles airport, and Elitair plans to **offer** Cocoon and the restaurant Maxim's to airports around the world. It also wants concessions for cheaper restaurants and bars which are more **profitable**. Results in 1991 are likely to be the same as in 1990, with FFr20 mil profit and FFr2.3 bil turnover. Industrial catering has grown by 10%, although the **consumer** restaurant trade has fallen 15% and **hotel** usage has fallen 5%.

COMPANY: ELITAIR
 PRODUCT: **Hotels** & Motels (7011); Restaurants (5812RE);
 EVENT: NEW SERVICE EXTENSION (36); CAPITAL EXPENDITURE (43); CORPORATE STRATEGY (22); COMPANY REPORTS & ACCOUNTS - ANNUAL (83);
 COUNTRY: France (4FRA); Northern Europe (414); OECD Europe (415); European Economic Community Countries (419); NATO Countries (420); South East Asia Treaty Organisation (913);

13/5/25 (Item 7 from file: 583)

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02188360

CALLS FOR TIGHTER REGULATION OF **RESERVATION** SYSTEMS

US - CALLS FOR TIGHTER REGULATION OF **RESERVATION** SYSTEMS

Aviation Week & Space Technology (AVW) 19 September 1988 p123

ISSN: 0005-2175

The US House may **recommend** stricter Transportation Department regulation on **airline** computerized **reservations** systems. Among the regulatory **suggestions** made were mandatory divestiture or creation of a common industry CRS, limits on booking and limits on travel agency fees. The General Accounting Office claims the 5 major CRSs control the market so strongly that **airline ticket** prices are raised unfairly, and new carriers and systems are barred entry into the CRS market. The 2 major systems, Apollo and Sabre, which have a combined 75% market share, receive an estimated 53-109% return on their investment, and the systems will be increasingly **profitable** through 1992. **Airlines** that own CRSs strongly oppose any additional regulation, claiming their systems offset losses in **other** areas of operations. RL Pettit, DOT associate deputy secretary, says the wrong type of CRS regulation could reduce incentives to **upgrade** service and result in higher costs for **customers**.

PRODUCT: Air Traffic Control (4583); Helicopter Engines (DEAV);

EVENT: MARKET & INDUSTRY NEWS (60);

COUNTRY: United States (1USA); NATO Countries (420); South East Asia Treaty Organisation (913);

Set	Items	Description
S1	4219907	TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N) (CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR (VACATION OR TRAVEL) (1W)PACKAGE? ?
S2	7237930	REQUESTER? ? OR CONSUMER? ? OR CUSTOMER? ? OR CLIENT? ? OR SHOPPER? ? OR PURCHASER? ? OR BUYER? ? OR SUBSCRIBER? ? OR USER OR USERS OR TRAVELER?
S3	5701615	SELLER? ? OR VENDOR? OR MERCHANT? ? OR RETAILER? ? OR BROKER? ? OR AGENT? ? OR AIRLINE? OR HOTEL? ? OR CRUISE()SHIP? ?
S4	13780829	SELECT??? OR PRESENT??? OR RECOMMEND??? OR SUGGEST? OR PROPOS??? OR OFFER??? OR ADVANCE?
S5	21364464	PREFERABLE OR PREFERRED OR ALTERNATIVE OR ALTERNATE OR SUBSTITUTE OR DIFFERENT OR OTHER OR ANOTHER OR SECOND OR 2ND OR - CHOICE OR OPTION OR UP()GRAD? OR UPGRAD? OR TRADE()UP OR TRADEUP
S6	1561525	PROFITABLE OR VALUABLE OR (GREATER OR LARGER OR BIGGER OR - HIGHER) (1W) (VALUE OR PROFIT OR MARGIN OR REVENUE) OR LUCRATIVE OR BENEFICIAL OR ADVANTAGEOUS OR PRODUCTIVE
S7	49099	S1(S)S6
S8	22021	S7(S)S5
S9	12899	S8(S)S4
S10	5436	S9(S)S3
S11	4334	S10(S)S2
S12	217	S11 NOT PY>1999
S13	205	RD (unique items)
S14	2743	S1(10N)S5(10N)S6
S15	692	S14(S)S3
S16	191	S15(S)S4
S17	86	S16(S)S2
S18	7	S17 NOT PY>1999
S19	7	RD (unique items)
File	20:Dialog Global Reporter 1997-2006/Aug 31	
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19/3,K/1

DIALOG(R)File 20:Dialog Global Reporter
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08436335 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CMG's WAP Service Broker(TM) Chosen by Cable & Wireless Optus for Launch of WAP Services

PR NEWSWIRE

November 29, 1999

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1052

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... so you will be able to reserve a seat at the cinema or book a **flight** to the destination of your **choice** -- all from your mobile," said Mr. O'Sullivan.

In the future, CMG believes that the most **valuable** Internet content for mobile **subscribers** will be location based and time critical. This may include such services as **flight** departures and arrivals, weather forecasts, hotel and restaurant telephone numbers, addresses, information and booking, mobile...

19/3,K/2

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08391525 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Kansas City, Mo., to Usher In Holiday Season with Lighting Ceremony

Joyce Smith

KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (KANSAS CITY STAR - MISSOURI)

November 25, 1999

JOURNAL CODE: KKCS LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1309

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... in revenue than other months. Almost every one of the 123 rooms are booked. Some **customers** have made the lighting ceremony an annual event for more than 25 years, and they book rooms a year in **advance**.

"The momentum continues through the holidays; it continues as long as the lights are on..."

19/3,K/3

DIALOG(R)File 20:Dialog Global Reporter
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08229241 (USE FORMAT 7 OR 9 FOR FULLTEXT)

United Airlines Partners with Get2Net to Provide Free Internet Access for Travelers at Airports

BUSINESS WIRE

November 15, 1999

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 604

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... by the employees of United Airlines as a low-cost alternative to

short-haul business **travelers** , United Shuttle serves 22 cities in the Western United States and operates nearly 500 daily departures. The agreement will double the number of Get2Net NetStations currently deployed to 300, **offering** the partners a substantial means to serve the needs of **travelers** . Additionally, Get2Net's 120,000 **users** per month will significantly increase traffic to the United **Airlines** web site.

About Get2Net

Get2Net (www.get2net.com) has offices in New York, Denver, and...

19/3,K/4

DIALOG(R)File 20:Dialog Global Reporter

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07826038 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Boeing offers quietest aircraft to Indian Airlines

Our Staff Correspondent

HINDU

October 20, 1999

JOURNAL CODE: FHIN LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 478

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... a production certificate from the FAA. It also its first delivery to a U.S. **customer** AirTran Airways on September 23. The 717 received certification on September 1, and the programme...

... expects to deliver 12 of the new jetliners in 1999, years ahead of any other **proposed** 100-seat airplane. According to the company, 717 is the profitable choice for **airlines** serving the high frequency, quick turnaround regional market.

"The 717 offers an exceptionally high level...

19/3,K/5

DIALOG(R)File 20:Dialog Global Reporter

(c) 2006 Dialog. All rts. reserv.

07763640 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Corporate Profile for World Choice Travel, Inc., Dated Oct. 15, 1999

BUSINESS WIRE

October 15, 1999

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 442

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... city, state, country and zip, instantly check availability and rate information and then book the **reservation** with a credit card. This multiple search feature makes the site more **valuable** to the **user** .

Other travel sites require **users** to choose their dates first and then **select** from a set of **hotels** which they support, which is very limiting for the **user** . Reservations are confirmed within seconds.

CONTACT: World Choice Travel, Inc.

06:08 EDT OCTOBER 15...

19/3,K/6

DIALOG(R)File 20:Dialog Global Reporter

(c) 2006 Dialog. All rts. reserv.

03028035

**Air Canada Expands Codeshare Services On United Airlines By More Than 600
U.S. Flights Per Day**

CANADA NEWSWIRE

October 06, 1998

JOURNAL CODE: WCNW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 535

... Air Canada's Vice President, Marketing. ``Expanding codeshare services with our partner United brings our **customers** unparalleled access to the United States while making travel simpler and more enjoyable.'' ``This represents...

... Airlines Senior Vice President-North America Chris Bowers. ``The expansion affirms our commitment to air **travelers** to provide more options to more places more often, and with the highest level of...

... our alliance partners has always been and will continue to be mutually beneficial to our **customers**, employees and shareholders.'' Both airlines already sell seats on the other carrier on a code share basis, as well as **offer customers** one-stop check-in and baggage ticketing. In a number of airports - - Chicago, Newark and...

... their facilities closer together to allow passengers quicker and easier transfers. Air Canada and United **Airlines** passengers also benefit from reciprocal frequent flier programs, the convenience of coordinated schedules that reduce...

... the largest air carrier in the world and the largest majority employee-owned company, United **Airlines** **offers** more than 2,300 flights a day to 136 destinations in 28 countries and one U.S. territory. Air Canada is Canada's largest **airline**. Together with its regional **airline** subsidiaries, Air Canada **offers customers** 120 destinations worldwide. The readers of Business **Traveler** International recently ranked Air Canada as the best carrier to Canada, for the sixth consecutive...

... Toronto), (416) 323-5576; Sandie Dexter (Vancouver), (604) 643-5660; Internet: www.aircanada.ca; UNITED **AIRLINES** : Tony Molinaro, (847) 700-4971; Night/Weekend, (847) 700-4088; Internet: www.ual.com/ 12...

19/3,K/7

DIALOG(R)File 20:Dialog Global Reporter

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02808158

**Internet Dynamics Launches Asian Partner Program; Program Allows
Organizations to Resell and Support the Industry's Most Advanced and
Complete Security and Access Product**

BUSINESS WIRE

September 14, 1998

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 993

... the past," continued Kane. "We find that VARs, Integrators and users who have experience with **other** potentially competitive products immediately recognize the **greater value** in Conclave's complete, easy-to-use, integrated security product **suite** ." "AT&T Easylink Services

announced its involvement with IDA based on the Conclave Network Security
...

... at their sites, or as self-study materials. -- Sales Support. Available in many forms, including **customer** collateral, prepared presentations, white papers, product for demos and internal use, direct support of significant...

... II and III technical support to enhance the Level I support that partners provide their **customers**. -- Joint Marketing Opportunities. Support for seminars, trade shows, etc. "Internet Dynamics' Conclave product integrates easily...

... Ltd in Singapore. "Internet Dynamics has supported us well -- and Conclave speaks for itself when **customers** see it." Program Qualifications Internet Dynamics is not looking to create a channel of hundreds...

... Willingness to have sales and technical personnel receive training on Conclave -- The desire to expose **customer** base to Conclave -- Willingness to provide Level I support on Conclave to **customers** About Internet Dynamics Inc. Internet Dynamics Inc. was founded in March 1995 to bring firewall...

Set	Items	Description
S1	896059	TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N) (CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR (VACATION OR TRAVEL) (1W)PACKAGE? ?
S2	2948088	REQUESTER? ? OR CONSUMER? ? OR CUSTOMER? ? OR CLIENT? ? OR SHOPPER? ? OR PURCHASER? ? OR BUYER? ? OR SUBSCRIBER? ? OR USER OR USERS OR TRAVELER?
S3	1516062	SELLER? ? OR VENDOR? OR MERCHANT? ? OR RETAILER? ? OR BROKER? ? OR AGENT? ? OR AIRLINE? OR HOTEL? ? OR CRUISE()SHIP? ?
S4	3769541	SELECT??? OR PRESENT??? OR RECOMMEND??? OR SUGGEST? OR PROPOS??? OR OFFER??? OR ADVANCE?
S5	4367575	PREFERABLE OR PREFERRED OR ALTERNATIVE OR ALTERNATE OR SUBSTITUTE OR DIFFERENT OR OTHER OR ANOTHER OR SECOND OR 2ND OR - CHOICE OR OPTION OR UP()GRAD? OR UPGRAD? OR TRADE()UP OR TRADEUP
S6	629396	PROFITABLE OR VALUABLE OR (GREATER OR LARGER OR BIGGER OR - HIGHER) (1W) (VALUE OR PROFIT OR MARGIN OR REVENUE) OR LUCRATIVE OR BENEFICIAL OR ADVANTAGEOUS OR PRODUCTIVE
S8	14365	S4(7N)S5(7N)S1
S9	20294	S3(10N)S6
S10	30	S8(S)S9
S11	15	S10 NOT PY>1999
S12	15	RD (unique items)
File	15:ABI/Inform(R)	1971-2006/Aug 31 (c) 2006 ProQuest Info&Learning
File	610:Business Wire	1999-2006/Aug 31 (c) 2006 Business Wire.
File	810:Business Wire	1986-1999/Feb 28 (c) 1999 Business Wire
File	476:Financial Times Fulltext	1982-2006/Aug 30 (c) 2006 Financial Times Ltd

12/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

01889616 05-40608
British Airways takes a flier
Guyon, Janet
Fortune v140n6 PP: 214-220 Sep 27, 1999
ISSN: 0015-8259 JRNL CODE: FOR
WORD COUNT: 2874

...TEXT: business you have to take risks."

Clearly, BA needs to do something. Never the most **profitable** of industries, the **airline** business is in the midst of another cyclical downturn, and carriers in Asia and Europe...

...corridor BA relies on. The effect has been to drive fares way down. Just the **other** week, Ayling says, one airline was **offering seats** from Paris to New York City via Amsterdam for just \$240: "That can barely be...

12/3,K/2 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

01840866 04-91857
Airline deregulation: The unfinished revolution
Poole, Robert W Jr; Butler, Viggo
Regulation v22n1 PP: 44-51 Winter 1999
ISSN: 0147-0590 JRNL CODE: RGO
WORD COUNT: 6308

...TEXT: profitably offer point-to-point service between scores of city pairs in 737s, similarly entrepreneurial **airlines** ought to be able to **offer profitable** service between hundreds of **other** city-pairs in jetliners of 30 to 70 **seats**. Boeing's website forecast document points out that one of the fastest-growing areas for...

12/3,K/3 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

01562054 02-13043
Dynamic relationships with customers: High-variety strategies
Kahn, Barbara E
Journal of the Academy of Marketing Science v26n1 PP: 45-53 Winter 1998
ISSN: 0092-0703 JRNL CODE: AMK
WORD COUNT: 7528

...TEXT: example, if a customer began buying infant clothing on a regular basis, the marketer could **suggest** infant-related other services that might be **beneficial**. Or if **airline tickets** were purchased to Hawaii, names of **hotels** and restaurants could be forwarded.

Other customer histories aside from purchase histories per se could...

12/3,K/4 (Item 4 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)
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01386917 00-37904

Instant access

Dennis, Anita

Journal of Accountancy v183n3 PP: 84-85 Mar 1997

ISSN: 0021-8448 JRNL CODE: JAC

WORD COUNT: 707

...ABSTRACT: Web sites that are maintained by many major airlines allow visitors to check schedules, book **reservations** and learn about **travel packages**, current discount **offers** or new routes. In addition to the **airlines**' own sites, there are **other** Web pages that **offer valuable** options to travelers. **Suggestions** for inspecting a **rental car**, taken from Travel Rights by Charles Leocha, are **presented**.

...TEXT: ual.com; 800-241-6522. US Airways: usair.com; 800-4284322.

In addition to the **airlines**' own sites, there are **other** Web pages that **offer valuable** options to travelers. One is Preview Travel's www.**reservations**.com, which allows comparisons to be made among different carriers for the best schedules-and...

12/3,K/5 (Item 5 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01320475 99-69871

Rights of passage

Churchill, David

Management Today PP: 94-101 Sep 1996

ISSN: 0025-1925 JRNL CODE: MTO

WORD COUNT: 2164

...TEXT: earlier. So the manager decided that a second trip was unlikely to be any more **productive** than the first.'

(Photograph Omitted)

Captioned as: **Airlines** are poaching each **other**'s VIPs, or CIPs -that is, commercially important people - with the **offer** of first-class **seats**

McCrum, in charge of a travel budget of about 1.5 million and with over...

12/3,K/6 (Item 6 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01036285 96-85678

Economy of force

Michaelson, Gerald A

Success v42n5 PP: 16 Jun 1995

ISSN: 0745-2489 JRNL CODE: SCS

WORD COUNT: 538

...TEXT: concentrated for maximum effectiveness. To achieve victory, every expenditure must be made strategically to insure **profitable** results.

While planning a domestic trip, my travel **agent** advised that a particular hotel required a five-day **advance** notice for cancellation. I **suggested** that she check out **another** property nearby. She found a comparable **room** at a late that was \$59 lower.

"Great," I said. "That will more than pay..."

12/3,K/7 (Item 7 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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00960974 96-10367
Segmentation, differentiation, and flexible pricing: Experiences with information technology and segment-tailored strategies
Clemons, Eric K; Weber, Bruce W
Journal of Management Information Systems: JMIS v11n2 PP: 9-36 Fall 1994
ISSN: 0742-1222 JRNL CODE: JMI
WORD COUNT: 12842

...TEXT: increase its probability of selling after-sales services and future product enhancements. Anecdotal evidence also **suggests** that microsegmentation is increasingly applied. We were told of a guest who was **upgraded** to a **suite** during a conference at the midtown Marriott Marquis in New York City and who made...

...his next visit to the hotel, during a weekend of very low occupancy, he was **offered** his **choice** of a deluxe **room** for \$129 or a **suite** with a dining **room** for \$79.95: obviously, the **hotel** staff believed that it was **profitable** to give such guests every encouragement to use room service.

In addition to its use...

12/3,K/8 (Item 8 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

00908620 95-58012
Who's feeding them now?
Romano, Michael
Restaurant Business v93n13 PP: 62-69 Sep 1, 1994
ISSN: 0097-8043 JRNL CODE: RTB
WORD COUNT: 1049

...TEXT: aircraft more efficiently. Getting in and out of airports more quickly means the airline could **offer** more **flights** .

With mid-air meals costing as much as \$40 per roundtrip passenger, plenty of **other** carriers are following Southwest's lead--prodged, no doubt, by Southwest's distinction as the only major **airline** that's been consistently **profitable** .

Continental **Airlines** has reduced meal service because of surveys showing passengers aren't interested in meals on...

12/3,K/9 (Item 9 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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00877425 95-26817

Desktop agents in group-enabled products

Greif, Irene

Communications of the ACM v37n7 PP: 100-105 Jul 1994

ISSN: 0001-0782 JRNL CODE: ACM

WORD COUNT: 4806

...TEXT: group work.

We would also like to speculate on next steps that would be most **valuable** given industry trends. **Agents** can play important roles in a product suite. A suite is a set of desktop...

...will expect to enjoy the same level of support from mobile computing, despite the vastly **different** capacity of the new UI and connectivity model.

While some of the **suggestions** we make for **suite** and mobile products go beyond the state of the art of current products, they nevertheless...

12/3,K/10 (Item 10 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2006 ProQuest Info&Learning. All rts. reserv.

00779798 94-29190

Airline deregulation: Is it time to finish the job?

Bauer, Paul W; Gale, Ian

Economic Commentary (Federal Reserve Bank of Cleveland) PP: 1-6 Sep 1, 1993

ISSN: 0428-1276 JRNL CODE: ECC

WORD COUNT: 3402

...TEXT: behind these changes is that the two broadest passenger groups--business travelers and touriss--have **different** characteristics. Unlike business travelers, tourists can book their **flights** in **advance** and lock in lower fares. They also tend to be more flexible when making travel...

...the other hand, generally require a seat at short notice. By holding seats open, however, **airlines** risk being left with unsold space. Business travelers also place **greater value** on direct flights.⁵ Even without passengers demanding different types of services, however, competitive markets...

12/3,K/11 (Item 11 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00352269 87-11103

Managing the Airlines in the 1990s

Chalk, Andrew J.; Steiber, John A.; Tompkins, Alan W.

Journal of Business Strategy v7n3 PP: 87-91 Winter 1987

ISSN: 0275-6668 JRNL CODE: JST

...ABSTRACT: A study has found that the regional carriers have been among the most successful. Finally, **airlines** may find it **valuable** to enter cooperative agreements with commuter lines to **offer** discounts on

'through bookings' and discounts on each **other** 's **tickets**.

12/3,K/12 (Item 1 from file: 810)
DIALOG(R)File 810:Business Wire
(c) 1999 Business Wire . All rts. reserv.

0467027 BW1004

PLEASANT HAWAII HOLIDAY: Travel wholesalers: Save time, money and anxious moments

February 28, 1995

Byline: Feature/Travel Editors

...airline
commission structure.

Also, wholesalers often include special elements in their packages to add considerable **valuable** to a **vacation package** . Many **hotels** will grant wholesalers the ability to **offer** reduced rates, free nights, complimentary meals, **room upgrades** and **other** amenities throughout the year.

Buying a wholesaler's trip is as easy as visiting a...

12/3,K/13 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2006 Financial Times Ltd. All rts. reserv.

0009565353 B0IIJAFACRFT

SURVEY - BUSINESS OF TRAVEL 98 - 3: Consolidation brings loyalty benefits: Scheherazade Daneshkhu, says companies, not travellers, seem to be the winners

SCHEHERAZADE DANESHKHU

Financial Times, Surveys ED, P 3

Thursday, September 10, 1998

DOCUMENT TYPE: Surveys; NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

Word Count: 967

...range of hotels; they will have access to more hotels when they dial a single **reservations** number and they will be **offered alternative** hotels in the group if the one they want to stay in is full. The last two arguments - the opportunity to increase room sales - still sound more **advantageous** to the **hotel** company than to their guests.

And although many groups promise consistency, the reality often falls...

12/3,K/14 (Item 2 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2006 Financial Times Ltd. All rts. reserv.

0009008097 B0HBMAGACXFT

News: UK: Calls clog world's busiest phonenumber

MAGGIE URRY

Financial Times, London Edition 1 ED, P 9

Thursday, February 13, 1997

DOCUMENT TYPE: Stories; NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE:

FULLTEXT

Word Count: 392

...Marketing Week magazine, labelled the promotion 'a pretty mingy offer from the world's most **profitable airline**'. BA spent Pounds 165,000 on advertising the **offer**, while the **seats** it sold would otherwise have been empty.

Another marketer said: 'I would have got Esther Rantzen to find 200 deserving people to give...

12/3,K/15 (Item 3 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2006 Financial Times Ltd. All rts. reserv.

0005053147 B09IMBMACKFT

The global airline takes to the skies - The European airline industry's scramble to choose partners

PAUL BETTS

Financial Times, P 24

Wednesday, September 13, 1989

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

Word Count: 1,944

...they help airlines rapidly rearrange a vast number of permutations of aircraft, routes and available **seats** in the most **profitable** configuration. This gives **airlines** with **advanced** computer **reservation** systems an advantage over **other** companies. But the size of the investment needed to build these systems makes them available...

Set	Items	Description
S1	930887	TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N) (CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR (VACATION OR TRAVEL) (1W)PACKAGE? ?
S2	2030094	REQUESTER? ? OR CONSUMER? ? OR CUSTOMER? ? OR CLIENT? ? OR SHOPPER? ? OR PURCHASER? ? OR BUYER? ? OR SUBSCRIBER? ? OR USER OR USERS OR TRAVELER?
S3	1150045	SELLER? ? OR VENDOR? OR MERCHANT? ? OR RETAILER? ? OR BROKER? ? OR AGENT? ? OR AIRLINE? OR HOTEL? ? OR CRUISE()SHIP? ?
S4	2748104	SELECT??? OR PRESENT??? OR RECOMMEND??? OR SUGGEST? OR PROPOS??? OR OFFER??? OR ADVANCE?
S5	3400593	PREFERABLE OR PREFERRED OR ALTERNATIVE OR ALTERNATE OR SUBSTITUTE OR DIFFERENT OR OTHER OR ANOTHER OR SECOND OR 2ND OR - CHOICE OR OPTION OR UP()GRAD? OR UPGRAD? OR TRADE()UP OR TRADEUP
S6	343150	PROFITABLE OR VALUABLE OR (GREATER OR LARGER OR BIGGER OR - HIGHER) (1W) (VALUE OR PROFIT OR MARGIN OR REVENUE) OR LUCRATIVE OR BENEFICIAL OR ADVANTAGEOUS OR PRODUCTIVE
S7	7782	S4(5N)S5(5N)S1(10N)S2
S8	4600	S3(4N)S6
S9	30	S7(2S)S8
S10	37	S7(4S)S8
S11	27	S10 NOT PY>1999
S12	26	RD (unique items)

File 613:PR Newswire 1999-2006/Aug 31
(c) 2006 PR Newswire Association Inc

File 813:PR Newswire 1987-1999/Apr 30
(c) 1999 PR Newswire Association Inc

File 634:San Jose Mercury Jun 1985-2006/Aug 30
(c) 2006 San Jose Mercury News

File 624:McGraw-Hill Publications 1985-2006/Aug 31
(c) 2006 McGraw-Hill Co. Inc

12/3,K/1 (Item 1 from file: 613)
DIALOG(R)File 613:PR Newswire
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00225161 19991202ATTH021 (USE FORMAT 7 FOR FULLTEXT)
Delta Announces Changes at South Bend/Elkhart/Mishawaka; Delta Connection Carriers Will Add Service
PR Newswire
Thursday, December 2, 1999 12:21 EST
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 645

...services to more destinations all over the world, including Europe and Latin America, than any **other** air carrier."

The new Delta Connection **flights** will be operated with the **customer** friendly 50- **seat** Canadair regional jets (CRJ), manufactured by Bombardier Aerospace of Canada. The CRJs **offer** passengers a two-by-two seating configuration with no middle **seats**. The aircraft has revolutionized regional air travel because of its speed, convenience and passenger comfort...
...South Bend will be reallocated to long-haul routes at Cincinnati to take advantage of **greater revenue** opportunities.

Delta, named **Airline** of the Year by Air Transport World magazine and "Best-Managed Major Airline" for 1999...

12/3,K/2 (Item 2 from file: 613)
DIALOG(R)File 613:PR Newswire
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00190452 19991007SFTH072 (USE FORMAT 7 FOR FULLTEXT)
Boeing 717-200 to Take Center Stage in Asia
PR Newswire
Thursday, October 7, 1999 15:22 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 588

...Boeing expects to deliver 12 of the new jetliners in 1999, years ahead of any **other proposed** 100- **seat** airplane. Delivery of the first 717 occurred Sept. 23 to launch **customer** AirTran Airways. AirTran plans to put the 717 into regular passenger service in mid-October...

...said Rolf Sellge, director of 717 Product Marketing. "We know that the 717 is the **profitable** choice for **airlines** serving the high-frequency, quick-turnaround regional market. Once the airplane has demonstrated itself in...

12/3,K/3 (Item 3 from file: 613)
DIALOG(R)File 613:PR Newswire
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00166646 19990820MNF001 (USE FORMAT 7 FOR FULLTEXT)

National Car Rental to Join Gold Points(R) Network; Program Continues to Expand Throughout U.S.

PR Newswire

Friday, August 20, 1999 10:34 EDT

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 572

...locations will award Gold Points at a rate of 350 Gold Points per rental day. **Customers** simply request Gold Points at the time of rental or **reservation** -- it's that easy.

"Our **customers** are incredibly loyal, and the Gold Points program **offers** us **another** opportunity to reward our **customers** for their continued business. We are pleased to be part of this exciting network of...

...database records the new points total. Consumers can redeem points for hotel stays, restaurant meals, **airline** miles, **valuable** merchandise, services, savings on travel and partner-specific offers. Or, if they prefer, cardholders can...

12/3,K/4 (Item 4 from file: 613)

DIALOG(R)File 613:PR Newswire

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00124971 19990614NYM092 (USE FORMAT 7 FOR FULLTEXT)

Fridays Are Free at Starwood

PR Newswire

Monday, June 14, 1999 13:15 EDT

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 499

"'Free Fridays' may be the **hotel** industry's most **lucrative** frequent guest promotion ever," said Josh Lesnick, Starwood's vice president of loyalty marketing. "'Free...

...to redeem stays when they want and where they want -- a feature that sets Starwood **Preferred** Guest apart from its competitors. Additionally, Starwood **Preferred** Guest **offers** **travelers** instant awards, online redemption and the easiest way to a free **flight** with 1 to 1 conversion of points to miles on most major airline carriers.

Current...

12/3,K/5 (Item 1 from file: 813)

DIALOG(R)File 813:PR Newswire

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1431255

LATU070

**America West Announces New Phoenix-Los Angeles Value Pack Coupon Book -
Guarantees Seat, Savings and Convenience**

DATE: March 2, 1999 11:38 EST WORD COUNT: 452

...full coach fare.

And each Value Pack guarantees convenience because the coupons serve as a **ticket**, meaning the holder can check in right at the gate.

"America West's Value Pack product **offers** **customers** value, convenience and dependability," said Mike Smith, senior vice president, marketing and sales. "With 15 nonstop **flights** per day between Phoenix and Los Angeles, you can also add **choice** to the list of **customers** 'benefits.'"

America West Value Packs also include a 500-mile FlightFund bonus **offer** and **valuable** coupons **offering** discounts on **hotel** accommodations, **rental cars** and **vacation packages**. Value Packs are available through travel agents, America West ticketing locations and by calling America...

12/3,K/6 (Item 2 from file: 813)
DIALOG(R)File 813:PR Newswire
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0958222 PHW026
**AT&T AND DIVERSIFAX HELP SUMMERFIELD SUITES TRANSFORM HOTEL ROOMS INTO
'VIRTUAL OFFICES'**

DATE: June 5, 1996 16:44 EDT WORD COUNT: 278

, June 5 /PRNewswire/ -- Business travelers who check into the Summerfield Suites **Hotel** here can stay as **productive** as the folks back in the home office thanks to a new technology developed by...

...Information Services, a subsidiary of DiversiFax, Inc. (Nasdaq: DFAX), of Valley Stream, N.Y., Smart **Suites** is marketed exclusively by AT&T's **Consumer** Sales Division to its long-distance **customers** in the hospitality industry.

" **Offering** a service like Smart **Suites** is a must, not an **option** in satisfying the needs of our business guests," said hotel general manager John Bevell. "Many..."

12/3,K/7 (Item 3 from file: 813)
DIALOG(R)File 813:PR Newswire
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0956358 CLF017
**DELTA CONNECTION, COMAIR INTRODUCES NEW SERVICE BETWEEN HUNTSVILLE, ALABAMA
AND CINCINNATI, OHIO**

DATE: May 31, 1996 14:04 EDT WORD COUNT: 260

...As a Delta Connection carrier, COMAIR is a partner in Delta's worldwide network and **offers** **travelers** Delta SkyMiles for each COMAIR

flight . All of COMAIR's **flights** are timed to provide easy, convenient connections to Delta's worldwide system. Cincinnati is now Delta's **second** largest hub **offering** a combined Delta/COMAIR schedule of over 450 daily departures to over 100 nonstop destinations including **flights** to New York, Boston, Philadelphia, Hartford, Washington, DC, Detroit, Cleveland, Chicago, Minneapolis and Pittsburgh, as...

...to weather, traffic congestion or outdated facilities.

COMAIR is one of the largest and most **profitable** regional **airlines** in the U.S., employing over 2,600 aviation professionals. The Company currently operates 89...

12/3,K/8 (Item 4 from file: 813)

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0956344

CLF016

DELTA CONNECTION, COMAIR INTRODUCES NONSTOP JET SERVICE BETWEEN BOSTON AND MONTREAL

DATE: May 31, 1996

13:44 EDT

WORD COUNT: 263

...Canada can cruise at 530 mph and up to 41,000 feet. The jet aircraft **offers** passengers a two-by-two seating configuration with NO MIDDLE **SEATS** !

The new service will **offer** local business **travelers** more nonstop jet **flights** between the two cities than any **other** airline. The schedules will allow **travelers** to complete business trips in a single day. As a Delta Connection airline, COMAIR is a partner in Delta's worldwide network and **offers** **travelers** Delta SkyMiles for each COMAIR **flight** .

COMAIR is one of the largest and most **profitable** regional **airlines** in the U.S., employing over 2,600 aviation professionals. The Company currently operates 89...

12/3,K/9 (Item 5 from file: 813)

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0955412

CLW043

DELTA CONNECTION, COMAIR ANNOUNCES INTRODUCTORY FARES ON HUNTSVILLE, ALABAMA SERVICE

DATE: May 29, 1996

15:32 EDT

WORD COUNT: 395

...As a Delta Connection carrier, COMAIR is a partner in Delta's worldwide network and **offers** **travelers** Delta SkyMiles for each COMAIR **flight** . All of COMAIR's **flights** are timed to provide easy, convenient connections to Delta's worldwide system. Cincinnati is now Delta's **second** largest hub **offering** a combined Delta/COMAIR schedule of over 450 daily departures to over 100 nonstop destinations including **flights** to New York, Boston, Philadelphia, Hartford, Washington, DC, Detroit, Cleveland, Chicago, Minneapolis and Pittsburgh, as...

...to weather, traffic congestion or outdated facilities.

COMAIR is one of the largest and most **profitable** regional **airlines** in the U.S., employing over 2,600 aviation professionals. The Company currently operates 89...

12/3,K/10 (Item 6 from file: 813)
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0945297 CLF022
DELTA CONNECTION, COMAIR TO BEGIN NEW SERVICE BETWEEN HUNTSVILLE, ALABAMA AND CINCINNATI, OHIO

DATE: May 3, 1996 11:57 EDT WORD COUNT: 272

...As a Delta Connection carrier, COMAIR is a partner in Delta's worldwide network and **offers travelers** Delta SkyMiles for each COMAIR **flight**. All of COMAIR's **flights** are timed to provide easy, convenient

connections to Delta's worldwide system. Cincinnati is now Delta's **second** largest hub **offering** a combined Delta/COMAIR schedule of over 450 daily departures to over 100 nonstop destinations including **flights** to New York, Boston, Philadelphia, Hartford, Washington, DC, Detroit, Cleveland, Chicago, Minneapolis and Pittsburgh, as...

...to weather, traffic congestion or outdated facilities.

COMAIR is one of the largest and most **profitable** regional **airlines** in the U.S., employing over 2,600 aviation professionals. The Company currently operates 89...

12/3,K/11 (Item 7 from file: 813)
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0944243 CLW041
DELTA CONNECTION, COMAIR BEGINS NONSTOP JET SERVICE BETWEEN CHARLESTON, SC AND NEW YORK CITY NEWARK OFFERING DOUBLE DELTA SKYMILES

DATE: May 1, 1996 13:40 EDT WORD COUNT: 341

...and New York City via the Newark International Airport today with three nonstop roundtrip jet **flights**.

This new service will **offer** local business **travelers** more nonstop **flights** to the New York City area from the Charleston International Airport than any **other** airline. The schedules will allow travelers to complete business trips in a single day while...

...two seating configuration with no middle seats.

COMAIR is one of the largest and most **profitable** regional **airlines** in the U.S., employing over 2,600 aviation professionals. The Company

currently operates 89...

12/3,K/12 (Item 8 from file: 813)
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0925962 CLM016
**DELTA CONNECTION, COMAIR TO BEGIN NONSTOP JET SERVICE BETWEEN CHARLESTON,
AND COLUMBIA, SC AND NEW YORK CITY NEWARK**

DATE: March 18, 1996 14:25 EST WORD COUNT: 522

...nonstop roundtrip jet flights.

On June 1, the Company will begin three nonstop roundtrip jet **flights** between Columbia, SC and New York City via Newark International Airport.

"We are pleased to **offer** South Carolina business **travelers** more nonstop **flights** to the New York City area from these two South Carolina cities than any **other** airline," said Charles Curran, Senior Vice President of Marketing at COMAIR. He continued, "Our convenient...

...two seating configuration with
no middle seats.

COMAIR is one of the largest and most **profitable** regional **airlines** in the U.S., employing over 2,600 aviation professionals. The Company currently operates 89...

12/3,K/13 (Item 9 from file: 813)
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0911167 CLW028
**DELTA CONNECTION, COMAIR BEGINS NONSTOP JET SERVICE BETWEEN GREENVILLE
SPARTANBURG, SC AND NEW YORK CITY NEWARK**

DATE: February 7, 1996 14:42 EST WORD COUNT: 381

...City via the Newark International Airport on April 1,
1996 with three nonstop roundtrip jet **flights** .

The airline has been providing service from Greenville/Spartanburg since April of 1990. "We are pleased to **offer** local business **travelers** more nonstop **flights** to the New York City area from the Greenville/Spartanburg Jetport than any **other** airline," said Charles Curran, Senior Vice President of Marketing at COMAIR. He continued, "Our convenient schedule will allow **travelers** to complete business trips in a single day while eliminating the inconvenience of stops or connections." Currently the Company operates six daily nonstop **flights** to Cincinnati. As a Delta Connection carrier, COMAIR is a partner in Delta's worldwide network and **offers** **travelers** Delta SkyMiles for each COMAIR **flight** .

The Greenville/Spartanburg--Newark service will be operated with COMAIR's 50-passenger Canadair Jet...

...29 of the aircraft currently in service.

COMAIR is one of the largest and most **profitable** regional **airlines** in the U.S., employing over 2,600 aviation professionals. The Company currently operates 88...

12/3,K/14 (Item 10 from file: 813)
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0865675 CL021
DELTA CONNECTION, COMAIR, BEGINS NEW JET SERVICE AND NEW FLIGHTS FROM CINCINNATI, OHIO

DATE: October 2, 1995 11:39 EDT WORD COUNT: 669

...As a Delta Connection carrier, COMAIR is a partner in Delta's worldwide network and **offers travelers** Delta SkyMiles for each COMAIR **flight**. This past summer Cincinnati became Delta's **second** largest hub. With the new winter schedule, the combined Delta/COMAIR operation will expand to...

...previously served over other more congested hubs.

COMAIR is one of the largest and most **profitable** **airlines** operating in the U.S., currently employing over 2,600 aviation professionals. Currently, the Company...

12/3,K/15 (Item 11 from file: 813)
DIALOG(R)File 813:PR Newswire
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0854825 CL011
DELTA CONNECTION, COMAIR, ANNOUNCES EXPANSION OF JET SERVICE AND NEW FLIGHTS FROM CINCINNATI, OHIO

DATE: August 29, 1995 11:30 EDT WORD COUNT: 719

...As a Delta Connection carrier, COMAIR is a partner in Delta's worldwide network and **offers travelers** Delta SkyMiles for each COMAIR **flight**. This past summer Cincinnati became Delta's **second** largest hub. With the new winter schedule, the combined Delta/COMAIR operation will expand to...

...previously served over other more congested hubs.

COMAIR is one of the largest and most **profitable** **airlines** operating in the U.S., currently employing over 2,600 aviation professionals. Currently, the Company...

12/3,K/16 (Item 12 from file: 813)
DIALOG(R)File 813:PR Newswire
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0853317 NY047
UNITED AIRLINES TO OFFER 'DESKTOP TRAVEL' TO PC USERS ON THE MICROSOFT

NETWORK

DATE: August 23, 1995 11:59 EDT WORD COUNT: 609

...Network, Microsoft's new online service. Access to The Microsoft Network is a fee-based **option** included with the Microsoft(TM) Windows(R) 95 operating system.

"United Connection greatly enhances the options available to **travelers** by **offering** a **user**-friendly, intuitive system for making **reservations** and purchases via personal computer for airline **tickets**, **rental cars** and hotel **rooms**," said United Airlines chairman and chief executive officer Gerald Greenwald.

"The collaborative effort of United Airlines and Microsoft makes it a win-win situation for the increasing numbers of savvy **travelers** who want more options and more control when **selecting** their plane **tickets** and **other** travel services," Greenwald added. "This state-of-the-art technology underscores United's commitment to its **customers** and its innovative leadership in the airline industry."

Microsoft Corporation welcomed the opportunity to work...

...said the inclusion of United Connection on The Microsoft Network via Windows 95 would prove **beneficial** to both industries.

"United **Airlines** has taken a bold, forward-looking step with the introduction of United Connection on The...

12/3,K/17 (Item 13 from file: 813)
DIALOG(R)File 813:PR Newswire
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0830701 DC032
CHOICE LAUNCHES INDUSTRY'S FIRST 'REAL-TIME' INTERNET SITE; DYNAMIC WEB SITE LETS USERS CHECK LOCATION, SERVICES, RATES, AVAILABILITY

DATE: June 12, 1995 15:59 EDT WORD COUNT: 503

, June 12 /PRNewswire/ -- Choice Hotels International has taken its Comfort, Quality, Econo Lodge and **other** hotel brands to the Internet, opening a site (<http://www.hotelchoice.com>) on the World Wide Web that gives **users** direct access to the hotel industry's most **advanced reservations** system, **CHOICE** 2001.

Unlike **other** hotel chains' on-line efforts, **CHOICE** 2001 allows **Choice**'s Web site to **offer** cybernauts "real time" rates, availability and extremely detailed information not available elsewhere for more than...

...to the industry's most-advanced reservations system," said Yoakum, "our Web site will provide **valuable** information on our **hotels** that services like Easy Sabre just can't match."

Web users accessing **CHOICE** 2001 can...

12/3,K/18 (Item 14 from file: 813)
DIALOG(R)File 813:PR Newswire

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0626705

NYTV001

(PR TV VIDEO ALERT)

DATE: August 30, 1993

11:21 EDT

WORD COUNT: 381

...edge. The business travel market is of particular interest to hoteliers because it is so **lucrative**.

Hotels are taking their cue from car rental and airline industries and developing business class service...

...price.

Radisson's Business class combines free amenities such as free movies, free breakfast and **other** things that are important to the business **traveler** in one **room**. It also includes free newspapers, in-room coffee makers, free fax services and the elimination of hotel surcharges for credit card calls.

By **offering** these value-added services, hotels are giving the business traveler more bang for the buck...

12/3,K/19 (Item 15 from file: 813)

DIALOG(R)File 813:PR Newswire

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0306187

SF027

QDAT PREPARED FOR POTENTIAL TICKETING RUSH PRIOR TO FARE INCREASES ON OCT.

1

DATE: September 26, 1990

18:57 EDT

WORD COUNT: 559

...However, QDAT processed a record number of ticketing transactions on that day because we added **valuable** time to the travel **agent**'s day after the midnight deadline." QDAT's Operations Center in Scottsdale, Ariz. operates on...

...major hotel chains throughout the country. These numerous printer locations allow travel agents to speed **tickets** to **clients** without having to establish costly branch offices in key cities across the country.

Another special service **offered** by QDAT is QuikTix printers located at Federal Express headquarters in Memphis. On Aug. 29...

12/3,K/20 (Item 16 from file: 813)

DIALOG(R)File 813:PR Newswire

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0266742

NY051

INTER-CONTINENTAL HOTELS' 'EUROPEAN SPECTACULAR' OFFERS LAST-MINUTE TRAVELERS SAVINGS UP TO 55 PERCENT IN 28 CITIES

DATE: May 8, 1990

14:05 EDT

WORD COUNT: 543

...convenient mid- or downtown locations and

deluxe and first-class accommodations, Inter-Continental and Forum **Hotels** throughout Europe provide **valuable** and innovative services to business travelers, including business centers, butler service, laptop computer rental, video...

...benefits and value to the company's most frequent guests.

The three-level recognition program **offers** frequent **travelers** services beginning, for those **travelers** holding a Six Continents Card, with priority **reservations**, special check-in area, late checkout, and **room upgrades**. For the Executive Card or **second** level, guests receive additional benefits of early check-in, a guaranteed **room** with 72-hour **advance reservation**, and a single rate for double occupancy.

With Inter-Continental Hotels' great "European Spectacular" rate program, business **travelers** have no excuse not to stay and soak up the best Europe has to offer...

12/3,K/21 (Item 17 from file: 813)
DIALOG(R)File 813:PR Newswire
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0194111 LA015
**SYSTEM ONE SIGNS CONTRACT WITH WORLD COMNET TO OFFER TOUR AND CRUISE
DATABASE BOOKING SYSTEM**

DATE: August 16, 1989 16:19 E.T. WORD COUNT: 494

...expertise as travel consultants, and commercial travel agents will find it much easier to sell **lucrative** leisure package tours. **Agents** usually rely on a limited number of preferred operators and use the telephone to get...

...be able to see precise rates even if they add numerous options to the tour **selection**. We estimate that System One **subscribers** will be able to **offer** their tour **customers** confirmed **reservations** much faster than **other** travel agents."

TOURINC also opens a new extensive distribution channel to tour operators. "Tour operators...

12/3,K/22 (Item 1 from file: 634)
DIALOG(R)File 634:San Jose Mercury
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08276020
**USAIR MAY BE ACQUIRED AIRLINES: LOSS-PLAGUED CARRIER DISCLOSES TALKS WITH
UNITED, AMERICAN.**

San Jose Mercury News (SJ) - Tuesday, October 3, 1995
By: Mercury News Wire Services
Edition: Morning Final Section: Business Page: 1E
Word Count: 776

... nation's largest employee-owned company and made United a much stronger competitor and more **profitable airline**.

Analysts believe a similar change must occur at USAir if the company is to survive...

... over routes after being deregulated starting in the late 1970s, they have sought to build **consumer** loyalty by building strong hubs where they **offer** frequent **flights** and where fliers often have little **choice** but to take the dominant carrier.

Any deal with USAir would be complicated by the...

12/3,K/23 (Item 2 from file: 634)
DIALOG(R)File 634:San Jose Mercury
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05020514

AMERICAN SEEKS OK FOR FLIGHTS TO TOKYO

SAN JOSE MERCURY NEWS (SJ) - Wednesday, March 15, 1989

By: MIKE LANGBERG, Mercury News Staff Writer

Edition: Stock Final Section: Local Page: 1B

Word Count: 583

... The airline is also considering service to Washington, D.C., and Honolulu.

For Silicon Valley **travelers**, the Tokyo service would **offer** an **alternative** to San Francisco International Airport, which has an average of four daily **flights** to Japan.

'Given the high-tech industry here in Silicon Valley, with all its ties ...

...director of aviation.

The San Jose-Tokyo route is far from a sure thing, however. **Airlines** compete fiercely for **lucrative** trans-Pacific routes, which are tightly regulated under complex international air transportation agreements.

American is...

12/3,K/24 (Item 3 from file: 634)
DIALOG(R)File 634:San Jose Mercury
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05020380

INTERNATIONAL AIRPORT AT LAST AMERICAN APPLIES FOR PERMISSION FOR NON-STOP SERVICE TO TOKYO

SAN JOSE MERCURY NEWS (SJ) - Wednesday, March 15, 1989

By: MIKE LANGBERG, Mercury News Staff Writer

Edition: Street Section: Front Page: 1A

Word Count: 583

... The airline is also considering service to Washington, D.C., and Honolulu.

For Silicon Valley **travelers**, the Tokyo service would **offer** an **alternative** to San Francisco International Airport, which has an average of four daily **flights** to Japan.

'Given the high-tech industry here in Silicon Valley, with all its ties ...

...director of aviation.

The San Jose-Tokyo route is far from a sure thing, however. **Airlines** compete fiercely for **lucrative** trans-Pacific routes, which are tightly regulated under complex international air transportation agreements.

American is...

12/3,K/25 (Item 4 from file: 634)
DIALOG(R)File 634:San Jose Mercury
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05020249

S.J. AIRPORT MAY LIVE UP TO NAME AIRLINE SEEKS DAILY NON-STOP TOKYO FLIGHTS
SAN JOSE MERCURY NEWS (SJ) - Wednesday, March 15, 1989
By: MIKE LANGBERG, Mercury News Staff Writer
Edition: Morning Final Section: Front Page: 1A
Word Count: 591

... The airline is also considering service to Washington, D.C., and Honolulu.

For Silicon Valley **travelers**, the Tokyo service would **offer** an **alternative** to San Francisco International Airport, which has an average of four daily **flights** to Japan.

'Given the high-tech industry here in Silicon Valley, with all its ties ...

...director of aviation.

The San Jose-Tokyo route is far from a sure thing, however. **Airlines** compete fiercely for **lucrative** trans-Pacific routes, which are tightly regulated under complex international air transportation agreements.

American is...

12/3,K/26 (Item 1 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
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0453738

ASIANA AIRLINES SEEKS GLOBAL CARRIER IDENTITY
ANTHONY L. VELOCCI, JR.
Aviation Week & Space Technology, Vol. 138, No. 5, Pg 39
February 1, 1993
JOURNAL CODE: AW
SECTION HEADING: Air Transport ISSN: 0005-2175
WORD COUNT: 1,723

TEXT:

... business travelers. Asiana is patterning itself after Singapore Airlines, one of the world's most **profitable airlines** with a reputation for good service.

To enhance its appeal on international routes, Asiana is...
...these groups during the first half of 1993. A "buy-up" program also will be **offered** , enabling Korean **travelers** to **upgrade** their coach **tickets** at a savings over normal business-class passenger fares.

Asiana plans to fine-tune its in- **flight** service in **other** areas, too.
"We want to do a better job of learning exactly what kinds of...

Set	Items	Description
S1	930887	TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N) (CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR (VACATION OR TRAVEL) (1W)PACKAGE? ?
S2	2030094	REQUESTER? ? OR CONSUMER? ? OR CUSTOMER? ? OR CLIENT? ? OR SHOPPER? ? OR PURCHASER? ? OR BUYER? ? OR SUBSCRIBER? ? OR USER OR USERS OR TRAVELER?
S3	1150045	SELLER? ? OR VENDOR? OR MERCHANT? ? OR RETAILER? ? OR BROKER? ? OR AGENT? ? OR AIRLINE? OR HOTEL? ? OR CRUISE()SHIP? ?
S4	2748104	SELECT??? OR PRESENT??? OR RECOMMEND??? OR SUGGEST? OR PROPOS??? OR OFFER??? OR ADVANCE?
S5	3400593	PREFERABLE OR PREFERRED OR ALTERNATIVE OR ALTERNATE OR SUBSTITUTE OR DIFFERENT OR OTHER OR ANOTHER OR SECOND OR 2ND OR - CHOICE OR OPTION OR UP()GRAD? OR UPGRAD? OR TRADE()UP OR TRADEUP
S6	343150	PROFITABLE OR VALUABLE OR (GREATER OR LARGER OR BIGGER OR - HIGHER) (1W) (VALUE OR PROFIT OR MARGIN OR REVENUE) OR LUCRATIVE OR BENEFICIAL OR ADVANTAGEOUS OR PRODUCTIVE
S7	7782	S4(5N)S5(5N)S1(10N)S2
S8	4600	S3(4N)S6
S9	30	S7(2S)S8
S10	37	S7(4S)S8
S11	27	S10 NOT PY>1999
S12	26	RD (unique items)
S13	225	S1(3N)S6(3N)S3
S14	52	S5(3N)S1(4N)S6(3N)S3
S15	24	S14 NOT PY>1999
S16	24	RD (unique items)

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File 634:San Jose Mercury Jun 1985-2006/Aug 30
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16/3,K/1 (Item 1 from file: 813)
DIALOG(R)File 813:PR Newswire
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1441961 CGM010
OAG Introduces Powerful New Enhancement to Lotus Organizer at Corporate Travel World

DATE: March 22, 1999 11:01 EST WORD COUNT: 547

... extensive database. OAG provides access to information on more than 375,000 direct and connecting **flights** and 28,000 **hotels** in North America, as well as **other valuable** travel information including interactive maps of major metropolitan areas, **car rental** details, airport and frequent flyer information, and destination data.

After selecting the flight and hotel...

16/3,K/2 (Item 2 from file: 813)
DIALOG(R)File 813:PR Newswire
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1288146 SFM038
Netcentives and Visa Launch Online Commerce Incentive Program

DATE: June 8, 1998 07:00 EDT WORD COUNT: 799

... leading Web sites. ClickPoints are redeemable for frequent flyer miles from the world's leading **airlines**, travel awards from major **hotels** and **rental car** agencies, and **other valuable** merchandise.

The Visa Bonus will be featured on the Yahoo! Visa Shopping Guide, Visa.com...

16/3,K/3 (Item 3 from file: 813)
DIALOG(R)File 813:PR Newswire
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1201338 SFW002
Integral Announces Completion of Prototype for the DFS-100 Counterfeit Detection Device

DATE: December 17, 1997 09:30 EST WORD COUNT: 598

... high-resolution printing presses and copying technology make it easy to mass-produce counterfeit currency, **airline tickets**, lottery **tickets**, vouchers, stock certificates, and **other valuable** documents. Conventional counterfeit detection equipment is too bulky, too expensive, too inflexible, and too user...

16/3,K/4 (Item 4 from file: 813)
DIALOG(R)File 813:PR Newswire
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0892989 ATW005
THE NETWORK CONNECTION INTRODUCES 'INTERVIEW,' THE FIRST INTERNET ACCESS SOFTWARE APPLICATION ON BOARD AIRLINES

DATE: December 13, 1995 11:51 EST WORD COUNT: 409

...AirView will allow a unique and fun way to pass the time away on long **flights** and will allow **airlines** to implement a **profitable** extension to in- **flight** entertainment.

"This technology offers **airlines** a highly cost-effective in- **flight** entertainment **option** because they can deliver digital video entertainment and Internet access at a fraction of the...

16/3,K/5 (Item 5 from file: 813)
DIALOG(R)File 813:PR Newswire
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0827949 DC015
VALUJET FLIGHT ATTENDANTS VOTE FOR UNION REPRESENTATION

DATE: June 2, 1995 13:36 EDT WORD COUNT: 179

...of poor working conditions and low pay, despite the company's standing as the most **profitable** U.S. carrier.

"The **choice** to unionize is a positive one for both the **flight** attendants and the company. The **airline** will now have a much happier, **productive** workforce whose work life will be enhanced and protected by a collective bargaining contract," states...

16/3,K/6 (Item 6 from file: 813)
DIALOG(R)File 813:PR Newswire
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0734469 DV012
BALTIC INTERNATIONAL USA INC. REPORTS 2Q RESULTS; BIA MARKS TWO YEARS OF AIR SERVICE TO GERMANY AND FIRST ANNIVERSARY OF LONDON AIR SERVICE

DATE: August 17, 1994 16:01 EDT WORD COUNT: 462

...should be completed by the end of the year," said Knauss. "Thereafter, we expect the **airline** to be **profitable** ." Knauss noted that operating losses per **flight** sector had fallen by 20 percent during the **second** quarter as compared to the first quarter, despite continued start-up costs.

BIA load factors...

16/3,K/7 (Item 7 from file: 813)
DIALOG(R)File 813:PR Newswire
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0607102 SF003
ARTHUR ANDERSEN'S 'THE HOST REPORT' FINDS HOTELS TURNED THE CORNER, POSTED PROFITS IN 1992

DATE: June 24, 1993 10:30 EDT WORD COUNT: 480

...room in 1992 of \$29,753, but showed only a modest profit of \$170 per room .

Not all categories of **hotels** were **profitable** , according to "The HOST Report." Full-service **hotels** (those with restaurants, meeting space and **other** services) posted a pre-tax loss of \$395 per room for the year. This, however...

16/3,K/8 (Item 8 from file: 813)
DIALOG(R)File 813:PR Newswire
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0458355 NY035
GETAWAY VACATIONS ANNOUNCES INCREASED EUROPE COMMISSIONS

DATE: March 24, 1992 13:54 EST WORD COUNT: 374

...within
60 days of departure, it offers a Departure Guarantee, giving agents' clients \$50 towards **another** Getaway Tour.

Getaway has taken steps to make supporting Getaway Vacations a **beneficial** experience for travel **agents** and their clients alike. For **reservations** and information, call 1-800-GETAWAY.

16/3,K/9 (Item 9 from file: 813)
DIALOG(R)File 813:PR Newswire
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0362964 NY076
HUDSON FOODS ANNOUNCES SECOND-QUARTER RESULTS

DATE: April 22, 1991 12:40 EDT WORD COUNT: 410

...second-quarter broiler market prices averaged 3 cents per pound lower than last year's **second** quarter, these prices were **profitable** for the company. However, turkey market **prices** also continued at the low levels seen in last year's second quarter, and this led...

16/3,K/10 (Item 10 from file: 813)
DIALOG(R)File 813:PR Newswire
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0316323 DC004
JAPANESE INVESTORS INCREASE HOLDINGS IN U.S. LIMITED SERVICE HOTELS; CRI ADVISES ON PURCHASE OF CHICAGO AIRPORT HAMPTON INN

DATE: October 29, 1990 09:03 EDT WORD COUNT: 422

...accommodations at reasonable room rates has dramatically increased among U.S. business and vacation travelers.

Second , when purchased properly and managed effectively, limited service **hotels** provide investors with extremely attractive current cash

returns.

Third, limited service **hotels** are a " **rooms** -only" product, capturing the most **profitable** segment of a **hotel** 's operation.

According to Herman: "Limited service hotels like the O'Hare Hampton Inn can...

16/3,K/11 (Item 11 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0283711 NY032
**HUBBLE FAILURE MAY BE TRACEABLE TO OLD TURF FIGHT OVER SECURITY CLEARANCES,
SAYS AVIATION WEEK & SPACE TECHNOLOGY**

DATE: July 6, 1990 14:54 EDT WORD COUNT: 472

...supporters of the program insisted
the study proved the V-22 would be the best **option** .

Research Shows Pilots' In- **Flight** Rest **Beneficial** : Pilots of long-haul **airline flights** who are allowed to sleep for brief periods during the cruise portion of a flight...

16/3,K/12 (Item 12 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0137513 AT004
DIET COKE KICKS OFF AGAINST SUGAR PEPSI AS 'THE MOVE IS ON TO DIET COKE'

DATE: January 23, 1989 10:49 E.T. WORD COUNT: 631

...during the first quarter of 1989 supported
by hundreds of local sweepstakes offering thousands of **airline tickets** and **other valuable** prizes.

The new campaign also retains the original diet Coke advertising theme, "Just for the...

16/3,K/13 (Item 13 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0097371 AT003A
MIDWAY AIRLINES INAUGURATES JACKSONVILLE SERVICE

DATE: August 15, 1988 10:06 E.T. WORD COUNT: 279

...Jacksonville and
Sarasota/Bradenton -- to which we also inaugurate service today --
Midway offers more nonstop **flights** from Chicago to Florida than any
other airline ," he said.

"Midway **Airlines** is **another valuable** addition to the family of
airlines that serve Florida's First Coast," said Paul D...

16/3,K/14 (Item 1 from file: 634)
DIALOG(R)File 634:San Jose Mercury
(c) 2006 San Jose Mercury News. All rts. reserv.

10361050

IPO WATCH

San Jose Mercury News (SJ) - Monday, December 27, 1999
Edition: Morning Final Section: Business Monday Page: 2E
Word Count: 18

16/3,K/15 (Item 1 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

00948972

State Transportation Officials Ask McCain To Preserve Perimeter Rule

Aviation Daily, Vol. 333, No. 6, Pg 51

July 9, 1998

JOURNAL CODE: AD

ISSN: 0193-4597

WORD COUNT: 160

TEXT:

... that service to their states would be damaged if exceptions were adopted. Without the rule, " **airlines** would be compelled to **substitute** more **profitable** long-haul service for short-haul **flights** at National Airport," they wrote. "Many of our cities could see their air service reduced..."

16/3,K/16 (Item 2 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

00896039

United Unveils 'Deep Blue'-Powered Yield Management System

Aviation Daily, Vol. 330, No. 27, Pg 231

November 7, 1997

JOURNAL CODE: AD

ISSN: 0193-4597

WORD COUNT: 559

TEXT:

...revenues."

PaineWebber analyst Sam Buttrick said airlines are unusual among industries in that they charge **different** rates to customers for a largely undifferentiated product. The system that manages **seat** allocation and pricing has been described as an **airline** 's most **valuable** asset except for the corporate name. American and Sabre Group are widely regarded as the ...

16/3,K/17 (Item 3 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications

(c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

0703164

PUTTING A KEENER EDGE ON SABRE: The reservations giant moves to face down new online rivals

By Wendy Zellner in Dallas

Business Week, Number 3447, Pg 118

October 23, 1995

JOURNAL CODE: BW

SECTION HEADING: Information Processing: INFORMATION MANAGEMENT ISSN: 0007-7135

WORD COUNT: 715

TEXT:

...operating margins of 24% last year, SABRE helped cushion AMR through the downturn in the **airline** business, where margins were just 4%. Besides serving **airlines**, SABRE also collects **lucrative** fees from **car - rental** companies, **hotel** chains, and **other** travel-service providers that use its system.

FURIOUS POSITIONING. The rise of new sales channels...

16/3,K/18 (Item 4 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

(c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

0700316

TRAINING ABROAD FILLS CULTURAL, LANGUAGE GAPS

MICHAEL MECHAM/SHANGHAI

Aviation Week & Space Technology, Vol. 143, No. 14, Pg 54

October 2, 1995

JOURNAL CODE: AW

SECTION HEADING: CHINA UPGRADES PILOT TRAINING ISSN: 0005-2175

WORD COUNT: 1,344

TEXT:

...will also train flight attendants in emergency procedures.

"That's a good idea," Yelin Zhang, **flight** safety director at Air China, said. But he wonders if it will be **profitable**. He and **other airline flight** managers have not seen a noticeable dropoff in training costs when they stay in China...

16/3,K/19 (Item 5 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

(c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

0512379

American's Domestic Capacity Will Fall 7 Percent In 1994

Aviation Daily, Vol. 313, No. 54, Pg 425

September 16, 1993

JOURNAL CODE: AD

ISSN: 0193-4597

WORD COUNT: 295

TEXT:

... incentive to operate some short-haul flights into the hubs to feed the long-haul **flights**. The **airline**'s remaining DC-10s will be isolated on certain **profitable** transcontinental routes. Smaller aircraft will be used to replace the DC-10s in **other** markets, and those planes will in turn be replaced with even smaller aircraft. In some...

16/3,K/20 (Item 6 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

(c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

0204826

WANTED: CO-PILOTS FOR RESERVATION SYSTEMS: Cash-hungry airlines are looking for rich high-tech companies

Jim Bartimo in Dallas, with Seth Payne in Washington, Chuck Hawkins in Atlanta, and James E. Ellis in Chicago

Business Week, Number 3153, Pg 78

April 9, 1990

JOURNAL CODE: BW

SECTION HEADING: Information Processing ISSN: 0007-7135

WORD COUNT: 1,519

TEXT:

... it than that. Even the healthiest carriers are shopping for high-tech partners to help **upgrade** their once highly **profitable** networks for booking **airline seats**.

American **Airlines** Inc., owner of the No. 1 CRS, would "take a partner now, if they gave...

16/3,K/21 (Item 7 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

(c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

0194852

FIGHT OR SWITCH

Aviation Week & Space Technology, Vol. 132, No. 10, Pg 15

March 5, 1990

JOURNAL CODE: AW

SECTION HEADING: Airline Observer ISSN: 0005-2175

WORD COUNT: 104

TEXT:

... hr., effective July 1. The airlines fear passengers flying out of Asia will flock to **other airlines** once told they cannot smoke on Canadian **flights**, dropping load factors on the **lucrative flights** out of the Pacific Rim. **Airline** officials also wonder how they will enforce a Canadian smoking ban on foreign nationals flying...

16/3,K/22 (Item 8 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications
(c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

0132605

HOTELS FIND BETTER LODGING IN AIRLINE RESERVATION SYSTEMS

EDITED BY JOSEPH WEBER

Business Week, Number 3114, Pg 84E

July 10, 1989

JOURNAL CODE: BW

SECTION HEADING: Information Processing ISSN: 0007-7135

WORD COUNT: 173

TEXT:

For years, computer **reservation** systems developed by major **airlines** have made life easier and more **profitable** for travel **agents**. In 1988, 95% of travel **agents** used such systems to book **tickets**, tour packages, and **other** travel services worth more than \$65 billion. But only 25% of hotel reservations go through...

16/3,K/23 (Item 9 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

(c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

0030445

ALLEGIS: IS A NAME CHANGE ENOUGH FOR UAL?: To succeed as a travel 'supermarket,' it must first overcome United's troubles

James E. Ellis in Chicago

Business Week, Number 2987, Pg 54

March 2, 1987

JOURNAL CODE: BW

SECTION HEADING: The Corporation ISSN: 0007-7135

WORD COUNT: 2,052

TEXT:

... in 8,500 travel offices in 40 countries, and it is Allegis' information "glue." The **lucrative** fee income the Apollo **reservation** system generates from bookings for **other airline**, **hotel**, and **rental car** chains worldwide makes it one of Allegis' most **profitable** businesses. Ferris says that its operating earnings may reach \$100 million this year.

Others, however...

16/3,K/24 (Item 10 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

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0022281

European Airlines Express Concern Over Competition From Sabre, Apollo

Michael Feazel

Aviation Week & Space Technology, Vol. 125, No. 18, Pg 101

November 3, 1986

JOURNAL CODE: AW

SECTION HEADING: SPECIAL REPORT: AUTOMATION AND AIR TRANSPORT ISSN:

0005-2175

WORD COUNT: 2,045

TEXT:

... market. Apollo and Sabre offer worldwide fare and routing information, as well as automobile rentals, **hotel** bookings and **other** services unmatched by most European **airlines** ' computer **reservations** systems.

Excellent fare quotations in the **lucrative** U. S. market are the biggest advantage. Apollo and Sabre update 500,000 U. S...

Set	Items	Description
S1	4333443	TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N) (CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR (VACATION OR TRAVEL) (1W) PACKAGE? ?
S2	14763886	REQUESTER? ? OR CONSUMER? ? OR CUSTOMER? ? OR CLIENT? ? OR SHOPPER? ? OR PURCHASER? ? OR BUYER? ? OR SUBSCRIBER? ? OR USER OR USERS OR TRAVELER?
S3	7374589	SELLER? ? OR VENDOR? OR MERCHANT? ? OR RETAILER? ? OR BROKER? ? OR AGENT? ? OR AIRLINE? OR HOTEL? ? OR CRUISE()SHIP? ?
S4	17495735	SELECT??? OR PRESENT??? OR RECOMMEND??? OR SUGGEST? OR PROPOS??? OR OFFER??? OR ADVANCE?
S5	21003945	PREFERABLE OR PREFERRED OR ALTERNATIVE OR ALTERNATE OR SUBSTITUTE OR DIFFERENT OR OTHER OR ANOTHER OR SECOND OR 2ND OR - CHOICE OR OPTION OR UP()GRAD? OR UPGRAD? OR TRADE()UP OR TRADEUP
S6	2246075	PROFITABLE OR VALUABLE OR (GREATER OR LARGER OR BIGGER OR - HIGHER) (1W) (VALUE OR PROFIT OR MARGIN OR REVENUE) OR LUCRATIVE OR BENEFICIAL OR ADVANTAGEOUS OR PRODUCTIVE
S7	12836	S4(3N)S5(3N)S1(5N)S2
S8	28762	S3(3N)S6
S9	44	S7(2S)S8
S10	33	S9 NOT PY>1999
S11	20	RD (unique items)
File	9:Business & Industry(R)	Jul/1994-2006/Aug 30
	(c) 2006	The Gale Group
File	275:Gale Group Computer DB(TM)	1983-2006/Aug 30
	(c) 2006	The Gale Group
File	621:Gale Group New Prod. Annou. (R)	1985-2006/Aug 31
	(c) 2006	The Gale Group
File	636:Gale Group Newsletter DB(TM)	1987-2006/Aug 30
	(c) 2006	The Gale Group
File	16:Gale Group PROMT(R)	1990-2006/Aug 30
	(c) 2006	The Gale Group
File	160:Gale Group PROMT(R)	1972-1989
	(c) 1999	The Gale Group
File	148:Gale Group Trade & Industry DB	1976-2006/Aug 30
	(c) 2006	The Gale Group

11/3,K/1 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2006 The Gale Group. All rts. reserv.

01180272 Supplier Number: 23747709 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Navigating a New World Airline Order: Part 2
(Agent profit margins are not affected that much by low fares, since income generated on niche carriers is primarily incremental and availability of cheap seats on majors is limited)
Travel Agent, v 284, n 8, p 4+
December 30, 1996
DOCUMENT TYPE: Journal ISSN: 1053-9360 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 3254

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...travel agents more time to figure out how to make money in ways far more **lucrative** than collecting capped **airline** commissions.

How have codesharing and marketing alliances affected travel agents?

If you think it's...

...changing airline codesharing alliances, the Department of Transportation agrees with you. In fact, a DOT **proposal** that would require agents to provide **customers** "full disclosure" of codesharing **flights** has yet to be finalized more than two years after it was **proposed**. The reason? Codesharing has become so complex -- involving, in some instances, multiple airlines from **different** countries -- that the DOT is reluctant to require retailers to keep track of what the...

11/3,K/2 (Item 1 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2006 The Gale Group. All rts. reserv.

02194410 Supplier Number: 56070251 (USE FORMAT 7 FOR FULLTEXT)
Boeing 717-200 to Take Center Stage in Asia.
PR Newswire, p2133
Oct 7, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 528

... Boeing expects to deliver 12 of the new jetliners in 1999, years ahead of any **other proposed** 100- **seat** airplane. Delivery of the first 717 occurred Sept. 23 to launch **customer** AirTran Airways. AirTran plans to put the 717 into regular passenger service in mid-October...

...said Rolf Sellge, director of 717 Product Marketing. "We know that the 717 is the **profitable** choice for **airlines** serving the high-frequency, quick-turnaround regional market. Once the airplane has demonstrated itself in...

11/3,K/3 (Item 2 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2006 The Gale Group. All rts. reserv.

01897851 Supplier Number: 54873532 (USE FORMAT 7 FOR FULLTEXT)

Fridays Are Free at Starwood.

PR Newswire, p8472

June 14, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 490

... are often an obstacle to redemption in other hotel programs.

"'Free Fridays' may be the **hotel** industry's most **lucrative** frequent guest promotion ever," said Josh Lesnick, Starwood's vice president of loyalty marketing. "'Free...

...to redeem stays when they want and where they want -- a feature that sets Starwood **Preferred** Guest apart from its competitors. Additionally, Starwood **Preferred** Guest **offers** **travelers** instant awards, online redemption and the easiest way to a free **flight** with 1 to 1 conversion of points to miles on most major airline carriers.

Current...

11/3,K/4 (Item 3 from file: 621)

DIALOG(R)File 621:Gale Group New Prod.Annou.(R)

(c) 2006 The Gale Group. All rts. reserv.

01388466 Supplier Number: 46424532 (USE FORMAT 7 FOR FULLTEXT)

DELTA CONNECTION, COMAIR INTRODUCES NONSTOP JET SERVICE BETWEEN BOSTON AND MONTREAL

PR Newswire, p531CLF016

May 31, 1996

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 299

... Canada can cruise at 530 mph and up to 41,000 feet. The jet aircraft **offers** passengers a two-by-two seating configuration with NO MIDDLE **SEATS** !

The new service will **offer** local business **travelers** more nonstop jet **flights** between the two cities than any **other** airline. The schedules will allow travelers to complete business trips in a single day. As...

...travelers Delta SkyMiles for each COMAIR flight.

COMAIR is one of the largest and most **profitable** regional **airlines** in the U.S., employing over 2,600 aviation professionals. The Company currently operates 89...

11/3,K/5 (Item 4 from file: 621)

DIALOG(R)File 621:Gale Group New Prod.Annou.(R)

(c) 2006 The Gale Group. All rts. reserv.

01307023 Supplier Number: 45836667 (USE FORMAT 7 FOR FULLTEXT)

DELTA CONNECTION, COMAIR, BEGINS NEW JET SERVICE AND NEW FLIGHTS FROM CINCINNATI, OHIO

PR Newswire, p1002CL021

Oct 2, 1995

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 880

... As a Delta Connection carrier, COMAIR is a partner in Delta's worldwide network and **offers travelers** Delta SkyMiles for each COMAIR **flight**. This past summer Cincinnati became Delta's **second** largest hub. With the new winter schedule, the combined Delta/COMAIR operation will expand to...

...previously served over other more congested hubs.

COMAIR is one of the largest and most **profitable airlines** operating in the U.S., currently employing over 2,600 aviation professionals. Currently, the Company...

11/3,K/6 (Item 1 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2006 The Gale Group. All rts. reserv.

04454282 Supplier Number: 56193962 (USE FORMAT 7 FOR FULLTEXT)

BOEING: Boeing 717-200 to take center stage in Asia >T.

M2 Presswire, pNA

Oct 8, 1999

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 583

... Boeing expects to deliver 12 of the new jetliners in 1999, years ahead of any **other proposed** 100- **seat** airplane. Delivery of the first 717 occurred Sept. 23 to launch **customer** AirTran Airways. AirTran plans to put the 717 into regular passenger service in mid-October...said Rolf Sellge, director of 717 Product Marketing. "We know that the 717 is the **profitable** choice for **airlines** serving the high-frequency, quick-turnaround regional market. Once the airplane has demonstrated itself in...

11/3,K/7 (Item 2 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2006 The Gale Group. All rts. reserv.

03018613 Supplier Number: 46160611 (USE FORMAT 7 FOR FULLTEXT)

CONTINENTAL, CZECH AIRLINE CODESHARE TO EASTERN EUROPE

World Airline News, v4, n7, pN/A

Feb 19, 1996

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 301

... 1. However, the two carriers would not say when connecting services on Czech Airlines to **other** Eastern European points will begin.

"This agreement allows Continental **customers** traveling to Prague to purchase a reduced through-fare **ticket**, **select** their **seats** for each flight segment, check their baggage through to the final destination, and accrue OnePass...

...place after the Czech Republic split from Slovakia, "is now emerging as a reliable and **profitable airline**, providing a high standard of service, and is therefore an ideal European partner for Continental...

11/3,K/8 (Item 1 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

06577959 Supplier Number: 55511743 (USE FORMAT 7 FOR FULLTEXT)
National Car Rental to Join Gold Points(R) Network; Program Continues to Expand Throughout U.S.

PR Newswire, p3830
August 20, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 590

... locations will award Gold Points at a rate of 350 Gold Points per rental day. **Customers** simply request Gold Points at the time of rental or **reservation** -- it's that easy.

"Our **customers** are incredibly loyal, and the Gold Points program **offers** us **another** opportunity to reward our customers for their continued business. We are pleased to be part...

...database records the new points total. Consumers can redeem points for hotel stays, restaurant meals, **airline** miles, **valuable** merchandise, services, savings on travel and partner-specific offers. Or, if they prefer, cardholders can...

11/3,K/9 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

04333742 Supplier Number: 46355600 (USE FORMAT 7 FOR FULLTEXT)
DELTA CONNECTION, COMAIR BEGINS NONSTOP JET SERVICE BETWEEN CHARLESTON, SC AND NEW YORK CITY/NEWARK OFFERING DOUBLE DELTA SKYMILES

PR Newswire, p0501CLW041
May 1, 1996
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 366

This new service will **offer** local business **travelers** more nonstop **flights** to the New York City area from the Charleston International Airport than any **other** airline. The schedules will allow travelers to complete business trips in a single day while...

...two seating configuration with no middle seats.

COMAIR is one of the largest and most **profitable** regional **airlines** in the U.S., employing over 2,600 aviation professionals. The Company currently operates 89...

11/3,K/10 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

04194693 Supplier Number: 46132291 (USE FORMAT 7 FOR FULLTEXT)
DELTA CONNECTION, COMAIR BEGINS NONSTOP JET SERVICE BETWEEN GREENVILLE/SPARTANBURG, SC AND NEW YORK CITY/NEWARK

PR Newswire, p0207CLW028
Feb 7, 1996
Language: English Record Type: Fulltext
Document Type: Newswire; Trade

Word Count: 407

... has been providing service from Greenville/Spartanburg since April of 1990. "We are pleased to **offer** local business **travelers** more nonstop **flights** to the New York City area from the Greenville/Spartanburg Jetport than any **other** airline," said Charles Curran, Senior Vice President of Marketing at COMAIR. He continued, "Our convenient...

...29 of the aircraft currently in service.

COMAIR is one of the largest and most **profitable** regional **airlines** in the U.S., employing over 2,600 aviation professionals. The Company currently operates 88...

11/3,K/11 (Item 4 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

04021267 Supplier Number: 45844780 (USE FORMAT 7 FOR FULLTEXT)

Portable Closets Steppin' Up

HFN The Weekly Newspaper for the Home Furnishing Network, p115

Oct 9, 1995

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; General

Word Count: 720

... storage segments, have made a transition to canvas closets and armoires, creating a breathable storage **alternative** that **offers consumers** a **higher** perceived **value** and **retailers** a higher- **ticket** item to sell.

'It's transformed the category from a storage piece to more of...

11/3,K/12 (Item 5 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

03178035 Supplier Number: 44345651 (USE FORMAT 7 FOR FULLTEXT)

THIS WEEK'S LEAD STORY #1: REUTERS CAPTURES TEKNEKRON FOR \$125 MILLION;

VENDORS INSIST IT'S A MARRIAGE, NOT A MERGER

Trading Systems Technology, v7, n13, pN/A

Jan 10, 1994

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 2254

... less glorious. In this vision, Reuters bought Teknekron simply because it stood between the data **vendor** and some very **valuable** data-consumer desktops. Teknekron soon enough disappears into Reuters -- which in the process kills off...

...up gradually and inexorably, mingling technologies. In time, all pretense of independent bidding for trading **rooms** passes away, and experts from both sides of the fence visit **customers** a deux, **offering** the opportunity to pick one from column A or two from column B. Marketsheet, Effix...

11/3,K/13 (Item 6 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2006 The Gale Group. All rts. reserv.

02487339 Supplier Number: 43285106 (USE FORMAT 7 FOR FULLTEXT)

BUYER AWARE

Computer Retail Week, p9

Sept 7, 1992

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 500

... and gross margins.

While Microsoft insists that there is no price competition today, OEM bundles, **suite** sales, competitive **upgrades** and abundant empirical evidence **suggest** that some **customers** can acquire mainstream spreadsheets and word processors for well under \$50 per copy.

While one...

...decision has been made, the user will likely stay with the chosen product through numerous **profitable** -for-the- **vendor** upgrade cycles.

To ensure the greatest market share for future upgrades, companies are aggressively pricing...

11/3,K/14 (Item 1 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2006 The Gale Group. All rts. reserv.

09644739 SUPPLIER NUMBER: 17214142 (USE FORMAT 7 OR 9 FOR FULL TEXT)

The days that are no more. (mortgage banking)

Kinney, James M.

Mortgage Banking, v55, n9, p20(11)

June, 1995

ISSN: 0730-0212 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 8323 LINE COUNT: 00708

... three and four times more passengers per day than its competition. It does not assign **seats** , **offer** meals or integrate its **reservation** system with **other** airlines. Yet, **customer** perceptions of value are extremely high. Employee retention is the highest in the industry. Its...

11/3,K/15 (Item 2 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2006 The Gale Group. All rts. reserv.

08221634 SUPPLIER NUMBER: 17568697 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Portable closets steppin' up. (canvas and vinyl storage)

McLoughlin, Bill

HFN The Weekly Newspaper for the Home Furnishing Network, v69, n41, p115(1)

Oct 9, 1995

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 762 LINE COUNT: 00064

... storage segments, have made a transition to canvas closets and armoires, creating a breathable storage **alternative** that **offers consumers** a **higher** perceived **value** and **retailers** a higher- **ticket** item to sell.

"It's transformed the category from a storage piece to more of...

11/3,K/16 (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

08091687 SUPPLIER NUMBER: 17262083 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**DELTA CONNECTION, COMAIR, ANNOUNCES EXPANSION OF JET SERVICE AND NEW
FLIGHTS FROM CINCINNATI, OHIO**
PR Newswire, p829CL011
August 29, 1995
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 389 LINE COUNT: 00088

... previously served over other more congested hubs.
COMAIR is one of the largest and most **profitable airlines**
operating in the U.S., currently employing over 2,600 aviation
professionals. Currently, the Company...

11/3,K/17 (Item 4 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

07167647 SUPPLIER NUMBER: 14738430 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Return the company to profitability. (TWA head William R. Howard)
(Interview)
Flint, Perry
Air Transport World, v31, n1, p88(1)
Jan, 1994
DOCUMENT TYPE: Interview ISSN: 0002-2543 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 986 LINE COUNT: 00072

... charging purchases.
Even before Howard joined the airline, TWA was trying to woo back
disenchanted **travelers** with its Comfort Class program, **offering**
substantially more legroom in its coach **seats** than any **other** U.S. major
airline. The additional room has been welcomed by business travelers. Says
Howard...

11/3,K/18 (Item 5 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

05453466 SUPPLIER NUMBER: 11316637 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**AOM French Airlines features 20% pay on Miami-Paris service. (Air Outre
Mer; travel agent commission)**
Blum, Ernest
Travel Weekly, v50, n78, p8(1)
Sept 30, 1991
ISSN: 0041-2082 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 784 LINE COUNT: 00060

... in the Indian Ocean and the Caribbean, also will take an aggressive
marketing stance in **other** departments of its new service as well, Barder
said.

For example, AOM is **offering** upscale and business **travelers** a
free first class or business class **ticket** for each such **ticket**
purchased before Dec. 15, good for one year.

The carrier **offers** four **different** classes of service; in addition

to first and business class, it provides an "improved" economy...

11/3,K/19 (Item 6 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

05399936 SUPPLIER NUMBER: 10914893 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Why not price a seat at perceived worth? (airline prices) (Business Travel Update) (column)

Vitti, Vincent

Travel Weekly, v50, n52, p36(1)

July 1, 1991

DOCUMENT TYPE: column ISSN: 0041-2082 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 622 LINE COUNT: 00049

... to plead with airline management for change. Clearly, as travelers experience greater comfort and perceive **greater value**, **airlines** and travel agencies will yield greater returns.

11/3,K/20 (Item 7 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

04066509 SUPPLIER NUMBER: 07526920 (USE FORMAT 7 OR 9 FOR FULL TEXT)
System One signs contract with World ComNet to offer tour and cruise database booking system. (TOURINC database)

PR Newswire, 0816LA015

August 16, 1989

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 561 LINE COUNT: 00046

... even if they add numerous options to the tour selection. We estimate that System One **subscribers** will be able to **offer** their tour **customers** confirmed **reservations** much faster than **other** travel agents."

TOURINC also opens a new extensive distribution channel to tour operators. "Tour operators...

Set	Items	Description
S1	4333443	TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N) (CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR (VACATION OR TRAVEL) (1W)PACKAGE? ?
S2	14763886	REQUESTER? ? OR CONSUMER? ? OR CUSTOMER? ? OR CLIENT? ? OR SHOPPER? ? OR PURCHASER? ? OR BUYER? ? OR SUBSCRIBER? ? OR USER OR USERS OR TRAVELER?
S3	7374589	SELLER? ? OR VENDOR? OR MERCHANT? ? OR RETAILER? ? OR BROKER? ? OR AGENT? ? OR AIRLINE? OR HOTEL? ? OR CRUISE()SHIP? ?
S4	17495735	SELECT??? OR PRESENT??? OR RECOMMEND??? OR SUGGEST? OR PROPOS??? OR OFFER??? OR ADVANCE?
S5	21003945	PREFERABLE OR PREFERRED OR ALTERNATIVE OR ALTERNATE OR SUBSTITUTE OR DIFFERENT OR OTHER OR ANOTHER OR SECOND OR 2ND OR - CHOICE OR OPTION OR UP()GRAD? OR UPGRAD? OR TRADE()UP OR TRADEUP
S6	2246075	PROFITABLE OR VALUABLE OR (GREATER OR LARGER OR BIGGER OR - HIGHER) (1W) (VALUE OR PROFIT OR MARGIN OR REVENUE) OR LUCRATIVE OR BENEFICIAL OR ADVANTAGEOUS OR PRODUCTIVE
S7	12836	S4(3N)S5(3N)S1(5N)S2
S8	28762	S3(3N)S6
S9	44	S7(2S)S8
S10	33	S9 NOT PY>1999
S11	20	RD (unique items)
S12	473	S8(3N)S1
S13	1310360	S4(2N)S2
S14	13	S12(S)S13
S15	16	S12(2S)S13
S16	11	RD (unique items)
File	9:Business & Industry(R)	Jul/1994-2006/Aug 30
	(c) 2006	The Gale Group
File	275:Gale Group Computer DB(TM)	1983-2006/Aug 30
	(c) 2006	The Gale Group
File	621:Gale Group New Prod.Annou.(R)	1985-2006/Aug 31
	(c) 2006	The Gale Group
File	636:Gale Group Newsletter DB(TM)	1987-2006/Aug 30
	(c) 2006	The Gale Group
File	16:Gale Group PROMT(R)	1990-2006/Aug 30
	(c) 2006	The Gale Group
File	160:Gale Group PROMT(R)	1972-1989
	(c) 1999	The Gale Group
File	148:Gale Group Trade & Industry DB	1976-2006/Aug 30
	(c)2006	The Gale Group

16/3,K/1 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2006 The Gale Group. All rts. reserv.

01458513 Supplier Number: 24131781 (USE FORMAT 7 OR 9 FOR FULLTEXT)
The eyes have it
(The UK's Nationwide Building Society to run a six-month, iris-recognition ATM pilot scheme; Diebold, links with Visionics and Keyware to produce a face-and-voice recognition ATM)
Electronic Payments International, n 126, p 13
January 1998
DOCUMENT TYPE: Newsletter; Industry Overview ISSN: 0954-0393 (Ireland)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 948

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...expected to revolutionise the use of ATMs in the 21st century, helping retail banks to **offer customers** new and **higher - value** electronic services, like **airline tickets**, through significant improvements in customer verification. It will also end the trend of poor PIN...

16/3,K/2 (Item 1 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2006 The Gale Group. All rts. reserv.

04187778 Supplier Number: 132386461 (USE FORMAT 7 FOR FULLTEXT)
Joystar Announces 'Agent Only' Hotel Engine.
PR Newswire, pNA
May 13, 2004
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 616

"Benefits include last **room** availability at every **hotel** listed, **valuable** amenities & upgrades, and blocked hotel space in every major city worldwide. Our agents will be...

...can be marked up, up to 35%. CCRA will pay commissions, provide online reporting, and **offer** 24 hour **Customer** Assistance for all Joystar agents and their clients.

"By using the CCRA Hotel booking engine...

16/3,K/3 (Item 2 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2006 The Gale Group. All rts. reserv.

02563551 Supplier Number: 63261334 (USE FORMAT 7 FOR FULLTEXT)
REPEAT/ ServiSense and S&H greenpoints.com Team Up to Make Paying Everyday Household Bills a Rewarding Experience.
Business Wire, p2574
July 10, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 700

... digital reinvention of the loyalty and rewards leader The Sperry &

Hutchinson Company (S&H), to **offer consumers** rewards --simply for paying monthly household bills. This exclusive, five-year agreement represents an industry...

...H greenpoints, redeemable for more than 1,000 rewards. Rewards range from travel vacations and **airline tickets** to **valuable** merchandise, and can be earned just by turning on the lights, heating a home, or...

16/3,K/4 (Item 3 from file: 621)

DIALOG(R)File 621:Gale Group New Prod.Annou.(R)

(c) 2006 The Gale Group. All rts. reserv.

02563543 Supplier Number: 63261312 (USE FORMAT 7 FOR FULLTEXT)

ServiSense and S&H greenpoints.com Team Up to Make Paying Everyday Household Bills a Rewarding Experience.

Business Wire, p2559

July 10, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 698

... digital reinvention of the loyalty and rewards leader The Sperry & Hutchinson Company (S&H), to **offer consumers** rewards --simply for paying monthly household bills. This exclusive, five-year agreement represents an industry...

...H greenpoints, redeemable for more than 1,000 rewards. Rewards range from travel vacations and **airline tickets** to **valuable** merchandise, and can be earned just by turning on the lights, heating a home, or...

16/3,K/5 (Item 1 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2006 The Gale Group. All rts. reserv.

04572846 Supplier Number: 59187946 (USE FORMAT 7 FOR FULLTEXT)

The eyes have it.

Jeffery, Christopher

Electronic Payments International, p13

Jan, 1998

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 973

... expected to revolutionise the use of ATMs in the 21st century, helping retail banks to **offer customers** new and **higher - value** electronic services, like **airline tickets**, through significant improvements in customer verification. It will also end the trend of poor PIN...

16/3,K/6 (Item 1 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2006 The Gale Group. All rts. reserv.

07613887 Supplier Number: 62200234 (USE FORMAT 7 FOR FULLTEXT)

Tis Always The Season.(Brief Article)(Statistical Data Included)

Burke, By Jeanne

Bank Investment Marketing, v8, n1, p36

Jan, 2000

Language: English Record Type: Fulltext
Article Type: Brief Article; Statistical Data Included
Document Type: Magazine/Journal; Trade
Word Count: 1037

... passed this year, Individual Retirement Accounts could sink into the background again for banks as **brokers** pursue more **lucrative**, big-**ticket** business. But that's not what at least two banks have in mind during this...

...and calculate their financial needs will be key to their marketing efforts. Wells Fargo, which **offered** its own **customers** the chance to open an FDIC-insured IRA on-line last year, will go several...

...business more aggressively. On January 17, Wells Fargo will roll out its enhanced Web site, **offering** both **customers** and non-customers the chance to open any type of IRA on-line, not only...

16/3,K/7 (Item 2 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

04725187 Supplier Number: 46956618 (USE FORMAT 7 FOR FULLTEXT)

Health & Beauty Care

Drug Topics, p146

Dec 9, 1996

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1374

... and Jan. 15, consumers who have film processed this way will receive booklets filled with **valuable** coupons on **airline tickets**, video tapes, CD-ROMs, and the like ... Fuji Photo Film U.S.A.'s holiday promotion **offers consumers** \$6 instant savings on the purchase of the videotapes "Twister" and "Willy Wonka" when they...

16/3,K/8 (Item 3 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

04021267 Supplier Number: 45844780 (USE FORMAT 7 FOR FULLTEXT)

Portable Closets Steppin' Up

HFN The Weekly Newspaper for the Home Furnishing Network, p115

Oct 9, 1995

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; General

Word Count: 720

... have made a transition to canvas closets and armoires, creating a breathable storage alternative that **offers consumers** a **higher** perceived **value** and **retailers** a higher-**ticket** item to sell.

'It's transformed the category from a storage piece to more of...

16/3,K/9 (Item 1 from file: 160)

DIALOG(R)File 160:Gale Group PROMT(R)
(c) 1999 The Gale Group. All rts. reserv.

01171231

Major hotel chains discover how suite it is.

ADVERTISING AGE April 1, 1985 p. 121

... heavily in advertising to make the all-suite hotel a better-recognized category in 1985, **offering** business **travelers** a two-for-one deal--a 2-room suite for the price of one. Even...

... hotels and are determined to advertise both concepts to the same business market. The more **profitable** all- **suite** **hotels** are worth the risk, the companies believe. They command higher occupancies and lower overheads than...

16/3,K/10 (Item 1 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2006 The Gale Group. All rts. reserv.

08221634 SUPPLIER NUMBER: 17568697 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Portable closets steppin' up. (canvas and vinyl storage)

McLoughlin, Bill

HFN The Weekly Newspaper for the Home Furnishing Network, v69, n41, p115(1)

Oct 9, 1995

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 762 LINE COUNT: 00064

... transition to canvas closets and armoires, creating a breathable storage alternative that offers consumers a **higher** perceived **value** and **retailers** a higher- **ticket** item to sell.

"It's transformed the category from a storage piece to more of...

16/3,K/11 (Item 2 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2006 The Gale Group. All rts. reserv.

06381454 SUPPLIER NUMBER: 13116687 (USE FORMAT 7 OR 9 FOR FULL TEXT)

THRIFTY STARTS REVOLUTION IN CORPORATE PROGRAMS

PR Newswire, 0217DV004

Feb 17, 1993

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 515 LINE COUNT: 00041

... frequent customers -- until now.

"Strategically, we wanted to create a better relationship with our best **customers** and **offer** them maximum flexibility, which is just opposite of the approach taken by the rest of...

Set	Items	Description
S1	5921138	TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N)(CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR (VACATION OR TRAVEL)(1W)PACKAGE? ?
S2	5290437	REQUESTER? ? OR CONSUMER? ? OR CUSTOMER? ? OR CLIENT? ? OR SHOPPER? ? OR PURCHASER? ? OR BUYER? ? OR SUBSCRIBER? ? OR USER OR USERS OR TRAVELER?
S3	4714556	SELLER? ? OR VENDOR? OR MERCHANT? ? OR RETAILER? ? OR BROKER? ? OR AGENT? ? OR AIRLINE? OR HOTEL? ? OR CRUISE()SHIP? ?
S4	12648414	SELECT??? OR PRESENT??? OR RECOMMEND??? OR SUGGEST? OR PROPOS??? OR OFFER??? OR ADVANCE?
S5	19671152	PREFERABLE OR PREFERRED OR ALTERNATIVE OR ALTERNATE OR SUBSTITUTE OR DIFFERENT OR OTHER OR ANOTHER OR SECOND OR 2ND OR CHOICE OR OPTION OR UP()GRAD? OR UPGRAD? OR TRADE()UP OR TRADEUP
S6	1342621	PROFITABLE OR VALUABLE OR (GREATER OR LARGER OR BIGGER OR HIGHER)(1W)(VALUE OR PROFIT OR MARGIN OR REVENUE) OR LUCRATIVE OR BENEFICIAL OR ADVANTAGEOUS OR PRODUCTIVE
S7	2527	S4(4N)S2(4N)S5(2N)S1
S8	13191	S3(3N)S6
S9	3	S7(3S)S8
S10	27	S7 AND S8
S11	18	S10 NOT PY>1999
S12	17	RD (unique items)
File	47:	Gale Group Magazine DB(TM) 1959-2006/Aug 31 (c) 2006 The Gale group
File	570:	Gale Group MARS(R) 1984-2006/Aug 30 (c) 2006 The Gale Group
File	635:	Business Dateline(R) 1985-2006/Aug 31 (c) 2006 ProQuest Info&Learning
File	476:	Financial Times Fulltext 1982-2006/Aug 30 (c) 2006 Financial Times Ltd
File	477:	Irish Times 1999-2006/Aug 31 (c) 2006 Irish Times
File	710:	Times/Sun.Times(London) Jun 1988-2006/Aug 31 (c) 2006 Times Newspapers
File	711:	Independent(London) Sep 1988-2006/Aug 31 (c) 2006 Newspaper Publ. PLC
File	756:	Daily/Sunday Telegraph 2000-2006/Aug 31 (c) 2006 Telegraph Group
File	757:	Mirror Publications/Independent Newspapers 2000-2006/Aug 31 (c) 2006
File	387:	The Denver Post 1994-2006/Aug 30 (c) 2006 Denver Post
File	471:	New York Times Fulltext 1980-2006/Aug 31 (c) 2006 The New York Times
File	492:	Arizona Repub/Phoenix Gaz 19862002/Jan 06 (c) 2002 Phoenix Newspapers
File	494:	St LouisPost-Dispatch 1988-2006/Aug 30 (c) 2006 St Louis Post-Dispatch
File	631:	Boston Globe 1980-2006/Aug 30 (c) 2006 Boston Globe
File	633:	Phil.Inquirer 1983-2006/Aug 30 (c) 2006 Philadelphia Newspapers Inc
File	638:	Newsday/New York Newsday 1987-2006/Aug 29 (c) 2006 Newsday Inc.
File	640:	San Francisco Chronicle 1988-2006/Aug 31 (c) 2006 Chronicle Publ. Co.
File	641:	Rocky Mountain News Jun 1989-2006/Aug 31 (c) 2006 Scripps Howard News

File 702: Miami Herald 1983-2006/Aug 27
 (c) 2006 The Miami Herald Publishing Co.
File 703: USA Today 1989-2006/Aug 30
 (c) 2006 USA Today
File 704: (Portland) The Oregonian 1989-2006/Aug 30
 (c) 2006 The Oregonian
File 713: Atlanta J/Const. 1989-2006/Aug 31
 (c) 2006 Atlanta Newspapers
File 714: (Baltimore) The Sun 1990-2006/Aug 31
 (c) 2006 Baltimore Sun
File 715: Christian Sci.Mon. 1989-2006/Aug 31
 (c) 2006 Christian Science Monitor
File 725: (Cleveland) Plain Dealer Aug 1991-2006/Aug 30
 (c) 2006 The Plain Dealer
File 735: St. Petersburg Times 1989- 2006/Aug 30
 (c) 2006 St. Petersburg Times

12/3,K/1 (Item 1 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
(c) 2006 The Gale group. All rts. reserv.

05088749 SUPPLIER NUMBER: 20355067 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Aviation: the politics and economics of a boom. (includes related articles on Boeing, Airbus and British Airways)
Juan, Ellis J.
Foreign Policy, n109, p141(14)
Winter, 1997
ISSN: 0015-7228 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 5010 LINE COUNT: 00418

... will not be enough to support 239 different carriers. Already in 1996, the 10 most **profitable airlines** accounted for almost 70 percent of the industry's net profits. Given this trend, airlines...a consolidated industry. But average ticket prices will trend downward as economic efficiencies improve and **seat** pricing becomes increasingly complex. **Consumer choice** on items such as **advance** purchase, **flight** scheduling (day versus night, weekday versus weekend), seat location (middle seat versus aisle or window...

12/3,K/2 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2006 The Gale Group. All rts. reserv.

01830884 Supplier Number: 58065168 (USE FORMAT 7 FOR FULLTEXT)
The Effect of Product Assortment on Buyer Preferences.
SIMONSON, ITAMAR
Journal of Retailing, v75, n3, p347
Fall, 1999
ISSN: 0022-4359
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 11263

... example above, the two choices relate to the same item (cigar) as opposed to two **different** items (a **seat** and a beer), which generates the **different** preferences.

These findings **suggest** that product/service assortments can be designed to appeal to **consumers** ' preferences for complementary items. For example, today some food establishments specialize in health food, such... which they are displayed. For example, sales of a higher-priced item that offers the **retailer** a **higher margin** can be increased by presenting that item separately from other items in the same category...

12/3,K/3 (Item 2 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2006 The Gale Group. All rts. reserv.

01777382 Supplier Number: 55207547 (USE FORMAT 7 FOR FULLTEXT)
Whatever happened to relationship marketing? Nine big mistakes. (Marketing Strategies)
Rosenfield, James R.
Direct Marketing, v62, n1, p30(4)
May, 1999
ISSN: 0012-3188
Language: English Record Type: Fulltext Abstract

Document Type: Magazine/Journal; Trade
Word Count: 2308

... mousetype, guaranteed to be unreadable, especially by the middle-aged frequent flyers who comprise the **airlines** ' single most **profitable** customer segment.

Suggestion: Relationship marketing programs need to be engineered so that simplicity is built...privileges! The only important tangible benefit, in fact, was the ability to get first-class **upgrades** 72 hours in **advance** of the **flight** , rather than the mere 24 hours allowed to Gold **customers** . But even this benefit was subverted, because at the same time that the marketers launched...

12/3,K/4 (Item 3 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2006 The Gale Group. All rts. reserv.

01423677 Supplier Number: 44561129 (USE FORMAT 7 FOR FULLTEXT)
The Retailers' Jurassic Park
Credit Card Management, v0, n0, p27
April, 1994
ISSN: 0896-9329
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1956

... losing sales on their cards for a number of reasons. When customers use bank cards, **retailers** lose **valuable** purchase data they once captured on the store card. Inroads by third-party cards weaken...get their name and a bank card number,' Thompson says.

Rollout of the Sears Best **Customer** program, a bonus club that provides 1% rebates on big- **ticket** purchases, and a host of **other** special **offers** for credit **customers** helped push share close to 60%, a level not seen in several years. 'We had...

12/3,K/5 (Item 1 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0729415 96-87923
Lottery sales just the ticket for vendors
Debo, David
Business First-Buffalo (Buffalo, NY, US), V12 N44 p13
PUBL DATE: 960812
WORD COUNT: 881
DATELINE: Buffalo, NY, US, Middle Atlantic

TEXT:

...in one way only: It effects the balance between low-profit items like Lotto and **higher profit** commodities, said one **vendor** .

"The fact that it's only 6 percent (profit) makes it hard for the very ...

...the lottery's instant scratch off games are all supermarkets, where automated vending machines can **offer customers** at least 10 **different ticket** products at any given time.

"The instant machines on the floor have definitely had an...

12/3,K/6 (Item 2 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0593886 95-49985

Pssst! Want to start an airline?

Villano, David

Florida Trend (St Petersburg, FL, US), V38 N1 s1 p50

PUBL DATE: 950500

WORD COUNT: 2,101

DATELINE: Miami, FL, US

TEXT:

...the past year. And travelers can expect more competitors to jump in; for example, Southwest **Airlines**, the **profitable** short-haul carrier based in Dallas, is eyeing the Florida market.

"Florida is a great...of the no-frills, low-fares concept. In fact, he explains, the airline experimented with **upgrading** some services, such as allowing **advance seat** assignments, but his **customers** balked. "They said we should just leave things the way they are," he says.

If...

12/3,K/7 (Item 3 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0578219 95-34106

Hudson's fights to keep its customers

Markiewicz, David A

Detroit News (Detroit, MI, US) sD p1

PUBL DATE: 950305

WORD COUNT: 1,813

DATELINE: Detroit, MI, US

TEXT:

...Alabama-based company's 34 stores, said store manager Elliot D. Marcus. It touts its **customer** service, **offering customers** comfortable chairs to rest in during shopping breaks, special dressing **rooms** for the physically impaired, diaper-changing stations, free coffee and **other** amenities.

It's now hunting for a site for a second area store.

Neiman Marcus...

...and cultural programs.

Many customers have stuck with Hudson's, despite the new choices. The **retailer** has remained **profitable**, Toffolo said, even as other major big-city department store chains have folded or been...

12/3,K/8 (Item 4 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0007424 85-07424

Hotels Fight for Future in Suite Competition

Costas, Suzanne
Denver Business (Denver, CO, US), V8 N2 s1 p24
PUBL DATE: 851000
WORD COUNT: 3,458
DATELINE: Denver, CO, US

TEXT:

...service hotels which continue to suffer for lack of a major convention center. The all- **suites** , on the **other** hand, are busily booking individual corporate **travelers** .

An all- **suite** **offers** living and kitchen space in addition to a bedroom. (Two **rooms** for the price -- or less than the price -- of one standard hotel room.) Two televisions...into their bottom lines, then charge the same amount or less than traditional full-service **hotels** , all-suites are **profitable** operations. Without restaurants and ball rooms, they require fewer employees.

It all started with Granada...

12/3,K/9 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2006 Financial Times Ltd. All rts. reserv.

0009551872 B0IGIALAGJFT

COMMENT & ANALYSIS: Boarding business class now: A European Union judgment means that, over the next 20 years, theworld's airline industry will be able to realign itself aroundfour or five global alliances, argues Michael Skapinker

MICHAEL SKAPINKER
Financial Times, London Edition 1 ED, P 29
Thursday, July 9, 1998
DOCUMENT TYPE: Features; NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
Word Count: 1,464

...in the US and has built up an impressive Latin American network, but it cannot **offer** its **customers** **flights** to **other** long-haul destinations served by BA.

The airlines' hope is that combining their operations will...

...airlines.

* The second reason alliances are being formed is defensive. Aviation is not a highly **profitable** business. Asian **airlines** are losing fortunes but even US airlines, enjoying their best year ever in 1997, recorded...

12/3,K/10 (Item 2 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2006 Financial Times Ltd. All rts. reserv.

0007510013 B0EELCZAFFFT

International Company News: Southwest Air stays cool in ticket war - Three of the top four US reservation systems have said they will no longer handle bookings for the airline

RICHARD TOMKINS

Financial Times, P 28

Thursday, May 12, 1994

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

Word Count: 696

TEXT:

Last year Southwest **Airlines** was the most **profitable** **airline** in the US. In the first quarter of the current year, it looked like staying...

...issuing Southwest tickets because the airline's low fares are so popular. Faced with the **choice** of losing **customers** to rivals still **offering** Southwest **tickets**, most agents will feel compelled to keep **offering** Southwest's tickets whatever the cost. Oddly, then, they rather than Southwest are in danger...

12/3,K/11 (Item 1 from file: 387)

DIALOG(R)File 387:The Denver Post

(c) 2006 Denver Post. All rts. reserv.

00677515 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Region's tourism could double in 10 years

Stewart L. Udall

Denver Post, SUN1 ED, P F-01

Sunday, May 11, 1997

DOCUMENT TYPE: NEWSPAPER; OP-ED LANGUAGE: ENGLISH RECORD TYPE:

FULLTEXT SECTION HEADING: PERSPECTIVE

Word Count: 1,447

(USE FORMAT 7 OR 9 FOR FULLTEXT)

...or the importance of
infrastructure and intercontinental advertising.

Besides gaudy casinos, Las Vegas entrepreneurs now **offer** their **customers** a variety of **other** entertainments. One popular treat is a morning **flight** to the south rim of the Grand Canyon, giving elbow-to-elbow sightseers a moment...in partnership with the Navajo Tribe.

Such an ownership pattern was used to erect the **Hotel** Santa Fe. This **profitable** hostelry is jointly owned by the Picuris Pueblo and a group of investors. The investment...

12/3,K/12 (Item 1 from file: 471)

DIALOG(R)File 471:New York Times Fulltext

(c) 2006 The New York Times. All rts. reserv.

03071873 NYT Sequence Number: 223795951003 (USE FORMAT 7 FOR FULLTEXT)

USAir Exploring a Takeover by United or American

AGIS SALPUKAS

New York Times, Late Edition - Final ED, COL 2, P 1

Tuesday October 3 1995

DOCUMENT TYPE: Newspaper LANGUAGE: English RECORD TYPE: Fulltext

Word Count: 940

... nation's largest employee-owned company and made United a much stronger competitor and more **profitable airline**.

Analysts believe that a similar change must occur at USAir if the company is to...

...after being deregulated starting in the late 1970's, they have sought to get build **consumer** loyalty by building strong hubs where they **offer** frequent **flights** and where flyers often have little **choice** but to take the dominant carrier.

For both United and American, which are the nation...

12/3,K/13 (Item 1 from file: 494)

DIALOG(R)File 494:St LouisPost-Dispatch

(c) 2006 St Louis Post-Dispatch. All rts. reserv.

09205043

LOSSES CAST SHADOW ON TWA FUTURE AIRLINE IN RED AS OTHERS PROSPER

St. Louis Post Dispatch (SL) - Thursday, July 24, 1997

By: Robert Manor

Of The Post-Dispatch Staff

Edition: FIVE STAR LIFT Section: NEWS Page: 01A

Word Count: 683

... maintain. At the same time, TWA is looking to take on more maintenance work for **other** airlines.

* Over the next few months TWA will **offer** more perks for business **travelers**, including easier **upgrade** to first-class **seats** and an improved frequent flier program.

"They are taking all the proper steps," said Philip...

...fill its planes at the rate of other airlines.

Flights to Latin America are especially **profitable** for other **airlines**. TWA offers no flights to Central or South America.

If TWA cannot improve its performance...

12/3,K/14 (Item 2 from file: 494)

DIALOG(R)File 494:St LouisPost-Dispatch

(c) 2006 St Louis Post-Dispatch. All rts. reserv.

06527991

WINDFALL: CUTS BENEFIT ST. LOUIS AIR PASSENGERS

St. Louis Post Dispatch (SL) - MONDAY May 25, 1992

By: Jim Gallagher

Of the Post-Dispatch Staff

Edition: FIVE STAR Section: MONDAY'S BUSINESS SECTION Page: 10

Word Count: 1,413

... a ticket to another flight for free - without the \$25 charge newly announced by the **other** airlines.

The charge itself was good news for many **advance** -purchase **buyers**, who were used to use-it-or-lose-it **tickets**. It irked business **travelers**, who used to get **ticket** switches free.

With Icahn's announcement, the fare war was on. USAir and America West ... small immediate effect on fares here, travel agents say. There was some speculation that bigger, **profitable airlines** may be refusing to push up St. Louis prices in order to keep the heat...

12/3,K/15 (Item 1 from file: 633)
DIALOG(R)File 633:Phil.Inquirer
(c) 2006 Philadelphia Newspapers Inc. All rts. reserv.

10126034

FLEDGLING AIRLINE FINALLY MAKING PROFITABLE FLIGHTS
Philadelphia Inquirer (PI) - Thursday, May 6, 1999
By: Tom Belden, INQUIRER STAFF WRITER
Edition: SF Section: BUSINESS Page: C01
Word Count: 1,171

FLEDGLING AIRLINE FINALLY MAKING PROFITABLE FLIGHTS

... about 10 jets, adding more flights on existing routes, and perhaps expanding to a few **other** Northeastern cities. With just five airplanes, the airline cannot **offer** enough **flights** on each route to meet many **customers** ' needs, he said.

"We need to build redundancy in the system," he said. "With just...

12/3,K/16 (Item 2 from file: 633)
DIALOG(R)File 633:Phil.Inquirer
(c) 2006 Philadelphia Newspapers Inc. All rts. reserv.

07215053

TAKING A FLIER ON ANOTHER AIRLINE MORE THAN 150 NEW CARRIERS HAVE FLOPPED SINCE 1980. THE INDUSTRY HAS LOST BILLIONS. BUT HERE COMES EASTWIND.
Philadelphia Inquirer (PI) - MONDAY August 2, 1993
By: Tom Belden, INQUIRER STAFF WRITER
Edition: FINAL Section: PHILADELPHIA BUSINESS Page: C01
Word Count: 1,240

... that the only way they can succeed in this adventure is to carefully mimic Southwest **Airlines**, the only consistently **profitable** carrier in the nation over the last two decades.

Eastwind will start modestly with two computerized reservations systems of **other** airlines, it doesn't expect to **offer** assigned **seats**. While that may annoy some **travelers**, assigning **seats** is an expensive, time-consuming operation that can drive up costs, Rederer said.

In-flight...

12/3,K/17 (Item 1 from file: 704)
DIALOG(R)File 704:(Portland)The Oregonian
(c) 2006 The Oregonian. All rts. reserv.

07592177

RED INK CONTINUES TO FLOOD TROUBLED U.S. AIRLINE INDUSTRY
Oregonian (PO) - SUNDAY, April 3, 1994
By: Bloomberg Business News

Edition: FOURTH Section: BUSINESS Page: G05
Word Count: 782

...the first phase, introduced in December, will be profitable in the first quarter.

Cal Lite **offers** low fares on designated airplanes or certain **seats** on existing **flights**. Cal Lite **customers** receive no meals or **other** frills of traditional airline service. The **flights** aren't routed through Continental's hubs, but fly between two cities with greater frequency...

... year are expected to continue their money-making streak in the first quarter.

The consistently **profitable** Southwest **Airlines** Co. has found success as a short-haul powerhouse. It has eliminated boarding passes, it...

Set	Items	Description
S1	5921138	TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N)(CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR (VACATION OR TRAVEL) (1W)PACKAGE? ?
S2	5290437	REQUESTER? ? OR CONSUMER? ? OR CUSTOMER? ? OR CLIENT? ? OR SHOPPER? ? OR PURCHASER? ? OR BUYER? ? OR SUBSCRIBER? ? OR USER OR USERS OR TRAVELER?
S3	4714556	SELLER? ? OR VENDOR? OR MERCHANT? ? OR RETAILER? ? OR BROKER? ? OR AGENT? ? OR AIRLINE? OR HOTEL? ? OR CRUISE()SHIP? ?
S4	12648414	SELECT??? OR PRESENT??? OR RECOMMEND??? OR SUGGEST? OR PROPOS??? OR OFFER??? OR ADVANCE?
S5	19671152	PREFERABLE OR PREFERRED OR ALTERNATIVE OR ALTERNATE OR SUBSTITUTE OR DIFFERENT OR OTHER OR ANOTHER OR SECOND OR 2ND OR CHOICE OR OPTION OR UP()GRAD? OR UPGRAD? OR TRADE()UP OR TRADEUP
S6	1342621	PROFITABLE OR VALUABLE OR (GREATER OR LARGER OR BIGGER OR HIGHER) (1W) (VALUE OR PROFIT OR MARGIN OR REVENUE) OR LUCRATIVE OR BENEFICIAL OR ADVANTAGEOUS OR PRODUCTIVE
S7	2527	S4(4N)S2(4N)S5(2N)S1
S8	13191	S3(3N)S6
S9	3	S7(3S)S8
S10	27	S7 AND S8
S11	18	S10 NOT PY>1999
S12	17	RD (unique items)
S13	424	S5(2N)S1(4N)S6
S14	92	S13(S)S3
S15	53	S14 NOT PY>1999
S16	53	RD (unique items)
S17	14	S16(S)S2
S18	14	S17 NOT S12
File	47:	Gale Group Magazine DB(TM) 1959-2006/Aug 31 (c) 2006 The Gale group
File	570:	Gale Group MARS(R) 1984-2006/Aug 30 (c) 2006 The Gale Group
File	635:	Business Dateline(R) 1985-2006/Aug 31 (c) 2006 ProQuest Info&Learning
File	476:	Financial Times Fulltext 1982-2006/Aug 30 (c) 2006 Financial Times Ltd
File	477:	Irish Times 1999-2006/Aug 31 (c) 2006 Irish Times
File	710:	Times/Sun.Times(London) Jun 1988-2006/Aug 31 (c) 2006 Times Newspapers
File	711:	Independent(London) Sep 1988-2006/Aug 31 (c) 2006 Newspaper Publ. PLC
File	756:	Daily/Sunday Telegraph 2000-2006/Aug 31 (c) 2006 Telegraph Group
File	757:	Mirror Publications/Independent Newspapers 2000-2006/Aug 31 (c) 2006
File	387:	The Denver Post 1994-2006/Aug 30 (c) 2006 Denver Post
File	471:	New York Times Fulltext 1980-2006/Aug 31 (c) 2006 The New York Times
File	492:	Arizona Repub/Phoenix Gaz 19862002/Jan 06 (c) 2002 Phoenix Newspapers
File	494:	St LouisPost-Dispatch 1988-2006/Aug 30 (c) 2006 St Louis Post-Dispatch
File	631:	Boston Globe 1980-2006/Aug 30 (c) 2006 Boston Globe
File	633:	Phil.Inquirer 1983-2006/Aug 30 (c) 2006 Philadelphia Newspapers Inc

File 638:Newsday/New York Newsday 1987-2006/Aug 29
(c) 2006 Newsday Inc.
File 640:San Francisco Chronicle 1988-2006/Aug 31
(c) 2006 Chronicle Publ. Co.
File 641:Rocky Mountain News Jun 1989-2006/Aug 31
(c) 2006 Scripps Howard News
File 702:Miami Herald 1983-2006/Aug 27
(c) 2006 The Miami Herald Publishing Co.
File 703:USA Today 1989-2006/Aug 30
(c) 2006 USA Today
File 704:(Portland)The Oregonian 1989-2006/Aug 30
(c) 2006 The Oregonian
File 713:Atlanta J/Const. 1989-2006/Aug 31
(c) 2006 Atlanta Newspapers
File 714:(Baltimore) The Sun 1990-2006/Aug 31
(c) 2006 Baltimore Sun
File 715:Christian Sci.Mon. 1989-2006/Aug 31
(c) 2006 Christian Science Monitor
File 725:(Cleveland)Plain Dealer Aug 1991-2006/Aug 30
(c) 2006 The Plain Dealer
File 735:St. Petersburg Times 1989- 2006/Aug 30
(c) 2006 St. Petersburg Times

18/3,K/1 (Item 1 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
(c) 2006 The Gale group. All rts. reserv.

05461109 SUPPLIER NUMBER: 56727688 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Psycho-shopping. (how retail stores should be laid out to attract customers) (Brief Article)
Inc., 36
Oct, 1999
DOCUMENT TYPE: Brief Article ISSN: 0162-8968 LANGUAGE: English
RECORD TYPE: Fulltext
WORD COUNT: 526 LINE COUNT: 00042

... in a different manner than other merchandise is. Once visual carrots are strategically placed, the **retailer** can then go to work. He can move the **customer** into a "strike zone" or "hot spot," a place where the **shopper** is more relaxed, comfortable, or intrigued. That is a good locale for higher- **ticket** , **higher** - **margin** items, which can be "bundled" with **other** popular merchandise in what are called "critical adjacencies."
THE NEED FOR SAFETY
Many shoppers feel...

18/3,K/2 (Item 2 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
(c) 2006 The Gale group. All rts. reserv.

04447172 SUPPLIER NUMBER: 18031333 (USE FORMAT 7 OR 9 FOR FULL TEXT)
California dreamin'. (Industry Trend or Event)
Foster, Bradley
Home Office Computing, v14, n3, p46(2)
March, 1996
ISSN: 0899-7373 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 1242 LINE COUNT: 00095

...ABSTRACT: when planning a trip, since most metropolitan areas are wired to the World Wide Web. **Hotels** can be reserved over the Net if the **hotel** offers such a service; it may also post pictures of what the **rooms** look like over Internet. CompuServe is **another** **valuable** resource for **travelers** since it not only includes static information about cities, it also has discussion groups where...

18/3,K/3 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2006 The Gale Group. All rts. reserv.

01743906 Supplier Number: 54373060 (USE FORMAT 7 FOR FULLTEXT)
Car Companies Court Agents.
Pedersen, Mark
Leisure Travel News, v15, n14, p1(1)
April 12, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1226

... ask them if they want a rental car."
But more than just asking if a **client** wants a **rental** **car** with their **hotel** and air, there are **other** **valuable** questions worth posing to potential **clients** .

"You shouldn't just toss out 'Do you want a car?' and leave it at...

18/3,K/4 (Item 2 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2006 The Gale Group. All rts. reserv.

01177002 Supplier Number: 41937036 (USE FORMAT 7 FOR FULLTEXT)
Perspective on Controversy
Travel Agent Magazine, v0, n0, p43
March 18, 1991
ISSN: 1041-0783
Language: English Record Type: Fulltext Abstract
Document Type: Magazine/Journal; Trade
Word Count: 920

... clients, and they have no financial motivation to change their ways.

The other group of **agents**, he says, has formal sales training, is specialized in vacation sales and doesn't have to "service" **clients**, has in-depth product knowledge of **preferred** suppliers, and has good incentives to sell **profitable vacation packages**.

Nothing to Lose

Carnival sells all three videotapes--"The Big Picture," "The Psychology of Successful...

18/3,K/5 (Item 1 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0865612 98-25975
TRAVEL AGENTS FIGHT BACK LOWER COMMISSIONS FROM AIRLINES FORCE CHANGES IN BUSINESS

Gilbertson, Dawn
Arizona Republic (Phoenix, AZ, US) pD.1
PUBL DATE: 971026
WORD COUNT: 1,420
DATELINE: Phoenix, AZ, US, Mountain

TEXT:

...Illustration:

Color photos (2) by Michael Chow/The Arizona Republic Chart; Caption: With commissions from **airlines** slashed, travel **agents** such as Carol Keleher, owner of Moon Valley Travel Services Inc., are looking to more profitable areas such as cruises and tours. The agency has also told **customers** that it will begin charging \$5 per transaction on Nov. 3 (below). That's the ticket Travel agencies are considering the following moves in the wake of a cut in **airline** commissions: -- Charging service fees for **airline tickets** and **other** transactions. -- Emphasizing more **profitable** products, such as cruises and tours. -- Laying off employees. -- Targeting specific **customer** groups, such as churches or seniors. -- Beefing up **customer** service, providing extras such as itinerary planning, maps and restaurant recommendations. -- Renegotiating computer reservation system...

...as free or cut-rate parking and travel insurance. -- Changing the pay structure for travel **agents**. -- Buying **airline** tickets from wholesalers

or consolidators. Sources: Phoenix-area travel agencies and the American Society of Travel **Agents** .

18/3,K/6 (Item 2 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0784478 97-43059

Major Fare War Heats Up Skies Airlines try to recoup lost reservations

Walker, Sam

Christian Science Monitor (Boston, MA, US) p3

PUBL DATE: 970219

WORD COUNT: 664

DATELINE: Dallas, TX, US, Southwest

TEXT:

...will have on the industry's bottom line.

According to Michael Boyd, a Colorado-based **airline** consultant, all **airlines** have suffered from last week's labor strife. As the strike deadline approached, he notes, thousands of **travelers** made backup **reservations** on **other airlines** , taking up **valuable** spaces that went unoccupied after President Clinton intervened the morning of Feb. 15.

At a...

18/3,K/7 (Item 3 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0118843 90-01471

The State of the Hotel Industry: Indiana Lodging

Eble, Mark

Indiana Business (Indianapolis, IN, US), V33 N12 s1 p18

PUBL DATE: 891200

WORD COUNT: 1,458

DATELINE: Indianapolis, IN, US

TEXT:

...she was to larger, cleaner, more-modern rooms.

Finally, the industry determined that not all **travelers** have the same requirements. Many **travelers** have no need for restaurants within the **hotel** , meeting rooms or thick carpet. When these costly amenities were peeled away, the economics of operating **hotels** became very interesting. Due to lower construction and operating costs, the new product, the limited-service **hotel** , was substantially more **profitable** , even at significantly lower **room** rates.

At the other end of the market, all-suite hotels were conceived to create...

18/3,K/8 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2006 Financial Times Ltd. All rts. reserv.

0005053147 B09IMBMACKFT

The global airline takes to the skies - The European airline industry's scramble to choose partners

PAUL BETTS

Financial Times, P 24

Wednesday, September 13, 1989

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

Word Count: 1,944

...only forces at work. New computer reservation systems have become a crucial marketing weapon for **airlines**. Using these computer systems, **airlines** can identify their markets and target their **customers** with greater precision than ever before. The systems offer great flexibility: they help **airlines** rapidly rearrange a vast number of permutations of aircraft, routes and available **seats** in the most **profitable** configuration. This gives **airlines** with advanced computer **reservation** systems an advantage over **other** companies. But the size of the investment needed to build these systems makes them available only to the biggest **airlines** or to a consortium.

Control of airport departure gates and take-off and landing slots...

18/3,K/9 (Item 1 from file: 471)

DIALOG(R)File 471:New York Times Fulltext

(c) 2006 The New York Times. All rts. reserv.

01701796 NYT Sequence Number: 234531881128 (USE FORMAT 7 FOR FULLTEXT)

Hartsfield Journal; Recipe for Airport Chaos: Take a Holiday Weekend; Add Rain

RONALD SMOTHERS, Special to the New York Times

New York Times, Late City Final Edition ED, COL 1, P 16

Monday November 28 1988

DOCUMENT TYPE: Newspaper LANGUAGE: English RECORD TYPE: Fulltext

SECTION HEADING: SECTA

Word Count: 843

... holidays are a chance to play airline roulette.

She said her son buys discount holiday **airline** tickets, whether or not he plans to travel, then heads for an airport to exchange them with harried **travelers** for **other flights**. Often he can get a much more **valuable ticket**, she says, like a round trip to San Diego.

"He's at O'Hare today..."

18/3,K/10 (Item 2 from file: 471)

DIALOG(R)File 471:New York Times Fulltext

(c) 2006 The New York Times. All rts. reserv.

01041873 NYT Sequence Number: 176756850811 (USE FORMAT 7 FOR FULLTEXT)

INNOCENTS ABROAD

New York Times, Late City Final Edition ED, COL 6, P 24

Sunday August 11 1985

DOCUMENT TYPE: Newspaper; Letter LANGUAGE: English RECORD TYPE:

Fulltext SECTION HEADING: SECT10

Word Count: 228

... theft occurs, the value of local currency lost is minimal and the loss of the **traveler**'s checks and credit card can immediately be reported

to the issuer. The passport, **airline tickets** and **other valuable** items remain in the **hotel** safe.

Perhaps the airlines - or one's travel agent - could provide a service by putting...

18/3,K/11 (Item 1 from file: 492)

DIALOG(R)File 492:Arizona Repub/Phoenix Gaz
(c) 2002 Phoenix Newspapers. All rts. reserv.

09299110

TRAVEL AGENTS FIGHT BACK LOWER COMMISSIONS FROM AIRLINES FORCE CHANGES IN BUSINESS

Arizona Republic (AR) - Sunday, October 26, 1997
By: Dawn Gilbertson, The Arizona Republic
Edition: Final Chaser Section: Business Page: D1
Word Count: 1,417

CAPTION:

With commissions from **airlines** slashed, travel **agents** such as Carol Keleher, owner of Moon Valley Travel Services Inc., are looking to more profitable areas such as cruises and tours. The agency has also told **customers** that it will begin charging \$5 per transaction on Nov. 3 (below).

That's the ticket

Travel agencies are considering the following moves in the wake of a cut in **airline** commissions:

- > Charging service fees for **airline tickets** and **other** transactions.
- > Emphasizing more **profitable** products, such as cruises and tours.
- > Laying off employees.
- > Targeting specific **customer** groups, such as churches or seniors.
- > Beefing up **customer** service, providing extras such as itinerary planning, maps and restaurant recommendations.
- > Renegotiating computer reservation system...

...as free or cut-rate parking and travel insurance.

--> Changing the pay structure for travel **agents** .

--> Buying **airline** tickets from wholesalers or consolidators.

Sources: Phoenix-area travel agencies and the American Society of Travel **Agents** .

18/3,K/12 (Item 1 from file: 713)

DIALOG(R)File 713:Atlanta J/Const.
(c) 2006 Atlanta Newspapers. All rts. reserv.

05043376

TRAVELERS VIEW NORTH AMERICA CLOSE UP ON TRAINS, MOTORCOACHES

Atlanta Constitution (AC) - SUNDAY April 23, 1989
By: Colin Bessonette Staff Writer
Section: TRAVEL Page: K02
Word Count: 1,367

CAPTION:

...From Eastern cities, the price for the three destinations starts at \$849 per person, double.) **Hotel** and tour packages also are available in connection with numerous Amtrak trains and routes. The...

... Great American Vacations" programs are outlined in a free 89-page book

available from travel **agents** . Information and reservations also can be obtained by calling Amtrak, 800-872-7245. In Canada...

...Brunswick and Prince Edward Island, with two overnights on the train and the others in **hotels** ; the cost is \$1,450 per person, double. Departures are on Thursdays, June 1-Oct...

... is \$2,549 per person. Two overnights are aboard the train, the others are in **hotels** . Departures are on Thursdays, July 20-Aug. 17. VIA Rail publishes a 60-page booklet describing the tours. To obtain one, contact travel **agents** or VIA Rail, 800-561-3949. America by Rail also operates a series of train...

...in Chicago. Many others are outlined in a 48-page catalog available free from travel **agents** or America by Rail (808 W. Lake Lansing Road, East Lansing, Mich. 48823; 800-351...

... and sophisticated sound system. Though such leading bus companies as Greyhound and Trailways once operated **vacation** tour **packages** , they weren't **profitable** enough to continue. **Other** firms, such as Holiday Tours of Atlanta, have found them successful, however. Holiday Tours, which ... and Cruise. The Value Tours are new and are a direct response to requests from **clients** , according to Christine N. Brown, president of Holiday Tours. "We've always offered value for...

... They asked for tours without meals, for example, and overnight stays in moderate and economy **hotels** as a way to cut down on costs. So we developed our Value Tours. They...

... service and gratuities for included meals, but the cost is less because of the moderate **hotels** used and the reduced number of group meals." Sample Holiday Tours programs include, in the...

18/3,K/13 (Item 1 from file: 715)
DIALOG(R)File 715:Christian Sci.Mon.
(c) 2006 Christian Science Monitor. All rts. reserv.

08806707

MAJOR FARE WAR HEATS UP SKIES

Christian Science Monitor (CH) - Wednesday, February 19, 1997
By: Sam Walker, Staff writer of The Christian Science Monitor
Edition: ALL Section: UNITED STATES Page: 3
Word Count: 655

...will have on the industry's bottom line.

According to Michael Boyd, a Colorado-based **airline** consultant, all **airlines** have suffered from last week's labor strife. As the strike deadline approached, he notes, thousands of **travelers** made backup **reservations** on **other airlines** , taking up **valuable** spaces that went unoccupied after President Clinton intervened the morning of Feb. 15.

At a...

18/3,K/14 (Item 1 from file: 735)
DIALOG(R)File 735:St. Petersburg Times
(c) 2006 St. Petersburg Times. All rts. reserv.

08283001

SUITORS LINE UP AS CONVENTIONS MAKE A COMEBACK

St. Petersburg Times (PE) - MONDAY October 9, 1995

By: MARK ALBRIGHT

Edition: CITY Section: BUSINESS Page: 10

Word Count: 1,715

... s year-round. You hope the attendees spend a couple of extra days with you.'

Hotels can fill their rooms with essentially four types of **travelers**: leisure **travelers**, the most profitable; those drawn to meetings, the **second** most **profitable** (because **rooms** rates are typically discounted up to a third to land the group); and business **travelers**. Lowest on the profitability scale are package tour groups, which often secure rooms far in...

Set	Items	Description
S1	3744	TRAVEL(1N)PRODUCT? ? OR TICKET? ? OR FLIGHT? ? OR RESERVATION? ? OR SEAT OR SEATS OR ROOM OR ROOMS OR RENTAL(1N)(CAR OR CARS) OR STATEROOM? ? OR CABIN? ? OR SUITE? ? OR (VACATION OR TRAVEL)(1W)PACKAGE? ?
S2	20608	REQUESTER? ? OR CONSUMER? ? OR CUSTOMER? ? OR CLIENT? ? OR SHOPPER? ? OR PURCHASER? ? OR BUYER? ? OR SUBSCRIBER? ? OR USER OR USERS OR TRAVELER?
S3	6864	SELLER? ? OR VENDOR? OR MERCHANT? ? OR RETAILER? ? OR BROKER? ? OR AGENT? ? OR AIRLINE? OR HOTEL? ? OR CRUISE()SHIP? ?
S4	13414	SELECT??? OR PRESENT??? OR RECOMMEND??? OR SUGGEST? OR PROPOS??? OR OFFER??? OR ADVANCE?
S5	17324	PREFERABLE OR PREFERRED OR ALTERNATIVE OR ALTERNATE OR SUBSTITUTE OR DIFFERENT OR OTHER OR ANOTHER OR SECOND OR 2ND OR CHOICE OR OPTION OR UP()GRAD? OR UPGRAD? OR TRADE()UP OR TRADEUP
S6	1011	PROFITABLE OR VALUABLE OR (GREATER OR LARGER OR BIGGER OR HIGHER)(1W)(VALUE OR PROFIT OR MARGIN OR REVENUE) OR LUCRATIVE OR BENEFICIAL OR ADVANTAGEOUS OR PRODUCTIVE
S7	5	S1(10N)S6
S8	85	S1(S)S6
S9	25	S8(S)S3
S10	21	S9 AND S2
S11	21	S9(S)S2
S12	16	S11 AND S5
S13	8	S12 AND S4

File 256:TecInfoSource 82-2006/Dec
(c) 2006 Info.Sources Inc

13/3,K/1

DIALOG(R)File 256:TecInfoSource
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02586374 DOCUMENT TYPE: Company

Secure Computing Corp (586374)

4810 Harwood Rd
San Jose, CA 95124-5206 United States
TELEPHONE: (408) 979-6100
FAX: (612) 918-6501
HOMEPAGE: <http://www.securecomputing.com>
EMAIL: info@securecomputing.com
TICKER: NASDAQ : SCUR

FILE SEGMENT: Directory

CONTACT: Sales Department

ORGANIZATION TYPE: Corporation
EQUITY TYPE: Public
STATUS: Active

NUMBER OF EMPLOYEES: 450
SALES: NA
DATE FOUNDED: 1989
REVISION DATE: 20040530

...Corporation is the leading developer of network security solutions designed to provide a secure and **productive** environment for conducting business on the Internet. It originated as a small branch of Honeywell...

...such as the patented Type Enforcement (TM) technology for the National Security Agency (NSA) and **other** departments of the U.S. government. Formulating and marketing this technology for commercial use guided Secure Computing to a very successful stock **offering** in November 1995 (NASDAQ symbol: SCUR). Recognizing the market need for an integrated **suite** of solutions to address growing productivity and security concerns, Secure Computing acquired Border Network Technologies, Enigma Logic, and Webster Network Strategies. These acquisitions created the **second** largest network security company worldwide. They have allowed the company to market a complete range...

...marketplace that is projected to grow more than tenfold in the next five years. Representative **customers** include American Express, Tyson Foods, Citibank, United **Airlines**, and Time Warner Cable. Distribution is through direct sales and a global network of certified...

13/3,K/2

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00151286 DOCUMENT TYPE: Review

PRODUCT NAMES: XML (837709); HTML (835277); ebXML (842311)

TITLE: Developing a Taste for XML-Standard Alphabet Soup
AUTHOR: Boeri, Robert J
SOURCE: eContent, v27 n3 p16(1) Mar 2004

ISSN: 0162-4105

HOMEPAGE: <http://www.econtent.com>

FILE SEGMENT: Review

RECORD TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20040730

...to know as much as possible about XML, HTML, and ebXML standards. Such information is **valuable**, as is information from **other** XML-centered sites, and the site of the W3C also provides many freebies. The W3C...

...progress standards also list authors and their companies. When the W3C site is monitored, the **user** can learn as quickly as possible about **vendors**' plans, which can describe initiatives that occurred between two and four years after the release of a specification. When **users** know who is involved with which W3C committee, they can make more informed decisions on **vendors**. For instance, if two **vendors** **offer** products based on a specification, but one **vendor** was on the committee that wrote the spec, that **vendor**'s products are likely to be more competitive. An example is XML authoring tools, many of which emerged within two to four years after XML became a standard. The mainstream **suite** with XML, Office 2003, became available more than five years after the XML specification did...

...that provides information to specific types of content, the site of the Organization for the **Advancement** of Structured Information Standards (OASIS) is **recommended**.

13/3,K/3

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00150859 DOCUMENT TYPE: Review

PRODUCT NAMES: Linux (833916); Conversion (800821)**TITLE: Why Migrate to Linux? A comprehensive solution for enterprise IT**

AUTHOR: Duval, Gael

SOURCE: LinuxWorld Magazine, v1 n1 p18(3) Nov 2003

HOMEPAGE: <http://www.linuxworld.com>

FILE SEGMENT: Review

RECORD TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20040530

...wars based on price, technology, and usability. Linux is now one of the most potentially **valuable** OSes available due to its proven superiority as a powerful and efficient system and because its maturity as a full-featured desktop **choice** has been greatly improved. Linux also uses open technologies based on available public standards, which, for instance, makes it easy to communicate over a network with just about all **other** platforms, and with multiple protocols, including those for data file exchange. Linux and **other** free software programs are created for **users** by **users**, in contrast to the development choices of conventional software **vendors**, who often add new features based on opinion that may have been bolstered in a marketing survey. In the Linux world, **users** request new

features, and free software developers implement them. Therefore, products' features meet the real needs of **users**. Linux is generally **offered** in a distribution, such as Mandrake Linux, on multiple CD-ROMs that include many of...

...best applications available for the OS. When a modern Linux system has been installed, the **user** can start to use a large collection of Internet utilities, including Web browsers, graphic FTP **clients**, e-mail readers, chat, and others. All components needed for office tasks are generally provided, including a full office **suite**, calendar applications, project managers, finance applications, and many others. Also discussed are Linux support for...

13/3,K/4

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00144426

DOCUMENT TYPE: Review

PRODUCT NAMES: Microsoft Corp--Company News (850195)

TITLE: Licensing Evolution: Microsoft adopts agent model along with new...

AUTHOR: Rooney, Paula

SOURCE: CRN, v1022 p3(2) Nov 25, 2002

ISSN: 0893-8377

HOME PAGE: <http://www.crn.com>

FILE SEGMENT: Review

RECORD TYPE: Company

REVISION DATE: 20030430

Microsoft's SMB **agent** model **option** for licensing and new channel model (which makes midsize resellers **agents**) has gotten mixed reviews from channel partners. Microsoft recently started explaining the new small- and mid-sized businesses (SMB) licensing **option**, which is called Open Value and allows SMB companies to buy a company-wide license...
...up payments over a three year period. The current program runs for two years and **purchasers** must pay in **advance**. Open Value is not unlike the Enterprise Agreement (EA) **option** available to large accounts. Microsoft also currently **offers** Open Business and Open Volume agreements to SMB **customers**, but with Open Value, SMB **customers** with as many as 750 **seats** get the advantages of annuity payments, software savings, and **upgrade** rights via Software Assurance. Many say the new annuity model is **advantageous** to SMB **customers**, who were not satisfied with the conditions and deadlines of Licensing 6.0. Microsoft's new **agent** model for SMB channel partners is also like the one begun two years ago for large account resellers. The new model makes software distributors Authorized License Providers and billing **agents**. Value-added resellers, direct marketers, and **other** solution providers that sell licensing deals become Microsoft Software Advisors and will be paid by the **vendor** for affecting IT purchasing decisions.

13/3,K/5

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00144106

DOCUMENT TYPE: Review

PRODUCT NAMES: Portals (840564)

TITLE: Make It Your Own

AUTHOR: White, Martin

SOURCE: eContent, v26 n1 p34(1) Jan 2003

ISSN: 0162-4105

HOMEPAGE: <http://www.econtent.com>

FILE SEGMENT: Review

RECORD TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20030330

A particularly interesting paper **presented** at the Association des professionnels en intranet (API) shed light on an issue that has...

...accessible through an enterprise integration portal. EIP technology has some significant characteristics, including links to **other** business applications so that one point of access can be provided, as well as functions...

...However, the resulting desktop generally has a large number of panes. Personalization abilities can be **advantageous**, but also can be provided with many content management systems. In addition, staff generally regards ...

...what is available and on how to assess the usefulness of information. Bringing up a **customer** database on a portal can be easy, but the **user** may not realize that the specific information is applicable to only certain types of **customers** or periods of time. **Users** of a database in native format will be aware of this, while others may not see the data integrity and make a wrong decision. Even though EIP **vendors** tout the ability to alert employees to new information, employees may be too busy to do so or have not minimized the portal or cleared the desktop to provide **room** for **other** applications. Several **other** flies in the EIP ointment are discussed, including EIP **vendors** who do not make their portal features available to those with visual and **other** disabilities.

13/3,K/6

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00140887

DOCUMENT TYPE: Review

PRODUCT NAMES: Knowledge Management (838756); Software Selection (839965)

TITLE: Knowledge tools need to be personal, not personalized

AUTHOR: Barth, Steve

SOURCE: KM World, v11 n8 p17(1) Sep 2002

ISSN: 1060-894X

HOMEPAGE: <http://www.KMworld.com>

FILE SEGMENT: Review

RECORD TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20021130

...PRODUCT NAMES: 838756); Software Selection (

...leaders come and go, workers are outsourced, and middle management mostly works from home and **hotel rooms**. Boyd believes that a critical factor in the success of an extended enterprise is how the individual is provided with tools that assist him or her in being **productive** and connected, although he/she is not working in business location's office. It is...

...should be made to work to their and their employers' advantage. Companies should therefore consider **offering** tools that can be proprietary to the **user**, rather than merely personalized, and also connect individual **users** to each **other** in a way that meets the need for more interpersonal contact, without an intervening sense of a 'giant machine between me and **another** person.'

DESCRIPTORS: Knowledge Management; Software **Selection** ; Telecommuting**13/3,K/7**

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00140245 DOCUMENT TYPE: Review

PRODUCT NAMES: Wireless Internet (840408); Content Subscription (849243)**TITLE: Wireless Content: Path to Prosperity or the Poorhouse?**

AUTHOR: Cohan, Peter S

SOURCE: eContent, v25 n8 p35(4) Aug 2002

ISSN: 0162-4105

HOMEPAGE: <http://www.econtent.com>

FILE SEGMENT: Review

RECORD TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20030330

The future of **profitable** digital content sales looks dim, because **consumers** say they have no plans to pay for digital content. One ray of hope is to deliver wireless content to mobile **users**. Early efforts indicate that wireless content could provide a revenue path to digital content returns...

...wireless content, including Nextel, AT&T Wireless, and Cingular Wireless, which advertise to Sportsline's **subscribers** to promote their wireless content services. Sportsline **offers consumers** free wireless access to news and sports scores, but when next generation networks begin operating...

...Mobile, a wireless content service provider, introduced a subscription-based service called Pronto that charges **consumers** \$19.95 per month for wireless access to information. About 30 percent of calls are for value-added directory assistance; **another** 30 percent are basic fact-checking. Ten percent are for driving directions, and the **other** 10 percent is for **airline**, **hotel**, and train **reservations**. i3 Mobile expects 5,000 **subscribers** by the end of the first quarter of Pronto's operation. Tribune Media Services, like...

13/3,K/8

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00138285 DOCUMENT TYPE: Review

PRODUCT NAMES: CRM (831204)**TITLE: Businesses Find CRM Value in Assortment Of Apps**

AUTHOR: Maselli, Jennifer

SOURCE: Information Week, v885 p74(3) Apr 22, 2002

ISSN: 8750-6874

HOMEPAGE: <http://www.informationweek.com>

FILE SEGMENT: Review

RECORD TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20020730

...profitability of each guest. It is integrated with their loyalty program, and allows them to **offer** their most **profitable customers** a higher level of service. Since launching the system, the casino has seen a 20 percent improvement in profit per **room**. **Another** firm is leveraging their CRM system to make sure that every touchpoint allows **customers** to get the information they need quickly. Companies such as this are seeing CRM as...

...of software: it is a framework that touches all technologies throughout the enterprise. Some software **vendors** are integrating CRM with **other** systems to accommodate this philosophy. For example, PeopleSoft is adding a product configurator and product...